

10785-10899 Birmingham Way, Woodstock, Maryland, 21163

Rings: 1, 3, 5 mile radii Longitude: -76.89013

<u> </u>			
	1 mile	3 miles	5 miles
Population Summary			
2010 Total Population	5,583	22,589	58,964
2020 Total Population	6,808	26,816	67,648
2020 Group Quarters	54	171	761
2023 Total Population	6,965	27,908	69,556
2023 Group Quarters	54	171	760
2028 Total Population	7,042	28,763	70,794
2023-2028 Annual Rate	0.22%	0.61%	0.35%
2023 Total Daytime Population	5,678	20,828	56,235
Workers	2,013	7,150	22,119
Residents	3,665	13,678	34,116
Household Summary			
2010 Households	2,104	7,649	20,390
2010 Average Household Size	2.65	2.95	2.87
2020 Total Households	2,531	9,064	23,066
2020 Average Household Size	2.67	2.94	2.90
2023 Households	2,588	9,473	23,741
2023 Average Household Size	2.67	2.93	2.90
2028 Households	2,631	9,807	24,302
2028 Average Household Size	2.66	2.92	2.88
2023-2028 Annual Rate	0.33%	0.70%	0.47%
2010 Families	1,602	6,472	16,404
2010 Average Family Size	3.10	3.24	3.22
2023 Families	1,914	7,854	18,730
2023 Average Family Size	3.20	3.27	3.31
2028 Families	1,948	8,148	19,209
2028 Average Family Size	3.18	3.25	3.29
2023-2028 Annual Rate	0.35%	0.74%	0.51%
	0.55%	0.7470	0.5170
Housing Unit Summary	014	F 700	17 207
2000 Housing Units	914	5,780	17,287
Owner Occupied Housing Units	89.5%	90.7%	78.6%
Renter Occupied Housing Units	3.6%	7.0%	19.3%
Vacant Housing Units	6.9%	2.3%	2.2%
2010 Housing Units	2,185	7,900	21,107
Owner Occupied Housing Units	85.2%	87.9%	77.1%
Renter Occupied Housing Units	11.1%	8.9%	19.5%
Vacant Housing Units	3.7%	3.2%	3.4%
2020 Housing Units	2,613	9,268	23,813
Owner Occupied Housing Units	83.4%	85.9%	76.3%
Renter Occupied Housing Units	13.4%	11.9%	20.5%
Vacant Housing Units	3.2%	2.4%	3.3%
2023 Housing Units	2,670	9,667	24,471
Owner Occupied Housing Units	85.2%	88.5%	79.0%
Renter Occupied Housing Units	11.7%	9.5%	18.0%
Vacant Housing Units	3.1%	2.0%	3.0%
2028 Housing Units	2,706	9,997	24,987
Owner Occupied Housing Units	86.2%	89.3%	80.1%
Renter Occupied Housing Units	11.0%	8.8%	17.2%
Vacant Housing Units	2.8%	1.9%	2.7%

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Prepared by Esri

Latitude: 39.30807



10785-10899 Birmingham Way 10785-10899 Birmingham Way, Woodstock, Maryland, 21163

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.30807 Longitude: -76.89013

Rings: 1, 3, 5 mile radii Longitude: -/			
	1 mile	3 miles	5 miles
2023 Households by Income			
Household Income Base	2,588	9,473	23,741
<\$15,000	5.4%	3.5%	3.8%
\$15,000 - \$24,999	5.4%	2.2%	2.1%
\$25,000 - \$34,999	2.2%	1.5%	2.4%
\$35,000 - \$49,999	6.1%	4.8%	5.6%
\$50,000 - \$74,999	9.4%	8.1%	9.3%
\$75,000 - \$99,999	5.7%	5.0%	6.8%
\$100,000 - \$149,999	20.1%	18.2%	17.5%
\$150,000 - \$199,999	16.6%	17.2%	16.5%
\$200,000+	29.0%	39.6%	35.9%
Average Household Income	\$188,261	\$225,544	\$215,154
2028 Households by Income		i i	
Household Income Base	2,631	9,807	24,302
<\$15,000	4.8%	3.0%	3.3%
\$15,000 - \$24,999	4.3%	1.7%	1.7%
\$25,000 - \$34,999	1.8%	1.2%	2.0%
\$35,000 - \$49,999	5.3%	3.9%	4.8%
\$50,000 - \$74,999	8.9%	7.0%	8.3%
\$75,000 - \$99,999	6.5%	4.7%	6.3%
\$100,000 - \$149,999	17.7%	16.2%	16.2%
\$150,000 - \$199,999	17.7%	17.9%	17.5%
\$200,000+	33.9%	44.4%	39.9%
Average Household Income	\$212,756	\$250,744	\$238,031
2023 Owner Occupied Housing Units by Value	\$212,730	\$230,744	\$230,031
Total	2,276	8,558	19,344
<\$50,000	0.7%	0.5%	1.1%
	0.0%	0.1%	0.1%
\$50,000 - \$99,999 \$100,000 - \$140,000	0.0%	0.1%	0.0%
\$100,000 - \$149,999			
\$150,000 - \$199,999	0.0%	0.0%	0.1%
\$200,000 - \$249,999	0.3%	0.1%	0.1%
\$250,000 - \$299,999	1.1%	0.4%	0.5%
\$300,000 - \$399,999	4.0%	2.0%	4.0%
\$400,000 - \$499,999	10.5%	8.5%	11.2%
\$500,000 - \$749,999	59.4%	66.6%	62.7%
\$750,000 - \$999,999	16.5%	13.3%	12.4%
\$1,000,000 - \$1,499,999	5.9%	6.6%	5.5%
\$1,500,000 - \$1,999,999	0.0%	0.2%	0.5%
\$2,000,000 +	1.5%	1.7%	1.8%
Average Home Value	\$689,143	\$703,155	\$685,178
2028 Owner Occupied Housing Units by Value			
Total	2,332	8,926	20,010
<\$50,000	0.5%	0.3%	0.8%
\$50,000 - \$99,999	0.0%	0.0%	0.1%
\$100,000 - \$149,999	0.0%	0.0%	0.0%
\$150,000 - \$199,999	0.0%	0.0%	0.0%
\$200,000 - \$249,999	0.1%	0.0%	0.0%
\$250,000 - \$299,999	0.7%	0.2%	0.3%
\$300,000 - \$399,999	3.2%	1.5%	3.2%
\$400,000 - \$499,999	9.6%	7.8%	10.6%
\$500,000 - \$749,999	60.6%	67.0%	63.7%
\$750,000 - \$999,999	17.4%	13.7%	12.8%
			6.2%
			0.6%
		1.6%	1.8%
\$2,000,000 +	1.4%	1.0%	1.070
\$250,000 - \$299,999 \$300,000 - \$399,999 \$400,000 - \$499,999 \$500,000 - \$749,999 \$750,000 - \$999,999 \$1,000,000 - \$1,499,999 \$1,500,000 - \$1,999,999	0.7% 3.2% 9.6% 60.6% 17.4% 6.5% 0.0%	0.2% 1.5% 7.8% 67.0% 13.7% 7.6% 0.2%	1 6 1

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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4 11		
1 mile	3 miles	5 mile
		\$155,5
\$151,775	\$180,822	\$167,3
		\$631,2
\$648,178	\$649,494	\$637,1
		\$73,6
\$76,494	\$85,276	\$81,9
		4
		4
		4
48.9	46.7	4
		67,6
3.5%	3.9%	4.
6.5%	6.9%	7.
8.5%	8.6%	7.
12.5%	12.5%	12.
5.1%	6.2%	7.
11.9%	12.7%	13.
16.4%	15.4%	14.
12.9%	14.6%	13.
12.6%	11.7%	10.
7.7%	5.6%	5.
2.5%	1.9%	2.
76.2%	75.3%	75.4
6,964	27,908	69,5
	4.0%	4.
5.8%	5.6%	5.
7.5%	7.6%	7.
11.3%	12.0%	12.
7.6%	8.6%	9.
9.9%	10.7%	11.
15.3%	15.4%	15.
15.0%	16.8%	16.
13.3%	12.3%	11.
7.8%	5.4%	5.
2.4%	1.6%	1.
77.7%	77.6%	77.
7,041	28,763	70,
4.2%	4.0%	4.
5.6%	5.4%	5.
6.7%	6.8%	6.
10.0%	10.4%	10.
7.5%	8.0%	9.
11.0%	12.9%	13.
13.3%	14.1%	13.
15.9%	15.8%	15.
13.0%		12.
9.5%	7.2%	6.
		2.
79.2%	79.1%	79.
	\$135,376 \$151,775 \$640,336 \$648,178 \$67,265 \$76,494 44.1 46.2 47.7 48.9 6,808 3.5% 6.5% 8.5% 12.5% 5.1% 11.9% 16.4% 12.9% 12.6% 7.7% 2.5% 76.2% 6,964 4.2% 5.8% 7.5% 11.3% 7.6% 9.9% 15.3% 15.0% 13.3% 7.6% 9.9% 15.3% 17.7% 2.5% 7.5% 11.3% 7.6% 9.9% 15.3% 15.0% 17.7%	\$135,376 \$165,912 \$151,775 \$180,822 \$ \$640,336 \$644,069 \$648,178 \$649,494 \$ \$67,265 \$76,348 \$76,494 \$85,276 \$  44.1 43.6 46.2 44.4 47.7 46.1 48.9 46.7 \$ 6,808 26,816 3.5% 3.9% 6.5% 6.9% 8.5% 8.6% 12.5% 12.5% 5.1% 6.2% 11.9% 12.7% 16.4% 15.4% 12.9% 14.6% 12.6% 7.7% 5.6% 2.5% 1.9% 6.2% 11.9% 12.7% 16.4% 13.3% 5.6% 12.5% 5.6% 2.5% 1.9% 76.2% 75.3% \$  6,964 27,908 4.2% 4.0% 5.8% 5.6% 9.9% 10.7% 15.3% 15.4% 12.0% 7.6% 11.3% 12.0% 7.6% 11.3% 12.0% 7.6% 11.3% 12.0% 7.6% 11.3% 12.0% 7.6% 11.3% 12.0% 7.6% 11.3% 12.0% 7.6% 11.3% 12.0% 7.6% 15.3% 15.4% 15.0% 16.8% 13.3% 12.3% 7.8% 5.4% 6.6% 9.9% 10.7% 77.6%   7,041 28,763 4.0% 5.6% 5.4% 6.7% 6.8% 10.0% 77.6% 6.8% 10.0% 10.4% 7.5% 8.0% 11.0% 12.9% 13.3% 14.1% 15.9% 13.3% 14.1% 15.9% 13.3% 14.1% 15.9% 13.3% 13.2% 9.5% 7.2%

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Kings. 1, 3, 5 illile fauli			oligitude: -/6.6901
	1 mile	3 miles	5 miles
Males	3,185	12,972	32,945
Females	3,623	13,844	34,70
2023 Population by Sex			
Males	3,354	13,857	34,49
Females	3,611	14,051	35,06
2028 Population by Sex			
Males	3,398	14,301	35,06
Females	3,644	14,462	35,73
2010 Population by Race/Ethnicity	3,044	14,402	33,73
	5,583	22 500	E0.06
Total White Alone	67.8%	22,590 73.0%	58,96 67.19
Black Alone	5.7%	6.2%	8.9%
	0.1%	0.1%	0.29
American Indian Alone Asian Alone	24.0%	18.0%	20.1%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	0.4%	0.6%	1.29
Two or More Races	1.9%	2.2%	2.50
Hispanic Origin	1.8%	2.3%	3.20
Diversity Index	49.7	45.6	53.
2020 Population by Race/Ethnicity	79.7	45.0	55.
Total	6 909	26,816	67.64
White Alone	6,808 50.1%	55.8%	67,64 52.99
Black Alone	6.4%	7.0%	9.5%
American Indian Alone	0.1%	0.1%	0.29
Asian Alone	38.1%	30.3%	29.69
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	0.7%	0.9%	1.69
Two or More Races	4.6%	5.9%	6.19
Hispanic Origin	2.6%	3.3%	4.20
Diversity Index	61.8	61.5	65.
2023 Population by Race/Ethnicity	01.0	01.5	05.
Total	6,966	27,908	69,55
White Alone	48.4%	53.8%	51.29
Black Alone	6.5%	7.2%	9.79
American Indian Alone	0.1%	0.1%	0.29
Asian Alone	39.4%	31.9%	30.9%
Pacific Islander Alone	0.0%	0.0%	0.0%
Some Other Race Alone	0.7%	1.0%	1.69
Two or More Races	4.8%	6.1%	6.49
Hispanic Origin	2.7%	3.5%	4.59
Diversity Index	62.5	62.7	66.
2028 Population by Race/Ethnicity	02.13	0217	00.
Total	7,041	28,764	70,79
White Alone	44.7%	49.8%	47.79
Black Alone	6.8%	7.5%	10.09
American Indian Alone	0.1%	0.1%	0.29
Asian Alone	42.4%	35.0%	33.39
Pacific Islander Alone	0.0%	0.0%	0.00
Some Other Race Alone	0.7%	1.0%	1.89
Two or More Races	5.2%	6.6%	6.99
Hispanic Origin	3.0%	3.9%	4.9%
Diversity Index	63.5	64.8	67.
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**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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3. 7.7.	1 mile	3 miles	5 miles
2020 Population by Relationship and Household Type	T MILE	5 miles	5 miles
Total	6,808	26,816	67,648
In Households	99.2%	99.4%	98.9%
Householder	36.0%	33.7%	34.3%
Opposite-Sex Spouse	24.4%	25.1%	23.7%
Same-Sex Spouse	0.1%	0.1%	0.2%
Opposite-Sex Unmarried Partner	0.6%	0.7%	0.9%
Same-Sex Unmarried Partner	0.0%	0.0%	0.1%
Biological Child	32.1%	33.1%	32.3%
Adopted Child	0.5%	0.6%	0.6%
Stepchild	0.4%	0.5%	0.6%
Grandchild	0.7%	0.9%	0.9%
Brother or Sister	0.4%	0.5%	0.6%
Parent	1.4%	1.4%	1.5%
Parent-in-law	0.7%	0.7%	0.7%
Son-in-law or Daughter-in-law	0.3%	0.3%	0.3%
Other Relatives	0.6%	0.7%	0.8%
Foster Child	0.0%	0.0%	0.0%
Other Nonrelatives	0.8%	1.0%	1.5%
In Group Quaters	0.8%	0.6%	1.1%
Institutionalized	0.7%	0.5%	0.5%
Noninstitutionalized	0.1%	0.1%	0.6%
2023 Population 25+ by Educational Attainment			
Total	4,959	19,760	49,247
Less than 9th Grade	1.4%	1.4%	1.4%
9th - 12th Grade, No Diploma	1.8%	1.5%	1.7%
High School Graduate	12.2%	10.7%	11.8%
GED/Alternative Credential	1.6%	1.7%	1.2%
Some College, No Degree	13.5%	10.5%	10.5%
Associate Degree	4.0%	4.2%	4.5%
Bachelor's Degree	31.6%	35.1%	32.5%
Graduate/Professional Degree	34.0%	34.9%	36.3%
2023 Population 15+ by Marital Status			
Total	5,746	23,113	57,591
Never Married	22.3%	23.6%	23.5%
Married	64.0%	66.7%	65.7%
Widowed	6.8%	5.2%	5.3%
Divorced	6.9%	4.5%	5.4%
2023 Civilian Population 16+ in Labor Force	0.5 /0	1.3 70	3.170
Civilian Population 16+	3,336	14,694	36,859
Population 16+ Employed	99.6%	97.4%	97.1%
	0.4%	2.6%	2.9%
Population 16 - Unemployment rate			
Population 16-24 Employed	8.2%	8.0%	9.2%
Population 16-24 Unemployment rate	3.2%	8.2%	11.4%
Population 25-54 Employed	59.1%	57.6%	58.4%
Population 25-54 Unemployment rate	0.1%	2.1%	2.1%
Population 55-64 Employed	21.9%	24.5%	23.2%
Population 55-64 Unemployment rate	0.0%	1.8%	1.9%
Population 65+ Employed	10.8%	9.9%	9.3%
Population 65+ Unemployment rate	0.6%	2.3%	1.4%

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2023 Employed Population 16+ by Industry			
Total	3,322	14,318	35,774
Agriculture/Mining	0.0%	0.0%	0.1%
Construction	1.7%	4.7%	4.4%
Manufacturing	7.3%	7.2%	7.1%
Wholesale Trade	1.3%	1.4%	1.1%
Retail Trade	3.7%	4.9%	5.8%
Transportation/Utilities	4.9%	3.1%	3.4%
Information	1.5%	1.2%	1.3%
Finance/Insurance/Real Estate	11.2%	8.5%	7.4%
Services	57.7%	58.1%	58.9%
Public Administration	10.8%	11.0%	10.4%
2023 Employed Population 16+ by Occupation	2 221	14.210	25 772
Total	3,321	14,318	35,773
White Collar	89.2%	86.6%	84.4%
Management/Business/Financial	24.5%	28.1%	25.5%
Professional	47.9%	44.3%	46.3%
Sales	5.6%	6.1%	6.0%
Administrative Support	11.1%	8.1%	6.7%
Services	6.7%	7.2%	8.1%
Blue Collar	4.1%	6.2%	7.4%
Farming/Forestry/Fishing	0.0%	0.3%	0.2%
Construction/Extraction	0.3%	1.8%	1.9%
Installation/Maintenance/Repair	0.7%	0.9%	1.0%
Production	1.6%	1.7%	2.0%
Transportation/Material Moving	1.5%	1.4%	2.4%
2020 Households by Type			
Total	2,531	9,064	23,066
Married Couple Households	68.4%	74.6%	69.9%
With Own Children <18	31.4%	34.1%	32.9%
Without Own Children <18	37.0%	40.5%	37.0%
Cohabitating Couple Households	2.0%	2.3%	2.8%
With Own Children <18	0.5%	0.7%	0.8%
Without Own Children <18	1.5%	1.6%	2.0%
Male Householder, No Spouse/Partner	7.7%	7.5%	9.4%
Living Alone	5.2%	4.6%	5.9%
65 Years and over	2.8%	2.1%	2.3%
With Own Children <18	1.1%	1.0%	1.1%
Without Own Children <18, With Relatives	1.1%	1.3%	1.6%
No Relatives Present	0.4%	0.6%	0.8%
Female Householder, No Spouse/Partner	21.9%	15.6%	18.0%
Living Alone	15.3%	9.1%	10.2%
65 Years and over	11.5%	6.2%	6.4%
With Own Children <18	2.5%	2.5%	3.4%
Without Own Children <18, With Relatives	4.0%	3.7%	4.0%
No Relatives Present	0.2%	0.2%	0.4%
2020 Households by Size			
Total	2,531	9,064	23,066
1 Person Household	20.5%	13.7%	16.1%
2 Person Household	31.6%	32.4%	31.3%
3 Person Household	16.6%	18.3%	18.7%
4 Person Household	21.1%	23.8%	22.3%
5 Person Household	7.1%	8.1%	7.6%
6 Person Household	2.0%	2.3%	2.7%
7 + Person Household	1.1%	1.4%	1.3%

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	1 mile	3 miles	5 miles
2020 Households by Tenure and Mortgage Status			
Total	2,531	9,064	23,066
Owner Occupied	86.1%	87.8%	78.8%
Owned with a Mortgage/Loan	61.8%	64.2%	57.3%
Owned Free and Clear	24.3%	23.6%	21.5%
Renter Occupied	13.9%	12.2%	21.2%
2023 Affordability, Mortgage and Wealth			
Housing Affordability Index	82	99	96
Percent of Income for Mortgage	28.4%	23.3%	24.4%
Wealth Index	253	307	281
2020 Housing Units By Urban/ Rural Status			
Total	2,613	9,268	23,813
Urban Housing Units	78.6%	81.0%	82.8%
Rural Housing Units	21.4%	19.0%	17.2%
2020 Population By Urban/ Rural Status			
Total	6,808	26,816	67,648
Urban Population	76.8%	80.0%	81.8%
Rural Population	23.2%	20.0%	18.2%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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10785-10899 Birmingham Way 10785-10899 Birmingham Way, Woodstock, Maryland, 21163

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.30807 Longitude: -76.89013

	1 mile	3 miles	5 miles
Top 3 Tapestry Segments			
1.	Exurbanites (1E)	Professional Pride (1B)	Top Tier (1A)
<b>2.</b> F	Professional Pride (1B)	Top Tier (1A)	Professional Pride (1B)
3.	Top Tier (1A)	Exurbanites (1E) Enter	prising Professionals (2D)
2023 Consumer Spending			
Apparel & Services: Total \$	\$9,357,77	9 \$41,514,000	\$100,076,957
Average Spent	\$3,615.8	33 \$4,382.35	\$4,215.36
Spending Potential Index	16	54 199	192
Education: Total \$	\$9,328,45	59 \$42,552,452	\$101,931,999
Average Spent	\$3,604.5	51 \$4,491.97	\$4,293.50
Spending Potential Index	20	250	239
Entertainment/Recreation: Total \$	\$16,723,00	\$72,829,471	\$173,341,863
Average Spent	\$6,461.7	<sup>2</sup> 5 \$7,688.11	\$7,301.37
Spending Potential Index	17	'1 203	193
Food at Home: Total \$	\$28,367,14	\$123,657,521	\$300,268,505
Average Spent	\$10,961.0	3 \$13,053.68	\$12,647.68
Spending Potential Index	16		186
Food Away from Home: Total \$	\$15,811,76	\$69,441,011	\$167,020,790
Average Spent	\$6,109.6		\$7,035.12
Spending Potential Index	16	197	189
Health Care: Total \$	\$31,506,49	\$135,689,015	\$320,879,846
Average Spent	\$12,174.0		\$13,515.85
Spending Potential Index	16		184
HH Furnishings & Equipment: Total \$	\$13,224,20	90 \$57,901,372	\$138,289,227
Average Spent	\$5,109.8		\$5,824.91
Spending Potential Index	17		197
Personal Care Products & Services: Total \$	\$4,212,77	3 \$18,288,869	\$44,056,574
Average Spent	\$1,627.8		\$1,855.72
Spending Potential Index	17		194
Shelter: Total \$	\$109,750,48	\$476,333,639	\$1,160,693,840
Average Spent	\$42,407.4		\$48,889.85
Spending Potential Index	17		197
Support Payments/Cash Contributions/Gifts in Kind: Tot	al \$ \$15,318,82	\$65,675,756	\$152,145,690
Average Spent	\$5,919.1		
Spending Potential Index	18		205
Travel: Total \$	\$10,719,78	\$46,784,796	\$110,768,388
Average Spent	\$4,142.1		\$4,665.70
Spending Potential Index	18		207
Vehicle Maintenance & Repairs: Total \$	\$5,398,23	\$23,256,649	\$55,326,351
Average Spent	\$2,085.8		\$2,330.41
Spending Potential Index	15		178

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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## Retail Goods and Services Expenditures

10785-10899 Birmingham Way, Woodstock, Maryland, 21163 Ring: 1 mile radius

Latitude: 39.30807 Longitude: -76.89013

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2023	2
Exurbanites (1E)	45.5%	Population	6,965	7
Professional Pride (1B)	32.8%	Households	2,588	2
Top Tier (1A)	21.7%	Families	1,914	1
Top Tier (171)	0.0%	Median Age	47.7	<u> </u>
	0.0%	Median Household Income	\$135,376	\$151
	0.0 70			\$131
		Spending Potential Index	Average Amount	т
Annaud and Comices			<b>Spent</b>	
Apparel and Services		164	\$3,615.83	\$9,357
Men's		166	\$678.11	\$1,754
Women's		167	\$1,245.31	\$3,222
Children's		153	\$508.63	\$1,316
Footwear		159	\$793.77	\$2,054
Watches & Jewelry		187	\$315.02	\$815
Apparel Products and Services (1)	)	168	\$74.99	\$194
Computer				
Computers and Hardware for Hon	ne Use	165	\$423.10	\$1,094
Portable Memory		160	\$7.35	\$19,
Computer Software		157	\$22.65	\$58,
Computer Accessories		168	\$41.97	\$108,
<b>Entertainment &amp; Recreation</b>		171	\$6,461.75	\$16,723
Fees and Admissions		198	\$1,413.25	\$3,657,
Membership Fees for Clubs (2)		198	\$551.22	\$1,426
Fees for Participant Sports, exc	I. Trips	198	\$237.00	\$613
Tickets to Theatre/Operas/Cond	•	191	\$104.36	\$270
Tickets to Movies		168	\$46.49	\$120
Tickets to Parks or Museums		169	\$47.09	\$121
Admission to Sporting Events, e	excl. Trips	206	\$120.20	\$311
Fees for Recreational Lessons		211	\$305.59	\$790,
Dating Services		123	\$1.32	\$3,
TV/Video/Audio		157	\$2,129.35	\$5,510
Cable and Satellite Television S	ervices	158	\$1,356.91	\$3,511,
Televisions	CI VICCS	155	\$225.62	\$583,
Satellite Dishes		142	\$2.43	\$6
VCRs, Video Cameras, and DVD	Dlavore	156	\$7.54	\$19
Miscellaneous Video Equipment		170	\$21.43	\$55
Video Cassettes and DVDs	•	155	\$21.43 \$10.14	\$26
Video Cassettes and DVDs  Video Game Hardware/Accesso	rioc	132	\$53.23	\$137
Video Game Software	1165	132		
	Vidoo	150	\$25.19	\$65 <sub>,</sub>
Rental/Streaming/Downloaded	viueo		\$187.01	\$483
Installation of Televisions		195	\$3.14	\$8,
Audio (3)	Cad Fa:a	173	\$233.34	\$603
Rental and Repair of TV/Radio/S	Sound Equipment	121	\$3.37	\$8,
Pets		166	\$1,529.84	\$3,959
Toys/Games/Crafts/Hobbies (4)		156	\$246.92	\$639
Recreational Vehicles and Fees (5	•	195	\$292.62	\$757
Sports/Recreation/Exercise Equip	` '	175	\$491.48	\$1,271
Photo Equipment and Supplies (7)	)	167	\$77.95	\$201
Reading (8)		178	\$225.83	\$584
Catered Affairs (9)		179	\$54.51	\$141
Food		162	\$17,070.68	\$44,178
Food at Home		161	\$10,961.03	\$28,367
Bakery and Cereal Products		161	\$1,420.36	\$3,675
Meats, Poultry, Fish, and Eggs		160	\$2,350.19	\$6,082
Dairy Products		163	\$1,070.57	\$2,770
Fruits and Vegetables		164	\$2,197.90	\$5,688
Snacks and Other Food at Hom	e (10)	160	\$3,922.02	\$10,150
Food Away from Home		164	\$6,109.65	\$15,811
		20.	\$1,213.12	\$3,139

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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10785-10899 Birmingham Way, Woodstock, Maryland, 21163 Ring: 1 mile radius

Prepared by Esri Latitude: 39.30807 Longitude: -76.89013

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	222	\$87,473.28	\$226,380,861
Value of Retirement Plans	215	\$303,840.99	\$786,340,484
Value of Other Financial Assets	213	\$18,204.52	\$47,113,304
Vehicle Loan Amount excluding Interest	153	\$5,578.95	\$14,438,321
Value of Credit Card Debt	166	\$5,262.98	\$13,620,599
Health			
Nonprescription Drugs	157	\$268.14	\$693,938
Prescription Drugs	157	\$576.59	\$1,492,227
Eyeglasses and Contact Lenses	168	\$186.76	\$483,347
Home			
Mortgage Payment and Basics (11)	200	\$25,849.69	\$66,898,994
Maintenance and Remodeling Services	205	\$7,783.15	\$20,142,793
Maintenance and Remodeling Materials (12)	174	\$1,366.76	\$3,537,187
Utilities, Fuel, and Public Services	157	\$9,106.27	\$23,567,030
Household Furnishings and Equipment			
Household Textiles (13)	166	\$203.20	\$525,883
Furniture	167	\$1,375.18	\$3,558,972
Rugs	189	\$78.66	\$203,579
Major Appliances (14)	172	\$906.86	\$2,346,949
Housewares (15)	174	\$186.72	\$483,234
Small Appliances	153	\$110.88	\$286,949
Luggage	168	\$24.16	\$62,534
Telephones and Accessories	167	\$179.94	\$465,690
Household Operations			
Child Care	178	\$922.14	\$2,386,495
Lawn and Garden (16)	191	\$1,279.97	\$3,312,565
Moving/Storage/Freight Express	162	\$145.13	\$375,591
Housekeeping Supplies (17)	164	\$1,529.21	\$3,957,590
Insurance			
Owners and Renters Insurance	174	\$1,359.53	\$3,518,454
Vehicle Insurance	152	\$3,301.20	\$8,543,505
Life/Other Insurance	187	\$1,296.32	\$3,354,872
Health Insurance	165	\$8,169.69	\$21,143,145
Personal Care Products (18)	164	\$907.45	\$2,348,473
School Books and Supplies (19)	161	\$215.04	\$556,520
Smoking Products	118	\$510.13	\$1,320,217
Transportation			
Payments on Vehicles excluding Leases	155	\$4,677.01	\$12,104,106
Gasoline and Motor Oil	150	\$3,796.95	\$9,826,496
Vehicle Maintenance and Repairs	159	\$2,085.87	\$5,398,238
Travel			
Airline Fares	188	\$876.56	\$2,268,528
Lodging on Trips	189	\$1,360.93	\$3,522,090
Auto/Truck Rental on Trips	182	\$143.95	\$372,533
Food and Drink on Trips	179	\$1,003.22	\$2,596,326

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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10785-10899 Birmingham Way, Woodstock, Maryland, 21163 Ring: 3 mile radius

Longitude: -76.89013

Prepared by Esri

May 06, 2024

Latitude: 39.30807

Top Tapestry Segments	Percent	Demographic Summary	2023	202
Professional Pride (1B)	49.3%	Population	27,908	28,76
Top Tier (1A)	32.4%	Households	9,473	9,80
Exurbanites (1E)	12.4%	Families	7,854	8,14
Savvy Suburbanites (1D)	5.8%	Median Age	46.1	46.
, , , , , , , , , , , , , , , , , , , ,	0.0%	Median Household Income	\$165,912	\$180,82
		Spending Potential	Average Amount	7
		Index	Spent	Tota
Annarol and Convices		199	\$4,382.35	\$41,514,00
Apparel and Services			\$4,362.35	
Men's		199		\$7,703,53
Women's		199	\$1,484.02	\$14,058,09
Children's		192	\$635.30	\$6,018,24
Footwear		195	\$971.84	\$9,206,27
Watches & Jewelry		230	\$388.31	\$3,678,46
Apparel Products and Services (1)		201	\$89.66	\$849,38
Computer				
Computers and Hardware for Hom	ie Use	197	\$503.46	\$4,769,25
Portable Memory		189	\$8.70	\$82,44
Computer Software		183	\$26.41	\$250,22
Computer Accessories		197	\$49.22	\$466,26
Entertainment & Recreation		203	\$7,688.11	\$72,829,47
Fees and Admissions		241		
			\$1,719.55	\$16,289,29
Membership Fees for Clubs (2)	T 1	242	\$672.08	\$6,366,57
Fees for Participant Sports, excl	•	238	\$284.50	\$2,695,08
Tickets to Theatre/Operas/Conc	erts	229	\$124.98	\$1,183,9
Tickets to Movies		198	\$54.70	\$518,1
Tickets to Parks or Museums		203	\$56.47	\$534,9
Admission to Sporting Events, e	excl. Trips	257	\$150.04	\$1,421,3
Fees for Recreational Lessons		259	\$375.20	\$3,554,26
Dating Services		148	\$1.58	\$14,9
TV/Video/Audio		185	\$2,506.04	\$23,739,7
Cable and Satellite Television Se	ervices	185	\$1,590.59	\$15,067,60
Televisions		182	\$265.38	\$2,513,92
Satellite Dishes		168	\$2.88	\$27,3
VCRs, Video Cameras, and DVD	Plavers	179	\$8.62	\$81,69
Miscellaneous Video Equipment		203	\$25.69	\$243,3
Video Cassettes and DVDs		178	\$11.62	\$110,0
Video Game Hardware/Accessor	iac	160	\$64.33	\$609,4
Video Game Software	103	155	\$30.06	\$284,7
Rental/Streaming/Downloaded \	Vidoo	179	\$221.04	
, 3.	viueo	230		\$2,093,9
Installation of Televisions			\$3.71	\$35,14
Audio (3)		206	\$278.22	\$2,635,6
Rental and Repair of TV/Radio/S	souna Equipment	140	\$3.89	\$36,8
Pets		196	\$1,803.46	\$17,084,19
Toys/Games/Crafts/Hobbies (4)		186	\$295.34	\$2,797,7
Recreational Vehicles and Fees (5)		239	\$358.71	\$3,398,0
Sports/Recreation/Exercise Equipment	nent (6)	209	\$587.46	\$5,565,04
Photo Equipment and Supplies (7)		200	\$93.45	\$885,2
Reading (8)		205	\$260.31	\$2,465,89
Catered Affairs (9)		210	\$63.78	\$604,22
Food		194	\$20,384.10	\$193,098,5
Food at Home		192	\$13,053.68	\$123,657,5
Bakery and Cereal Products		193	\$1,698.69	\$16,091,6
-anci , and ocioni i loudello			\$2,800.79	\$26,531,8
•		190		
Meats, Poultry, Fish, and Eggs		190 193		
Meats, Poultry, Fish, and Eggs Dairy Products		193	\$1,272.48	\$12,054,10
Meats, Poultry, Fish, and Eggs Dairy Products Fruits and Vegetables	. (10)	193 194	\$1,272.48 \$2,609.95	\$12,054,16 \$24,724,0
Meats, Poultry, Fish, and Eggs Dairy Products Fruits and Vegetables Snacks and Other Food at Home	e (10)	193 194 191	\$1,272.48 \$2,609.95 \$4,671.79	\$12,054,16 \$24,724,04 \$44,255,82
Meats, Poultry, Fish, and Eggs Dairy Products Fruits and Vegetables	e (10)	193 194	\$1,272.48 \$2,609.95	\$12,054,16 \$24,724,04 \$44,255,82 \$69,441,01 \$13,676,18

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.



10785-10899 Birmingham Way, Woodstock, Maryland, 21163 Ring: 3 mile radius

Latitude: 39.30807 Longitude: -76.89013

Prepared by Esri

	Spending Potential Index	Average Amount Spent	Tota
Financial		•	
Value of Stocks/Bonds/Mutual Funds	260	\$102,318.29	\$969,261,13
Value of Retirement Plans	257	\$363,968.75	\$3,447,875,98
Value of Other Financial Assets	239	\$20,501.82	\$194,213,71
Vehicle Loan Amount excluding Interest	185	\$6,721.21	\$63,669,98
Value of Credit Card Debt	199	\$6,300.72	\$59,686,68
Health			, , ,
Nonprescription Drugs	183	\$313.33	\$2,968,15
Prescription Drugs	182	\$670.20	\$6,348,82
Eyeglasses and Contact Lenses	200	\$222.46	\$2,107,33
Home		1	1 / - /
Mortgage Payment and Basics (11)	241	\$31,115.83	\$294,760,29
Maintenance and Remodeling Services	243	\$9,247.78	\$87,604,23
Maintenance and Remodeling Materials (12)	207	\$1,626.62	\$15,408,98
Utilities, Fuel, and Public Services	186	\$10,780.65	\$102,125,11
Household Furnishings and Equipment		, ,, ,, ,,	1 - 7 - 7
Household Textiles (13)	197	\$241.14	\$2,284,33
Furniture	199	\$1,640.69	\$15,542,26
Rugs	228	\$95.07	\$900,60
Major Appliances (14)	204	\$1,075.91	\$10,192,06
Housewares (15)	206	\$221.91	\$2,102,10
Small Appliances	177	\$128.72	\$1,219,34
Luggage	201	\$28.83	\$273,13
Telephones and Accessories	193	\$208.08	\$1,971,15
Household Operations	133	¥200.00	4-/5/-/
Child Care	225	\$1,163.00	\$11,017,10
Lawn and Garden (16)	226	\$1,513.07	\$14,333,30
Moving/Storage/Freight Express	184	\$165.44	\$1,567,17
Housekeeping Supplies (17)	195	\$1,821.93	\$17,259,16
Insurance	133	<b>41,011.30</b>	41.,203,10
Owners and Renters Insurance	207	\$1,615.85	\$15,306,94
Vehicle Insurance	180	\$3,909.65	\$37,036,11
Life/Other Insurance	227	\$1,570.01	\$14,872,74
Health Insurance	195	\$9,638.70	\$91,307,41
Personal Care Products (18)	195	\$1,077.89	\$10,210,86
School Books and Supplies (19)	194	\$259.28	\$2,456,12
Smoking Products	138	\$599.24	\$5,676,60
Transportation	150	<b>4033.12</b> .	φο,ο, ο,ος
Payments on Vehicles excluding Leases	187	\$5,647.82	\$53,501,84
Gasoline and Motor Oil	177	\$4,493.24	\$42,564,44
Vehicle Maintenance and Repairs	187	\$2,455.05	\$23,256,64
Travel	107	Ψ2,133.03	Ψ25,250,0-
Airline Fares	223	\$1,038.96	\$9,842,10
Lodging on Trips	227	\$1,633.89	\$15,477,88
Auto/Truck Rental on Trips	218	\$1,033.89	\$1,636,93
Food and Drink on Trips	214	\$1,195.41	\$1,030,93
rood dild Dillik oli Ilips	214	φ1,13J.41	φ11,324,12

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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10785-10899 Birmingham Way 10785-10899 Birmingham Way, Woodstock, Maryland, 21163 Ring: 5 mile radius

Latitude: 39.30807 Longitude: -76.89013

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2023	2028
Top Tier (1A)	37.3%	Population	69,556	70,794
Professional Pride (1B)	24.6%	Households	23,741	24,302
Enterprising Professionals (2D)	9.5%	Families	18,730	19,209
Savvy Suburbanites (1D)	6.8%	Median Age	45.1	45.7
Golden Years (9B)	6.2%	Median Household Income	\$155,593	\$167,354
()		Spending Potential	Average Amount	Ψ==-/
		Index	Spent	Total
Apparel and Services		192	\$4,215.36	\$100,076,957
Men's		191	\$780.95	\$18,540,543
Women's		192	\$1,433.66	\$34,036,475
Children's		180	\$596.24	\$14,155,403
Footwear		189	\$941.93	\$22,362,461
Watches & Jewelry		222	\$374.50	\$8,890,917
Apparel Products and Services (1)		198	\$88.08	\$2,091,158
Computer		130	400.00	Ψ2,031,130
Computers and Hardware for Home	Hee	193	¢402.60	¢11 720 700
•	use	182	\$493.69	\$11,720,780
Portable Memory			\$8.36	\$198,567
Computer Software		188	\$27.10	\$643,307
Computer Accessories		191	\$47.85	\$1,136,009
Entertainment & Recreation		193	\$7,301.37	\$173,341,863
Fees and Admissions		226	\$1,609.39	\$38,208,470
Membership Fees for Clubs (2)		225	\$624.55	\$14,827,462
Fees for Participant Sports, excl. T	•	223	\$266.40	\$6,324,682
Tickets to Theatre/Operas/Concert	ts	220	\$119.80	\$2,844,225
Tickets to Movies		190	\$52.46	\$1,245,562
Tickets to Parks or Museums		186	\$51.65	\$1,226,162
Admission to Sporting Events, exc	d. Trips	234	\$136.51	\$3,240,938
Fees for Recreational Lessons		246	\$356.32	\$8,459,466
Dating Services		157	\$1.68	\$39,974
TV/Video/Audio		178	\$2,406.08	\$57,122,628
Cable and Satellite Television Serv	/ices	178	\$1,530.48	\$36,335,111
Televisions		175	\$255.25	\$6,059,787
Satellite Dishes		154	\$2.64	\$62,683
VCRs, Video Cameras, and DVD Pl	layers	176	\$8.50	\$201,798
Miscellaneous Video Equipment		195	\$24.67	\$585,595
Video Cassettes and DVDs		171	\$11.19	\$265,630
Video Game Hardware/Accessories	S	156	\$62.81	\$1,491,249
Video Game Software		155	\$29.97	\$711,434
Rental/Streaming/Downloaded Vic	deo	170	\$209.21	\$4,966,814
Installation of Televisions		219	\$3.53	\$83,868
Audio (3)		195	\$263.81	\$6,263,203
Rental and Repair of TV/Radio/Sou	und Equipment	145	\$4.02	\$95,453
Pets		188	\$1,730.65	\$41,087,348
Toys/Games/Crafts/Hobbies (4)		177	\$280.21	\$6,652,583
Recreational Vehicles and Fees (5)		220	\$330.61	\$7,849,040
Sports/Recreation/Exercise Equipme	nt (6)	191	\$537.45	\$12,759,653
Photo Equipment and Supplies (7)		193	\$90.08	\$2,138,626
Reading (8)		202	\$255.72	\$6,070,938
Catered Affairs (9)		201	\$61.18	\$1,452,578
Food		187	\$19,682.80	\$467,289,295
Food at Home		186	\$12,647.68	\$300,268,505
Bakery and Cereal Products		187	\$1,643.99	\$39,029,869
Meats, Poultry, Fish, and Eggs		185	\$2,724.30	\$64,677,495
Dairy Products		188	\$1,236.26	\$29,350,134
Fruits and Vegetables		190	\$2,549.02	\$60,516,296
Snacks and Other Food at Home (	10)	184	\$4,494.11	\$106,694,710
Food Away from Home	/	189	\$7,035.12	\$167,020,790
Alcoholic Beverages		209	\$1,408.21	\$33,432,293
		207	71,100121	755, 152,255

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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10785-10899 Birmingham Way 10785-10899 Birmingham Way, Woodstock, Maryland, 21163 Ring: 5 mile radius Prepared by Esri Latitude: 39.30807 Longitude: -76.89013

Financial Value of Stocks/Bonds/Mutual Funds Value of Retirement Plans Value of Other Financial Assets	251		
Value of Retirement Plans	251		
		\$98,773.90	\$2,344,991,201
Value of Other Financial Assets	238	\$337,020.38	\$8,001,200,905
	240	\$20,524.86	\$487,280,796
Vehicle Loan Amount excluding Interest	170	\$6,170.66	\$146,497,639
Value of Credit Card Debt	191	\$6,045.55	\$143,527,290
Health			
Nonprescription Drugs	171	\$292.79	\$6,951,069
Prescription Drugs	170	\$624.36	\$14,822,980
Eyeglasses and Contact Lenses	189	\$210.75	\$5,003,357
Home			
Mortgage Payment and Basics (11)	224	\$28,998.69	\$688,457,986
Maintenance and Remodeling Services	224	\$8,517.45	\$202,212,822
Maintenance and Remodeling Materials (12)	186	\$1,456.68	\$34,583,008
Utilities, Fuel, and Public Services	178	\$10,305.67	\$244,666,90
Household Furnishings and Equipment			
Household Textiles (13)	190	\$232.62	\$5,522,60 <sub>4</sub>
Furniture	188	\$1,548.96	\$36,773,92
Rugs	218	\$90.88	\$2,157,68
Major Appliances (14)	190	\$1,006.37	\$23,892,24
Housewares (15)	198	\$212.48	\$5,044,47
Small Appliances	175	\$127.46	\$3,025,97
Luggage	194	\$27.86	\$661,53
Telephones and Accessories	186	\$200.04	\$4,749,12
Household Operations			
Child Care	213	\$1,102.00	\$26,162,57
Lawn and Garden (16)	210	\$1,406.33	\$33,387,75
Moving/Storage/Freight Express	182	\$162.78	\$3,864,46
Housekeeping Supplies (17)	186	\$1,735.53	\$41,203,10
Insurance			
Owners and Renters Insurance	190	\$1,483.25	\$35,213,86
Vehicle Insurance	172	\$3,733.19	\$88,629,63
Life/Other Insurance	209	\$1,448.27	\$34,383,40
Health Insurance	184	\$9,103.05	\$216,115,46
Personal Care Products (18)	189	\$1,042.59	\$24,752,04
School Books and Supplies (19)	184	\$247.14	\$5,867,45
Smoking Products	135	\$583.56	\$13,854,20
Transportation			
Payments on Vehicles excluding Leases	173	\$5,214.95	\$123,808,02
Gasoline and Motor Oil	170	\$4,305.10	\$102,207,37
Vehicle Maintenance and Repairs	178	\$2,330.41	\$55,326,35
Travel			
Airline Fares	214	\$997.71	\$23,686,54
Lodging on Trips	212	\$1,527.92	\$36,274,40
Auto/Truck Rental on Trips	205	\$162.56	\$3,859,33
Food and Drink on Trips	203	\$1,133.72	\$26,915,58

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#### Retail Goods and Services Expenditures

10785-10899 Birmingham Way 10785-10899 Birmingham Way, Woodstock, Maryland, 21163

Ring: 5 mile radius Longitude: -76.89013

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

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Prepared by Esri

Latitude: 39.30807



# **Business Summary**

10785-10899 Birmingham Way

10785-10899 Birmingham Way, Woodstock, Maryland, 21163

Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 39.30807 Longitude: -76.89013

Data for all businesses in area	1 mile	3 miles	5 miles
Total Businesses:	254	847	2,116
Total Employees:	2,007	6,737	21,692
Total Residential Population:	6,965	27,908	69,556
Employee/Residential Population Ratio (per 100 Residents)	29	24	31

Construction  20 7.9% 84 4.2% 65 7.7% 464 6.9% 141 6.7% 1,060 4.9 Manufacturing  2 0.9% 36 1.8% 18% 13 1.5% 88 1.3% 28 1.3% 343 1.6 Transportation  4 1.6% 42 2.1% 10 1.2% 89 1.3% 25 1.2% 343 1.6 Communication  0 0.0% 0 0.0% 2 0.2% 6 0.11% 12 0.6% 90 0.4 Utility  1 0.4% 9 0.4% 2 0.2% 19 0.3% 5 0.2% 44 0.2 Utility  1 0.4% 9 0.4% 12 0.2% 19 0.3% 5 0.2% 44 0.2 Utility  Wholesale Trade  1 0.4% 7 0.3% 16 1.9% 70 1.0% 15 0.2% 44 0.2 Utility  Wholesale Trade Summary  34 13.4% 372 18.5% 133 15.7% 1,385 20.6% 353 16.7% 46,67 21.4 Utility  Home Improvement  3 1.2% 19 0.9% 9 1.1% 110 1.6% 22 1.0% 338 16.76 General Merchandise Stores  0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 27 1.3 Utility  Auto Dealers & Cass Stations  1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 42 2.0% 815 3.8 Auto Dealers & Cass Stations  1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 655 3.0 Apparel & Accessory Stores  0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.4% 80 0.0% 655 3.0 Apparel & Accessory Stores  1 0.4% 17 0.8% 11 1.3% 76 1.1% 29 4.4% 42 2.0% 815 3.8 Utility Eating & Dealers & Cass Stations  1 0.4% 17 0.8% 11 1.3% 76 1.1% 29 4.4% 42 2.0% 655 3.0 Apparel & Accessory Stores  1 0.4% 17 0.8% 11 1.3% 76 1.1% 29 1.4% 655 3.0 Apparel & Accessory Stores  1 0.4% 17 0.8% 11 1.3% 76 1.1% 82 1.2% 153 0.7 Eating & Dealers & Cass Stations  1 0.4% 17 0.8% 11 1.3% 76 1.1% 82 1.2% 153 0.7 Eating & Dealers & Cass Stations  1 0.4% 17 0.8% 11 1.3% 76 1.1% 82 1.2% 153 0.7 Eating & Dealers & Cass Stations  1 0.4% 17 0.8% 11 1.3% 76 1.1% 82 1.2% 153 0.7 Eating & Dealers & Cass Stations  1 0.4% 17 0.8% 11 1.3% 76 1.1% 82 1.2% 11 1.5% 10 1.5% 11	-/						/	-	,				
Number   N	Employee/Residential Population Ratio (per 100 Residents)	29				24				31			
Agricultre & Mining 5 2 0.0% 25 1.2% 26 3.1% 192 2.8% 59 2.8% 463 2.1 Construction 20 7.9% 84 4.2% 65 7.7% 464 6.9% 141 6.7% 1,060 4.9 Manufacturing 2 0.8% 36 1.8% 13 1.5% 88 1.3% 28 1.3% 343 1.6 Transportation 4 1.6% 42 2.1% 10 1.2% 89 1.3% 25 1.2% 42 1.1% Communication 0 0.0% 0 0.0% 2 0.2% 6 0.1% 12 0.6% 90 0.4 Utility 1 0.4% 9 0.4% 2 0.2% 6 0.1% 12 0.6% 90 0.4 Utility 1 0.4% 9 0.4% 2 0.2% 19 0.3% 5 0.2% 40 0.0% 20 0.0% 10 0		Businesses		Employees		Businesses		Employees		Businesses		Employees	
Construction  20 7.9% 84 4.2% 65 7.7% 464 6.9% 141 6.7% 1,060 49 Manufacturing  2 0.3% 36 1.8% 15 1.8% 88 1.3% 28 1.3% 34 3.16 Transportation  4 1.6% 42 2.1% 10 1.2% 89 1.3% 25 1.2% 242 1.1 Communication  0 0.0% 0 0.0% 2 0.2% 6 0.1% 12 0.6% 90 0.4 Utility  1 0.4% 9 0.4% 2 0.2% 19 0.3% 5 0.2% 44 0.2 Wholesale Trade  1 0.4% 7 0.3% 16 1.9% 70 1.0% 36 1.7% 215 1.0 Wholesale Trade  1 0.4% 7 0.3% 16 1.9% 70 1.0% 36 1.7% 215 1.0 Wholesale Trade  1 0.4% 9 0.4% 13.4% 372 18.5% 133 15.7% 1,885 20.6% 353 16.7% 4,647 21.4 Home Improvement  3 1.2% 19 0.9% 9 1.1% 110 1.6% 22 1.0% 38 16.76 General Merchandise Stores  0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 42 2.2% 1.4% 2.2 Home Improvement  3 1.2% 19 0.9% 3 0.0% 3 0.0% 9 0.4% 27 1.3 Society 1.4% 2.2 Home Improvement  3 1.2% 19 0.9% 3 0.0% 3 0.0% 9 0.4% 27 1.3 Society 1.4% 2.4 Soci	by SIC Codes					Number						Number	
Manufacturing         2         0.8%         36         1.8%         13         1.5%         88         1.3%         28         1.3%         343         1.4         343         1.1%         25         1.2%         242         1.1         2.0%         89         1.3%         25         1.2%         242         1.1         Communication         0         0.0%         0         0.0%         2         0.2%         6         0.1%         12         0.6%         90         0.4%         9         0.4%         2         0.2%         19         0.3%         5         0.2%         44         0.2         Wholesale Trade         1         0.4%         9         0.4%         2         0.2%         19         0.3%         5         0.2%         44         0.2         2.0%         19         0.3%         5         0.2%         4         0.2%         6         0.1%         0.0%         3         1.1%         10         0.0%         3.3         1.5%         1.3         1.5%         1.3         1.5%         1.3         1.7%         1.38         2.06%         6         0.1%         2.2         1.0%         2.0         1.0%         3.0         1.0%         3.0         1	Agriculture & Mining	5		25	1.2%	26		192	2.8%	59	2.8%	463	2.19
Transportation	Construction	20		84		65				141	6.7%	•	4.99
Communication 0 0.0% 0 0.0% 2 0.2% 6 0.1% 12 0.6% 90 0.4 Utility 1 0.4% 9 0.4% 9 0.4% 2 0.2% 19 0.3% 5 0.2% 44 0.2 Wholesale Trade 1 0.4% 9 0.4% 2 0.2% 19 0.3% 5 0.2% 44 0.2 Wholesale Trade 1 0.4% 7 0.3% 16 1.9% 70 1.0% 36 1.7% 215 1.0 Retail Trade Summary 34 13.4% 372 18.5% 133 15.7% 1,385 20.6% 353 16.7% 4.647 21.4 Home Improvement 3 1.2% 19 0.9% 9 1.1% 110 1.6% 22 1.0% 338 1.6 General Merchandise Stores 0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 279 1.3 Food Stores 3 1.2% 76 3.8% 12 1.4% 229 4.4% 43 2.0% 385 5.3 Apparel & Accessory Stores 0 0.0% 0 0.0% 3 0.4% 8 0.0% 8 0.4% 29 1.4% 655 3.0 Apparel & Accessory Stores 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.4% 30 0.1% 8 0.4% 30 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 8 0.4% 130 0.1% 130 0.4% 120 0.4% 130 0.4%	Manufacturing	2								28			1.69
Utility Wholesale Trade  1 0.4% 9 0.4% 2 0.2% 19 0.3% 5 0.2% 44 0.2 Wholesale Trade  1 0.4% 7 0.3% 16 1.9% 70 1.0% 36 1.7% 215 1.0  Retail Trade Summary 34 13.4% 372 18.5% 133 15.7% 1.385 20.6% 353 16.7% 4.647 21.4 Home Improvement 3 1.2% 19 0.9% 9 1.1% 110 1.6% 22 1.0% 338 1.6  General Merchandise Stores 0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 279 1.3  Food Stores 3 1.2% 76 3.8% 12 1.4% 299 4.4% 43 2.0% 355 3.8  Auto Dealers & Gas Stations 1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 655 3.0  Apparel & Accessory Stores 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.1% 8 0.4% 655 3.0  Apparel & Accessory Stores 0 0.0% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7  Eating & Drinking Places 15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1.54 7.1  Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 526 4.8% 99 4.7% 138 5.6% 379 1.7  Banks, Savings & Lending Institutions 6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7  Banks, Savings & Lending Institutions 6 6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7  Banks, Savings & Lending Institutions 1 1 4.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8  Insurance Carriers & Agents Real Estate, Holding, Other Investment Offices 1 5 5.9% 12 0.6% 12 0.1% 5.0% 15 0.9% 51 0.5% 11 0.5% 11 0.1% 5.5% 11.0% 15 0.2% 12 0.0% 11 0.1% 15 0.5% 11.0% 15 0.0% 11 0.1% 15 0.5% 11.0% 15 0.0% 11 0.1% 15 0.5% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 11.0% 11.0% 15 0.0% 11.0% 11.0% 15 0.0% 11	Transportation	4	1.6%	42	2.1%	10	1.2%	89	1.3%	25	1.2%	242	1.19
Nholesale Trade  1 0.4% 7 0.3% 16 1.9% 70 1.0% 36 1.7% 215 1.0  Retail Trade Summary  34 13.4% 372 18.5% 133 15.7% 1,385 20.6% 353 16.7% 4,647 21.4  Home Improvement  3 1.2% 19 0.9% 9 1.1% 110 1.6% 22 1.0% 338 1.6  General Merchandies Stores  0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 22 1.0% 338 1.6  Food Stores  3 1.2% 76 3.8% 12 1.4% 299 4.4% 43 2.0% 815 3.8  Auto Dealers & Gas Stations  1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 655 3.0  Apparel & Accessory Stores  0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.4% 30 0.1  Furniture & Home Furnishings  1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7  Eating & Drinking Places  1 10.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7  Eating & Drinking Places  1 10.4% 78 3.9% 50 5.9% 527 7.8% 118 5.6% 1.540 7.1  Miscellaneous Retail  1 0 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8  Efinance, Insurance, Real Estate Summary  35 13.8% 228 11.9% 85 10.0% 699 10.4% 219 10.3% 2.150 9.9  Banks, Savings & Lending Institutions  6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7  Securities Brokers  1 10 4.1% 17.9% 12 2.6% 12 1.8% 39 1.8% 12 1.8% 39 1.8% 12 1.8% 139 1.8% 12 1	Communication	0	0.0%	0	0.0%	2	0.2%	6	0.1%	12	0.6%	90	0.49
Retail Trade Summary 34 13.4% 372 18.5% 133 15.7% 1,385 20.6% 353 16.7% 4,647 21.4   Home Improvement 3 1.2% 19 0.9% 9 1.1% 110 1.6% 22 1.0% 338 1.6   General Merchandies Stores 0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 279 1.3   Food Stores 3 1.2% 76 3.8% 12 1.4% 299 4.4% 43 2.0% 935 3.8   Auto Dealers & Gas Stations 1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 655 3.0   Apparel & Accessory Stores 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.4% 30 0.1   Furniture & Home Furnishings 1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7   Intimiture & Home Furnishings 1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7   Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8   Finance, Insurance, Real Estate Summary 35 13.8% 238 11.9% 85 10.0% 699 10.4% 219 10.3% 2,150 9.9   Banks, Savings & Lending Institutions 6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7   Securities Brokers 4 9 3.5% 39 1.9% 22 2.6% 124 1.8% 39 1.8% 240 1.1   Real Estate, Holding, Other Investment Offices 15 5.9% 30 4.6% 42 0.6% 30 1.4% 118 5.5% 1.35 0.1   Services Summary 107 42.1% 1,119 55.8% 342 40.4% 3,430 50.9% 876 116 5.5% 146 1.9   Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0   Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0   Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0   Automotive Services 3 3.1.2% 288 14.3% 23 2.7% 196 2.9% 53 2.5% 416 1.9   Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0   Automotive Services 3 3.1.2% 77 0.3% 12 1.4% 77 0.9% 376 5.6% 169 8.0% 1,296 6.0   Covernment 2 0.8% 31.9% 28 1.3% 28 1.9% 29 1.4% 59 1.5% 59 1.5% 59 1.0   Automotive Services 3 3.1.2% 77 0.3% 12 1.4% 77 0.9% 376 5.6% 1.99 2.9% 53 2.5% 416 1.9   Automotive Services 3 3.1.2% 78 0.9   Automotive Services 3 3.1.2% 78 0.9   Automotive Services 3 3.1.2% 79 0.9   Automo	Utility	1	0.4%	9	0.4%	2	0.2%	19	0.3%	5	0.2%	44	0.29
Home Improvement General Merchandise Stores O 0.0%	Wholesale Trade	1	0.4%	7	0.3%	16	1.9%	70	1.0%	36	1.7%	215	1.09
General Merchandise Stores 0 0 0.0% 0 0.0% 3 0.4% 3 0.0% 9 0.4% 279 1.3 Food Stores 3 1.2% 76 3.8% 12 1.4% 299 4.4% 43 2.0% 835 3.8 Aluto Dealers & Cas Stations 1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 655 3.0 Apparel & Accessory Stores 0 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.1% 8 0.4% 30 0.1 Furniture & Home Furnishings 1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7 Eating & Drinking Places 15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1,540 7.1 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Finance, Insurance, Real Estate Summary 35 13.8% 238 11.9% 85 10.0% 699 10.4% 219 10.3% 2,150 9.9 Banks, Savings & Lending Institutions 6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7 Securities Brokers 4 1.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8 Insurance Carriers & Agents 9 3.5% 93 4.6% 42 5.0% 370 5.5% 116 5.5% 1,353 6.2 Services Summary 107 42.1% 1,119 55.8% 342 40.4% 3,430 50.9% 876 41.4% 11,179 51.5 Hotels & Lodging 100 0.0.0% 3 0.1% 10.1% 570 0.2% 19 0.1 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 55 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 55 3.2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 55 3.2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 55 5.2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 55 5.5% 519 2.45% 6.69 2.0% 2.0% 196 2.0% 55 2.45% 50.0% 2.5% 196 2.5% 519 2.45% 6.69 2.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.0% 50.	Retail Trade Summary	34	13.4%	372	18.5%	133	15.7%	1,385	20.6%	353	16.7%	4,647	21.49
Food Stores 3 1.2% 76 3.8% 12 1.4% 299 4.4% 43 2.0% 835 3.8 Auto Dealers & Gas Stations 1 0.4% 5 0.2% 6 0.7% 36 0.5% 29 1.4% 655 3.0 Apparel & Accessory Stores 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.4% 630 0.1 Furniture & Home Furnishings 1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7 Eating & Drinking Places 15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1,540 7.1 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Hincheous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Securities Brokers 4 1.6% 28 1.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7 Securities Brokers 4 1.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8 Insurance Carriers & Agents 9 3.5% 39 1.9% 22 2.6% 124 1.8% 39 1.8% 240 1.1 Real Estate, Holding, Other Investment Offices 15 5.9% 93 4.6% 42 5.0% 370 5.5% 116 5.5% 1,553 6.2 Services Summary 107 42.1% 1,119 55.8% 342 40.4% 3,430 50.9% 876 41.4% 11,179 51.5 Hotels & Lodging Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 8 3.1% 288 1.3% 288 1.3% 270 2.4% 1.2 1.4% 47 0.7% 42 2.0% 1.85 0.9 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 59 2.2% 56 2.6% 2.358 10.9 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 59 2.2% 56 2.6% 2.358 10.9 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 59 2.2% 56 2.6% 2.358 10.9 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 59 2.8% 59 2.4 5.0 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 59 2.8% 59 3.8% 59 3.8% 50 3.8% 50 3.9 Sovernment 4 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8 Unclassified Establishments	Home Improvement	3	1.2%	19	0.9%	9	1.1%	110	1.6%	22	1.0%	338	1.69
Auto Dealers & Gas Stations  Apparel & Accessory Stores  0 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.1% 8 0.4% 30 0.1 Furniture & Home Furnishings  1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7 Eating & Drinking Places  15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1,540 7.1 Miscellaneous Retail  10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8  Finance, Insurance, Real Estate Summary  35 13.8% 238 11.9% 85 10.0% 699 10.4% 219 10.3% 2,150 9.9 Banks, Savings & Lending Institutions  6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7 Securities Brokers  4 1.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8 Insurance Carriers & Agents  Real Estate, Holding, Other Investment Offices  5 5.9% 3 1.9% 22 2.6% 124 1.8% 39 1.8% 240 1.1  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.19% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.19% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.19% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.19% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 1.1% 4.7 1.0.1% 6 0.19% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 1.1% 1.1% 1.0.1% 6 0.19% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  0 0.0% 3 0.1% 1 1.0 1.0% 58 0.9% 32 1.5% 214 1.0  Hotels & Lodging  1 0 0.0% 3 0.1% 1 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.	General Merchandise Stores	0	0.0%	0	0.0%	3	0.4%	3	0.0%	9	0.4%	279	1.39
Apparel & Accessory Stores 0 0 0.0% 3 0.1% 3 0.4% 8 0.1% 8 0.1% 8 0.4% 30 0.1 Furniture & Home Furnishings 1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7 Eating & Drinking Places 15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1.5% 1.540 7.1 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Finance, Insurance, Real Estate Summary 35 13.8% 238 11.9% 85 10.0% 699 10.4% 219 10.3% 2,150 9.9 Banks, Savings & Lending Institutions 6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7 Securities Brokers 4 1.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8 Insurance Carriers & Agents 9 3.5% 39 1.9% 22 2.6% 124 1.8% 39 1.8% 240 1.1 Real Estate, Holding, Other Investment Offices 15 5.9% 93 1.9% 52.8% 342 40.4% 3,430 50.9% 876 41.4% 11,179 51.5 Hotels & Lodging 0 0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1 Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Movies & Amusements 9 2.2% 38 1.9% 24 2.0% 185 0.9 Movies & Amusements 9 2.2% 38 1.9% 24 2.2% 1.3% 864 4.0 Movies & Amusements 9 2.2% 38 1.9% 24 2.2% 1.3	Food Stores	3	1.2%	76	3.8%	12	1.4%	299	4.4%	43	2.0%	835	3.89
Furniture & Home Furnishings 1 0.4% 17 0.8% 11 1.3% 76 1.1% 25 1.2% 153 0.7 Eating & Drinking Places 15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1.540 7.1 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 39 4.7% 817 3.8 Miscellaneous Retail 10 3.9% 78 3.9% 39 4.6% 326 4.8% 39 4.7% 31 1.6% 379 1.7 Securities Brokers 4 1.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8 Insurance Carriers & Agents 9 3.5% 39 1.9% 22 2.6% 124 1.8% 39 1.8% 240 1.1 Real Estate, Holding, Other Investment Offices 15 5.9% 93 4.6% 42 5.0% 370 5.5% 116 5.5% 1,353 6.2 Miscellaneous Retail 10 3.2 Miscellaneous Retail 10 3.9% 39 4.6% 42 0.6% 30 1.4% 178 0.8 Miscellaneous Retail 10 3.2 Miscellaneous Retail 11 3.2 Miscellaneous Retail 10 3.2 Miscellaneous R	Auto Dealers & Gas Stations	1	0.4%	5	0.2%	6	0.7%	36	0.5%	29	1.4%	655	3.00
Eating & Drinking Places  15 5.9% 174 8.7% 50 5.9% 527 7.8% 118 5.6% 1,540 7.1  Miscellaneous Retail  10 3.9% 78 3.9% 39 4.6% 326 4.8% 99 4.7% 817 3.8  Finance, Insurance, Real Estate Summary  35 13.8% 238 11.9% 85 10.0% 699 10.4% 219 10.3% 2,150 9.9  Banks, Savings & Lending Institutions  6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 37 1.8% 14 1.7% 163 2.4% 34 1.6% 37 1.8% 14 1.7% 163 2.4% 34 1.6% 37 1.8% 18 1.8% 18 1.8% 18 1.8% 18 1.8% 19 1.8% 18 1.8% 18 1.8% 18 1.8% 18 1.8% 18 1.8% 19 1.8% 18 1.8% 1	Apparel & Accessory Stores	0	0.0%	3	0.1%	3	0.4%	8	0.1%	8	0.4%	30	0.10
Miscellaneous Retail         10         3.9%         78         3.9%         39         4.6%         326         4.8%         99         4.7%         817         3.8           Finance, Insurance, Real Estate Summary         35         13.8%         238         11.9%         85         10.0%         699         10.4%         219         10.3%         2,150         9.9           Banks, Savings & Lending Institutions         6         2.4%         77         3.8%         14         1.7%         163         2.4%         34         1.6%         379         1.7           Securities Brokers         4         1.6%         28         1.4%         7         0.8%         42         0.6%         30         1.4%         178         0.8           Insurance Carriers & Agents         9         3.5%         39         1.9%         22         2.6%         124         1.8%         39         1.8%         240         1.1           Real Estate, Holding, Other Investment Offices         15         5.9%         93         4.6%         42         5.0%         370         5.5%         116         5.5%         1,353         6.2           Services Summary         107         42.1%         1,119	Furniture & Home Furnishings	1	0.4%	17	0.8%	11	1.3%	76	1.1%	25	1.2%	153	0.79
Finance, Insurance, Real Estate Summary  35 13.8% 238 11.9% 85 10.0% 699 10.4% 219 10.3% 2,150 9.9  Banks, Savings & Lending Institutions  6 2.4% 77 3.8% 14 1.7% 163 2.4% 34 1.6% 379 1.7  Securities Brokers  4 1.6% 28 1.4% 7 0.8% 42 0.6% 30 1.4% 178 0.8  Insurance Carriers & Agents  9 3.5% 39 1.9% 22 2.6% 124 1.8% 39 1.8% 240 1.1  Real Estate, Holding, Other Investment Offices  15 5.9% 93 4.6% 42 5.0% 370 5.5% 116 5.5% 1,353 6.2  Services Summary  107 42.1% 1,119 55.8% 342 40.4% 3,430 50.9% 876 41.4% 11,179 51.5  Hotels & Lodging  0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1  Automotive Services  2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Movies & Amusements  9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9  Health Services  2 11.4% 171 8.5% 67 7.9% 376 5.6% 169 8.0% 1,296 6.0  Legal Services  3 1.2% 7 0.3% 12 1.4% 47 0.7% 42 2.0% 185 0.9  Education Institutions & Libraries  8 3.1% 288 14.3% 23 2.7% 825 12.2% 56 2.6% 2,358 10.9  Other Services  4 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8  Unclassified Establishments	Eating & Drinking Places	15	5.9%	174	8.7%	50	5.9%	527	7.8%	118	5.6%	1,540	7.19
Banks, Savings & Lending Institutions       6       2.4%       77       3.8%       14       1.7%       163       2.4%       34       1.6%       379       1.7         Securities Brokers       4       1.6%       28       1.4%       7       0.8%       42       0.6%       30       1.4%       178       0.8         Insurance Carriers & Agents       9       3.5%       39       1.9%       22       2.6%       124       1.8%       39       1.8%       240       1.1         Real Estate, Holding, Other Investment Offices       15       5.9%       93       4.6%       42       5.0%       370       5.5%       116       5.5%       1,353       6.2         Services Summary       107       42.1%       1,119       55.8%       342       40.4%       3,430       50.9%       876       41.4%       11,179       51.5         Hotels & Lodging       0       0.0%       3       0.1%       1       0.1%       5       0.2%       19       0.1         Automotive Services       2       0.8%       12       0.6%       10       1.2%       58       0.9%       32       1.5%       214       1.0         Movies & Amusements	Miscellaneous Retail	10	3.9%	78	3.9%	39	4.6%	326	4.8%	99	4.7%	817	3.89
Securities Brokers         4         1.6%         28         1.4%         7         0.8%         42         0.6%         30         1.4%         178         0.8           Insurance Carriers & Agents         9         3.5%         39         1.9%         22         2.6%         124         1.8%         39         1.8%         240         1.1           Real Estate, Holding, Other Investment Offices         15         5.9%         93         4.6%         42         5.0%         370         5.5%         116         5.5%         240         1.1           Real Estate, Holding, Other Investment Offices         15         5.9%         93         4.6%         42         5.0%         370         5.5%         116         5.5%         1,353         6.2           Services Summary         107         42.1%         1,119         55.8%         342         40.4%         3,430         50.9%         876         41.4%         11,179         51.5           Hotels & Lodging         0         0.0%         3         0.1%         1         0.1%         6         0.1%         5         0.2%         19         0.1           Automotive Services         2         0.8%         12         0.6% </td <td>Finance, Insurance, Real Estate Summary</td> <td>35</td> <td>13.8%</td> <td>238</td> <td>11.9%</td> <td>85</td> <td>10.0%</td> <td>699</td> <td>10.4%</td> <td>219</td> <td>10.3%</td> <td>2,150</td> <td>9.99</td>	Finance, Insurance, Real Estate Summary	35	13.8%	238	11.9%	85	10.0%	699	10.4%	219	10.3%	2,150	9.99
Insurance Carriers & Agents Real Estate, Holding, Other Investment Offices  15 5.9% 93 4.6% 42 5.0% 370 5.5% 116 5.5% 1,353 6.2  Services Summary 107 42.1% 1,119 55.8% 342 40.4% 3,430 50.9% 876 41.4% 11,179 51.5  Hotels & Lodging 0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1  Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0  Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9  Health Services 2 9 11.4% 171 8.5% 67 7.9% 376 5.6% 169 8.0% 1,296 6.0  Legal Services 3 1.2% 7 0.3% 12 1.4% 47 0.7% 42 2.0% 185 0.9  Geducation Institutions & Libraries 8 3.1% 288 14.3% 23 2.7% 825 12.2% 56 2.6% 2,358 10.9  Other Services 55 21.7% 542 27.0% 206 24.3% 1,923 28.5% 519 24.5% 6,692 30.9  Government 41 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8	Banks, Savings & Lending Institutions	6	2.4%	77	3.8%	14				34	1.6%		1.70
Real Estate, Holding, Other Investment Offices       15       5.9%       93       4.6%       42       5.0%       370       5.5%       116       5.5%       1,353       6.2         Services Summary       107       42.1%       1,119       55.8%       342       40.4%       3,430       50.9%       876       41.4%       11,179       51.5         Hotels & Lodging       0       0.0%       3       0.1%       1       0.1%       6       0.1%       5       0.2%       19       0.1         Automotive Services       2       0.8%       12       0.6%       10       1.2%       58       0.9%       32       1.5%       214       1.0         Movies & Amusements       9       3.5%       96       4.8%       23       2.7%       196       2.9%       53       2.5%       416       1.9         Health Services       29       11.4%       171       8.5%       67       7.9%       376       5.6%       169       8.0%       1,296       6.0         Legal Services       3       1.2%       7       0.3%       12       1.4%       47       0.7%       42       2.0%       185       0.9         Other Serv	Securities Brokers	4	1.6%	28	1.4%	7	0.8%	42	0.6%	30	1.4%	178	0.80
Services Summary         107         42.1%         1,119         55.8%         342         40.4%         3,430         50.9%         876         41.4%         11,179         51.5           Hotels & Lodging         0         0.0%         3         0.1%         1         0.1%         6         0.1%         5         0.2%         19         0.1           Automotive Services         2         0.8%         12         0.6%         10         1.2%         58         0.9%         32         1.5%         214         1.0           Movies & Amusements         9         3.5%         96         4.8%         23         2.7%         196         2.9%         53         2.5%         416         1.9           Health Services         29         11.4%         171         8.5%         67         7.9%         376         5.6%         169         8.0%         1,296         6.0           Legal Services         3         1.2%         7         0.3%         12         1.4%         47         0.7%         42         2.0%         185         0.9           Education Institutions & Libraries         8         3.1%         28         14.3%         23         2.7%         <	Insurance Carriers & Agents	9	3.5%	39	1.9%	22	2.6%	124	1.8%	39	1.8%	240	1.19
Hotels & Lodging 0 0.0% 3 0.1% 1 0.1% 6 0.1% 5 0.2% 19 0.1 Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Health Services 29 11.4% 171 8.5% 67 7.9% 376 5.6% 169 8.0% 1,296 6.0 Legal Services 3 1.2% 7 0.3% 12 1.4% 47 0.7% 42 2.0% 185 0.9 Education Institutions & Libraries 8 3.1% 288 14.3% 23 2.7% 825 12.2% 56 2.6% 2,358 10.9 Other Services 55 21.7% 542 27.0% 206 24.3% 1,923 28.5% 519 24.5% 6,692 30.9 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 28 1.3% 864 4.0 Unclassified Establishments 41 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8	Real Estate, Holding, Other Investment Offices	15	5.9%	93	4.6%	42	5.0%	370	5.5%	116	5.5%	1,353	6.29
Automotive Services 2 0.8% 12 0.6% 10 1.2% 58 0.9% 32 1.5% 214 1.0 Movies & Amusements 9 3.5% 96 4.8% 23 2.7% 196 2.9% 53 2.5% 416 1.9 Health Services 29 11.4% 171 8.5% 67 7.9% 376 5.6% 169 8.0% 1,296 6.0 Legal Services 3 1.2% 7 0.3% 12 1.4% 47 0.7% 42 2.0% 185 0.9 Education Institutions & Libraries 8 3.1% 288 14.3% 23 2.7% 825 12.2% 56 2.6% 2,358 10.9 Other Services 55 21.7% 542 27.0% 206 24.3% 1,923 28.5% 519 24.5% 6,692 30.9 Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 28 1.3% 864 4.0 Unclassified Establishments 41 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8	Services Summary	107		1,119	55.8%	342	40.4%	3,430	50.9%	876	41.4%	11,179	51.5%
Movies & Amusements       9       3.5%       96       4.8%       23       2.7%       196       2.9%       53       2.5%       416       1.9         Health Services       29       11.4%       171       8.5%       67       7.9%       376       5.6%       169       8.0%       1,296       6.0         Legal Services       3       1.2%       7       0.3%       12       1.4%       47       0.7%       42       2.0%       185       0.9         Education Institutions & Libraries       8       3.1%       288       14.3%       23       2.7%       825       12.2%       56       2.6%       2,358       10.9         Other Services       55       21.7%       542       27.0%       206       24.3%       1,923       28.5%       519       24.5%       6,692       30.9         Government       2       0.8%       38       1.9%       4       0.5%       98       1.5%       28       1.3%       864       4.0         Unclassified Establishments       41       16.1%       37       1.8%       149       17.6%       197       2.9%       335       15.8%       395       1.8	Hotels & Lodging	0	0.0%	3	0.1%	1	0.1%	6	0.1%	5	0.2%	19	0.19
Health Services       29       11.4%       171       8.5%       67       7.9%       376       5.6%       169       8.0%       1,296       6.0         Legal Services       3       1.2%       7       0.3%       12       1.4%       47       0.7%       42       2.0%       185       0.9         Education Institutions & Libraries       8       3.1%       288       14.3%       23       2.7%       825       12.2%       56       2.6%       2,358       10.9         Other Services       55       21.7%       542       27.0%       206       24.3%       1,923       28.5%       519       24.5%       6,692       30.9         Government       2       0.8%       38       1.9%       4       0.5%       98       1.5%       28       1.3%       864       4.0         Unclassified Establishments       41       16.1%       37       1.8%       149       17.6%       197       2.9%       335       15.8%       395       1.8	Automotive Services	2	0.8%	12	0.6%	10	1.2%	58	0.9%	32	1.5%	214	1.09
Legal Services       3       1.2%       7       0.3%       12       1.4%       47       0.7%       42       2.0%       185       0.9         Education Institutions & Libraries       8       3.1%       288       14.3%       23       2.7%       825       12.2%       56       2.6%       2,358       10.9         Other Services       55       21.7%       542       27.0%       206       24.3%       1,923       28.5%       519       24.5%       6,692       30.9         Government       2       0.8%       38       1.9%       4       0.5%       98       1.5%       28       1.3%       864       4.0         Unclassified Establishments       41       16.1%       37       1.8%       149       17.6%       197       2.9%       335       15.8%       395       1.8	Movies & Amusements	9		96		23				53	2.5%	416	1.99
Education Institutions & Libraries       8       3.1%       288       14.3%       23       2.7%       825       12.2%       56       2.6%       2,358       10.9         Other Services       55       21.7%       542       27.0%       206       24.3%       1,923       28.5%       519       24.5%       6,692       30.9         Government       2       0.8%       38       1.9%       4       0.5%       98       1.5%       28       1.3%       864       4.0         Unclassified Establishments       41       16.1%       37       1.8%       149       17.6%       197       2.9%       335       15.8%       395       1.8	Health Services	29		171		67						•	6.09
Other Services         55         21.7%         542         27.0%         206         24.3%         1,923         28.5%         519         24.5%         6,692         30.9           Government         2         0.8%         38         1.9%         4         0.5%         98         1.5%         28         1.3%         864         4.0           Unclassified Establishments         41         16.1%         37         1.8%         149         17.6%         197         2.9%         335         15.8%         395         1.8	Legal Services									42	2.0%		0.99
Government 2 0.8% 38 1.9% 4 0.5% 98 1.5% 28 1.3% 864 4.0 Unclassified Establishments 41 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8	Education Institutions & Libraries												10.99
Unclassified Establishments 41 16.1% 37 1.8% 149 17.6% 197 2.9% 335 15.8% 395 1.8	Other Services	55	21.7%	542	27.0%	206	24.3%	1,923	28.5%	519	24.5%	6,692	30.99
	Government	2	0.8%	38	1.9%	4	0.5%	98	1.5%	28	1.3%	864	4.09
Totals 254 100.0% 2,007 100.0% 847 100.0% 6,737 100.0% 2,116 100.0% 21,692 100.0	Unclassified Establishments	41	16.1%	37	1.8%	149	17.6%	197	2.9%	335	15.8%	395	1.80
	Totals	254	100.0%	2,007	100.0%	847	100.0%	6,737	100.0%	2,116	100.0%	21,692	100.09

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# **Business Summary**

10785-10899 Birmingham Way

10785-10899 Birmingham Way, Woodstock, Maryland, 21163

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.30807

Longitude: -76.89013

	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	4	0.5%	43	0.6%	11	0.5%	130	0.6%
Mining	0	0.0%	3	0.1%	1	0.1%	9	0.1%	2	0.1%	12	0.1%
Utilities	0	0.0%	4	0.2%	1	0.1%	13	0.2%	3	0.1%	35	0.2%
Construction	22	8.7%	108	5.4%	68	8.0%	499	7.4%	149	7.0%	1,122	5.2%
Manufacturing	2	0.8%	22	1.1%	11	1.3%	67	1.0%	30	1.4%	345	1.6%
Wholesale Trade	1	0.4%	6	0.3%	15	1.8%	68	1.0%	35	1.7%	213	1.0%
Retail Trade	17	6.7%	186	9.3%	77	9.1%	816	12.1%	221	10.4%	2,926	13.5%
Motor Vehicle & Parts Dealers	0	0.0%	0	0.0%	3	0.4%	21	0.3%	20	0.9%	618	2.8%
Furniture & Home Furnishings Stores	1	0.4%	7	0.3%	4	0.5%	24	0.4%	9	0.4%	43	0.2%
Electronics & Appliance Stores	0	0.0%	10	0.5%	7	0.8%	51	0.8%	13	0.6%	94	0.4%
Building Material & Garden Equipment & Supplies Dealers	3	1.2%	19	0.9%	9	1.1%	110	1.6%	23	1.1%	339	1.6%
Food & Beverage Stores	4	1.6%	84	4.2%	13	1.5%	300	4.5%	40	1.9%	797	3.7%
Health & Personal Care Stores	3	1.2%	20	1.0%	12	1.4%	113	1.7%	25	1.2%	191	0.9%
Gasoline Stations & Fuel Dealers	1	0.4%	5	0.2%	3	0.4%	15	0.2%	10	0.5%	40	0.2%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	1	0.4%	26	1.3%	6	0.7%	62	0.9%	16	0.8%	106	0.5%
Sporting Goods, Hobby, Book, & Music Stores	1	0.4%	9	0.4%	14	1.7%	96	1.4%	48	2.3%	390	1.8%
General Merchandise Stores	2	0.8%	5	0.2%	8	0.9%	23	0.3%	17	0.8%	307	1.4%
Transportation & Warehousing	3	1.2%	41	2.0%	10	1.2%	99	1.5%	22	1.0%	242	1.1%
Information	4	1.6%	51	2.5%	14	1.7%	124	1.8%	40	1.9%	420	1.9%
Finance & Insurance	20	7.9%	144	7.2%	43	5.1%	329	4.9%	104	4.9%	807	3.7%
Central Bank/Credit Intermediation & Related Activities	6	2.4%	77	3.8%	14	1.7%	163	2.4%	34	1.6%	379	1.7%
Securities & Commodity Contracts	4	1.6%	28	1.4%	7	0.8%	42	0.6%	30	1.4%	178	0.8%
Funds, Trusts & Other Financial Vehicles	9	3.5%	39	1.9%	22	2.6%	124	1.8%	40	1.9%	250	1.2%
Real Estate, Rental & Leasing	14	5.5%	85	4.2%	41	4.8%	356	5.3%	107	5.1%	1,483	6.8%
Professional, Scientific & Tech Services	25	9.8%	202	10.1%	96	11.3%	724	10.7%	245	11.6%	3,595	16.6%
Legal Services	4	1.6%	10	0.5%	14	1.7%	53	0.8%	50	2.4%	218	1.0%
Management of Companies & Enterprises	1	0.4%	7	0.3%	3	0.4%	19	0.3%	5	0.2%	33	0.2%
Administrative, Support & Waste Management Services	9	3.5%	27	1.3%	25	3.0%	108	1.6%	70	3.3%	396	1.8%
Educational Services	10	3.9%	299	14.9%	30	3.5%	839	12.5%	67	3.2%	2,394	11.0%
Health Care & Social Assistance	35	13.8%	309	15.4%	89	10.5%	742	11.0%	221	10.4%	2,391	11.0%
Arts, Entertainment & Recreation	6	2.4%	67	3.3%	17	2.0%	147	2.2%	46	2.2%	411	1.9%
Accommodation & Food Services	17	6.7%	184	9.2%	55	6.5%	565	8.4%	131	6.2%	1,704	7.9%
Accommodation	0	0.0%	3	0.1%	1	0.1%	6	0.1%	5	0.2%	19	0.1%
Food Services & Drinking Places	16	6.3%	180	9.0%	54	6.4%	559	8.3%	126	6.0%	1,685	7.8%
Other Services (except Public Administration)	22	8.7%	169	8.4%	92	10.9%	826	12.3%	245	11.6%	1,751	8.1%
Automotive Repair & Maintenance	1	0.4%	7	0.3%	4	0.5%	21	0.3%	22	1.0%	156	0.7%
Public Administration	2	0.8%	54	2.7%	5	0.6%	148	2.2%	27	1.3%	886	4.1%
Unclassified Establishments	41	16.1%	37	1.8%	149	17.6%	197	2.9%	335	15.8%	395	1.8%
Total	254	100.0%	2,007	100.0%	847	100.0%	6,737	100.0%	2,116	100.0%	21,692	100.0%

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