

602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.59929 Longitude: -75.80724

Rings: 1, 3, 5 mil	e rauli	L	ongitude: -/5.80/24
	1 mile	3 miles	5 miles
Population Summary			
2010 Total Population	5,387	26,535	63,439
2020 Total Population	5,327	27,574	65,874
2020 Group Quarters	161	630	770
2023 Total Population	5,397	27,943	66,183
2023 Group Quarters	163	631	770
2028 Total Population	5,384	28,080	65,876
2023-2028 Annual Rate	-0.05%	0.10%	-0.09%
2023 Total Daytime Population	7,616	30,575	65,573
Workers	4,367	15,007	31,228
Residents	3,249	15,568	34,345
Household Summary			
2010 Households	1,906	9,350	23,140
2010 Average Household Size	2.72	2.76	2.71
2020 Total Households	1,937	9,969	24,640
2020 Average Household Size	2.67	2.70	2.64
2023 Households	1,964	10,196	24,981
2023 Average Household Size	2.66	2.68	2.62
2028 Households	1,974	10,355	25,171
2028 Average Household Size	2.64	2.65	2.59
2023-2028 Annual Rate	0.10%	0.31%	0.15%
2010 Families	1,362	6,588	
			16,369
2010 Average Family Size	3.15	3.25	3.18
2023 Families	1,372	7,006	17,148
2023 Average Family Size	3.15	3.23	3.15
2028 Families	1,376	7,088	17,184
2028 Average Family Size	3.13	3.20	3.12
2023-2028 Annual Rate	0.06%	0.23%	0.04%
Housing Unit Summary			
2000 Housing Units	1,878	8,015	20,043
Owner Occupied Housing Units	70.8%	60.8%	68.2%
Renter Occupied Housing Units	26.8%	33.7%	26.6%
Vacant Housing Units	2.3%	5.5%	5.2%
2010 Housing Units	1,966	9,877	24,400
Owner Occupied Housing Units	65.5%	61.5%	66.9%
Renter Occupied Housing Units	31.5%	33.2%	28.0%
Vacant Housing Units	3.1%	5.3%	5.2%
2020 Housing Units	2,005	10,587	26,013
Vacant Housing Units	3.4%	5.8%	5.3%
2023 Housing Units	2,038	10,788	26,339
Owner Occupied Housing Units	75.2%	61.5%	66.1%
Renter Occupied Housing Units	21.1%	33.1%	28.7%
Vacant Housing Units	3.6%	5.5%	5.2%
2028 Housing Units	2,044	10,910	26,577
Owner Occupied Housing Units	75.7%	62.3%	66.6%
Renter Occupied Housing Units	20.9%	32.6%	28.1%
Vacant Housing Units	3.4%	5.1%	5.3%
Median Household Income	51170	3.170	3.3 70
2023	\$64,385	\$70,206	\$79,880
2023	\$68,016	\$75,763	\$87,522
Median Home Value	\$00,010	\$75,705	\$07,322
	#2E6 102	#210 000	#220 O11
2023	\$256,192 \$373,603	\$310,000	\$338,911
2028	\$272,693	\$337,963	\$363,365
Per Capita Income	104 450	+05 740	1.5
2023	\$31,163	\$35,718	\$40,413
2028	\$34,392	\$40,194	\$46,104
Median Age			
2010	36.1	35.2	36.0
2023	37.4	36.5	37.8
2028	38.3	37.2	38.4

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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	1 mile	3 miles	5 miles
2023 Households by Income			
Household Income Base	1,964	10,196	24,981
<\$15,000	10.1%	13.2%	8.6%
\$15,000 - \$24,999	7.1%	7.1%	5.5%
\$25,000 - \$34,999	5.3%	5.3%	5.5%
\$35,000 - \$49,999	12.0%	9.4%	8.9%
\$50,000 - \$74,999	23.2%	17.5%	18.0%
\$75,000 - \$99,999	10.7%	12.6%	13.8%
\$100,000 - \$149,999	19.2%	16.4%	18.9%
\$150,000 - \$199,999	8.5%	11.0%	11.6%
\$200,000+	4.0%	7.4%	9.2%
Average Household Income	\$86,594	\$96,566	\$107,229
2028 Households by Income			
Household Income Base	1,974	10,355	25,171
<\$15,000	10.2%	12.8%	8.2%
\$15,000 - \$24,999	6.4%	6.5%	4.9%
\$25,000 - \$34,999	4.9%	4.8%	4.7%
\$35,000 - \$49,999	10.5%	8.7%	7.9%
\$50,000 - \$74,999	22.7%	16.7%	17.0%
\$75,000 - \$99,999	10.4%	11.5%	12.9%
\$100,000 - \$149,999	20.6%	16.7%	18.8%
\$150,000 - \$199,999	9.6%	13.4%	14.6%
\$200,000+	4.8%	8.8%	11.0%
Average Household Income	\$94,856	\$107,499	\$120,856
2023 Owner Occupied Housing Units by Value	\$94,030	\$107,499	\$120,030
	1 522	6.630	17 422
Total	1,533	6,630	17,423
<\$50,000 +50,000 +00,000	4.2%	4.2%	3.4%
\$50,000 - \$99,999	6.5%	2.7%	1.9%
\$100,000 - \$149,999	5.2%	4.3%	2.6%
\$150,000 - \$199,999	17.9%	8.2%	5.1%
\$200,000 - \$249,999	12.8%	9.7%	8.6%
\$250,000 - \$299,999	28.2%	17.8%	13.8%
\$300,000 - \$399,999	10.4%	32.4%	37.4%
\$400,000 - \$499,999	4.3%	9.7%	17.4%
\$500,000 - \$749,999	5.6%	8.9%	8.2%
\$750,000 - \$999,999	0.3%	0.2%	0.6%
\$1,000,000 - \$1,499,999	0.0%	0.4%	0.3%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	4.7%	1.7%	0.7%
Average Home Value	\$349,007	\$350,735	\$357,038
2028 Owner Occupied Housing Units by Value			
Total	1,548	6,800	17,705
<\$50,000	4.7%	3.9%	2.8%
\$50,000 - \$99,999	5.4%	2.0%	1.2%
\$100,000 - \$149,999	3.4%	2.6%	1.6%
\$150,000 - \$199,999	12.1%	5.3%	3.1%
\$200,000 - \$249,999	10.7%	7.8%	6.3%
\$250,000 - \$299,999	30.1%	16.1%	11.8%
\$300,000 - \$399,999	13.2%	32.1%	36.6%
\$400,000 - \$499,999	6.1%	12.7%	22.1%
\$500,000 - \$499,999 \$500,000 - \$749,999	7.4%	13.9%	11.9%
\$750,000 - \$999,999 #1,000,000 - #1,400,000	0.3%	0.3%	0.7%
\$1,000,000 - \$1,499,999	0.0%	0.7%	0.9%
\$1,500,000 - \$1,999,999	0.0%	0.0%	0.0%
\$2,000,000 +	6.6%	2.4%	1.0%
Average Home Value	\$408,199	\$399,779	\$398,289

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Market Profile

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	1 mile	3 miles	5 miles
2010 Population by Age	E 206	26 520	62.420
Total 0 - 4	5,386	26,539	63,439
5 - 9	7.1% 6.9%	7.6%	6.8%
		7.5%	7.3%
10 - 14	6.7% 14.2%	7.4%	7.5%
15 - 24		13.3%	13.6%
25 - 34	13.7% 13.1%	13.9%	13.4%
35 - 44		16.1%	15.8%
45 - 54	13.7%	14.1%	15.4%
55 - 64	11.0%	10.3%	10.9%
65 - 74	6.3%	5.3%	5.5%
75 - 84	4.7%	3.1%	2.8%
85 +	2.6%	1.4%	1.0%
18 +	75.1%	73.1%	74.0%
2023 Population by Age			
Total	5,395	27,943	66,182
0 - 4	6.5%	6.6%	5.9%
5 - 9	6.6%	6.9%	6.3%
10 - 14	6.6%	7.0%	6.7%
15 - 24	11.3%	12.5%	12.4%
25 - 34	15.5%	14.9%	15.0%
35 - 44	13.9%	13.9%	13.6%
45 - 54	10.9%	13.1%	13.4%
55 - 64	11.6%	11.4%	12.6%
65 - 74	9.4%	8.4%	9.1%
75 - 84	5.0%	3.8%	3.9%
85 +	2.7%	1.4%	1.2%
18 +	76.6%	75.6%	77.2%
2028 Population by Age			
Total	5,381	28,080	65,874
0 - 4	6.5%	6.6%	6.0%
5 - 9	6.5%	6.5%	6.1%
10 - 14	6.7%	6.9%	6.5%
15 - 24	11.3%	11.9%	11.5%
25 - 34	13.3%	14.7%	14.5%
35 - 44	15.8%	14.4%	14.9%
45 - 54	11.2%	12.5%	12.3%
55 - 64	10.6%	11.3%	12.1%
65 - 74	9.5%	8.7%	9.6%
75 - 84	5.9%	4.9%	5.2%
85 +	2.8%	1.6%	1.4%
18 +	76.7%	76.2%	77.9%
2010 Population by Sex			
Males	2,564	12,956	31,172
Females	2,823	13,580	32,267
2023 Population by Sex	•	,	,
Males	2,597	13,741	32,581
Females	2,800	14,202	33,602
2028 Population by Sex	,	,	22,002
Males	2,608	13,815	32,352
Females	2,775	14,265	33,523
: =:::=:= >	=,,,,	11,200	33,323

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Kings. 1, 3, 3 mile rudii			Longitude: 75.00724
	1 mile	3 miles	5 miles
2010 Population by Race/Ethnicity			
Total	5,387	26,535	63,438
White Alone	83.0%	76.4%	75.3%
Black Alone	10.5%	14.5%	15.0%
American Indian Alone	0.4%	0.3%	0.3%
Asian Alone	0.9%	3.7%	4.8%
Pacific Islander Alone	0.1%	0.1%	0.0%
Some Other Race Alone	2.2%	1.9%	1.6%
Two or More Races	3.0%	3.1%	3.0%
Hispanic Origin	6.5%	5.5%	5.0%
Diversity Index	38.5	45.6	46.5
2020 Population by Race/Ethnicity			
Total	5,327	27,574	65,874
White Alone	71.2%	64.5%	64.5%
Black Alone	15.2%	18.4%	17.6%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	1.1%	5.1%	7.0%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	2.9%	3.2%	2.9%
Two or More Races	9.5%	8.5%	7.8%
Hispanic Origin	8.6%	7.8%	7.2%
Diversity Index	54.5	60.6	60.3
2023 Population by Race/Ethnicity			
Total	5,398	27,942	66,183
White Alone	69.8%	62.8%	62.9%
Black Alone	15.8%	19.3%	18.5%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	1.1%	5.3%	7.2%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	3.1%	3.4%	3.1%
Two or More Races	9.9%	8.8%	8.1%
Hispanic Origin	9.4%	8.5%	7.8%
Diversity Index	56.5	62.5	62.1
2028 Population by Race/Ethnicity			
Total	5,385	28,080	65,877
White Alone	67.2%	59.9%	60.1%
Black Alone	17.1%	20.7%	19.8%
American Indian Alone	0.2%	0.3%	0.3%
Asian Alone	1.2%	5.7%	7.7%
Pacific Islander Alone	0.1%	0.0%	0.0%
Some Other Race Alone	3.6%	3.9%	3.5%
Two or More Races	10.7%	9.5%	8.7%
Hispanic Origin	10.6%	9.5%	8.6%
Diversity Index	60.0	65.6	65.1
2010 Population by Relationship and Household Type	00.0	05.0	03.1
	F 207	26 525	62.420
Total	5,387	26,535	63,439
In Households	96.1%	97.3%	98.8%
In Family Households	83.5%	84.0%	84.8%
Householder	24.9%	25.1%	25.8%
Spouse	16.5%	17.5%	19.2%
Child	34.3%	34.3%	33.7%
Other relative	4.0%	3.8%	3.5%
Nonrelative	3.8%	3.2%	2.7%
In Nonfamily Households	12.6%	13.4%	13.9%
In Group Quarters	3.9%	2.7%	1.2%
Institutionalized Population	3.0%	2.0%	0.9%
Noninstitutionalized Population	0.9%	0.7%	0.4%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Rings: 1, 3, 5 mile radii		L	ongitude: -/5.80/2
	1 mile	3 miles	5 miles
2023 Population 25+ by Educational Attainment	2 724	10.722	45 44
Total	3,721	18,723	45,446
Less than 9th Grade	8.9%	4.6%	3.1%
9th - 12th Grade, No Diploma	4.9%	4.3%	3.7%
High School Graduate	29.8%	26.1%	24.3%
GED/Alternative Credential	7.7%	5.8%	3.8%
Some College, No Degree	22.1%	20.3%	17.8%
Associate Degree	7.1%	9.4%	10.5%
Bachelor's Degree	14.7%	19.3%	23.6%
Graduate/Professional Degree	4.8%	10.2%	13.1%
2023 Population 15+ by Marital Status			
Total	4,331	22,223	53,66
Never Married	36.9%	34.9%	33.9%
Married	49.0%	49.4%	51.9%
Widowed	4.2%	5.1%	4.9%
Divorced	10.0%	10.6%	9.3%
2023 Civilian Population 16+ in Labor Force			
Civilian Population 16+	2,311	13,124	33,68
Population 16+ Employed	94.8%	93.8%	94.9%
Population 16+ Unemployment rate	5.2%	6.2%	5.1%
Population 16-24 Employed	12.9%	14.5%	13.19
Population 16-24 Unemployment rate	5.4%	10.1%	8.5%
Population 25-54 Employed	67.8%	66.8%	65.49
Population 25-54 Unemployment rate	3.9%	5.8%	4.9%
Population 55-64 Employed	15.0%	14.5%	16.89
Population 55-64 Unemployment rate	1.2%	2.6%	2.4%
Population 65+ Employed	4.3%	4.2%	4.69
Population 65+ Unemployment rate	28.6%	10.4%	6.2%
2023 Employed Population 16+ by Industry			
Total	2,191	12,310	31,98
Agriculture/Mining	0.6%	0.6%	0.6%
Construction	5.0%	6.0%	7.0%
Manufacturing	10.1%	11.4%	9.6%
Wholesale Trade	1.7%	2.0%	1.5%
Retail Trade	4.8%	7.8%	8.3%
Transportation/Utilities	6.8%	5.5%	6.8%
Information	0.0%	1.0%	1.19
Finance/Insurance/Real Estate	11.6%	12.7%	11.3%
Services	56.0%	49.2%	49.1%
Public Administration	3.4%	3.9%	4.7%
2023 Employed Population 16+ by Occupation			
Total	2,193	12,312	31,98
White Collar	54.5%	61.2%	63.9%
Management/Business/Financial	9.8%	14.7%	17.5%
Professional	16.6%	26.5%	27.89
Sales	4.7%	6.2%	6.7%
Administrative Support	23.5%	13.8%	12.09
Services	22.9%	14.0%	13.79
Blue Collar	22.6%	24.8%	22.49
Farming/Forestry/Fishing	0.0%	0.1%	0.19
Construction/Extraction	5.1%	4.6%	4.79
Installation/Maintenance/Repair	3.5%	4.5%	4.19
Production	3.7%	4.9%	5.1%
Transportation/Material Moving	10.4%	10.7%	8.3%

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Kings: 1, 5, 5 illile rauli		L	ongitude: -/5.60/24
2040 H	1 mile	3 miles	5 miles
2010 Households by Type	1 007	0.250	22.420
Total	1,907	9,350	23,139
Households with 1 Person	22.9%	23.4%	22.3%
Households with 2+ People	77.1%	76.6%	77.7%
Family Households	71.4%	70.5%	70.7%
Husband-wife Families	47.4%	49.0%	52.5%
With Related Children	20.8%	25.1%	26.3%
Other Family (No Spouse Present)	24.0%	21.5%	18.2%
Other Family with Male Householder	6.4%	5.7%	5.2%
With Related Children	4.2%	3.8%	3.2%
Other Family with Female Householder	17.6%	15.8%	13.0%
With Related Children	12.1%	11.2%	8.9%
Nonfamily Households	5.7%	6.1%	7.0%
All Households with Children	37.8%	40.7%	39.0%
Multigenerational Households	7.2%	5.7%	5.0%
Unmarried Partner Households	9.2%	8.5%	7.6%
Male-female	8.5%	7.8%	6.8%
Same-sex	0.7%	0.7%	0.8%
2010 Households by Size			
Total	1,908	9,351	23,140
1 Person Household	22.9%	23.4%	22.3%
2 Person Household	30.4%	29.5%	31.0%
3 Person Household	18.7%	18.5%	18.7%
4 Person Household	14.9%	16.5%	16.6%
5 Person Household	7.1%	7.2%	7.1%
6 Person Household	3.6%	3.0%	2.7%
7 + Person Household	2.5%	1.9%	1.6%
2010 Households by Tenure and Mortgage Status			
Total	1,906	9,350	23,140
Owner Occupied	67.5%	64.9%	70.5%
Owned with a Mortgage/Loan	52.2%	53.8%	57.6%
Owned Free and Clear	15.3%	11.2%	12.9%
Renter Occupied	32.5%	35.1%	29.5%
2023 Affordability, Mortgage and Wealth			
Housing Affordability Index	97	89	95
Percent of Income for Mortgage	23.9%	26.5%	25.5%
Wealth Index	65	83	102
2010 Housing Units By Urban/ Rural Status			-0-
Total Housing Units	1,966	9,877	24,400
Housing Units Inside Urbanized Area	100.0%	94.4%	90.7%
Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Housing Units	0.0%	5.6%	9.3%
2010 Population By Urban/ Rural Status	0.070	3.0 %	J.5 //
Total Population	5,387	26,535	63,439
Population Inside Urbanized Area	100.0%	94.0%	91.0%
Population Inside Orbanized Area Population Inside Urbanized Cluster	0.0%	0.0%	0.0%
Rural Population	0.0%	6.0%	9.0%
Nurui Fopulation	0.070	0.070	5.0%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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	1 mile		3 miles	5 miles
Top 3 Tapestry Segments				
1.	Parks and Rec (5C)		Workday Drive (4A)	Workday Drive (4A)
2.	Workday Drive (4A)	Bright Yo	oung Professionals (8C)	Bright Young Professionals (8C)
3.	Front Porches (8E)		Front Porches (8E)	Green Acres (6A)
2023 Consumer Spending				
Apparel & Services: Total \$	\$3,4	55,439	\$20,359,123	\$54,816,560
Average Spent	\$1,	759.39	\$1,996.78	\$2,194.33
Spending Potential Index		80	91	1 100
Education: Total \$		98,961	\$16,817,445	\$45,116,278
Average Spent	\$1,	628.80	\$1,649.42	\$1,806.02
Spending Potential Index		91	92	
Entertainment/Recreation: Total \$		32,046	\$34,498,644	
Average Spent	\$3,	020.39	\$3,383.55	\$3,755.95
Spending Potential Index		80	89	99
Food at Home: Total \$	\$10,6	59,396	\$61,685,967	\$165,641,602
Average Spent	\$5,	427.39	\$6,050.02	\$6,630.70
Spending Potential Index		80	89	
Food Away from Home: Total \$		63,170	\$34,462,393	
Average Spent	\$2,	934.40	\$3,379.99	\$3,741.67
Spending Potential Index		79	91	1 100
Health Care: Total \$		08,793	\$65,762,769	\$179,161,358
Average Spent	\$5,	758.04	\$6,449.86	5 \$7,171.90
Spending Potential Index		78	88	97
HH Furnishings & Equipment: Total \$	\$4,6	35,692	\$27,253,319	\$74,184,027
Average Spent	\$2,	360.33	\$2,672.94	\$2,969.62
Spending Potential Index		80	90	
Personal Care Products & Services: Total \$	\$1,5	17,704	\$8,893,846	\$24,118,530
Average Spent	\$	772.76	\$872.29	\$965.47
Spending Potential Index		81	91	1 101
Shelter: Total \$		78,059	\$228,719,113	
Average Spent	\$20,	202.68	\$22,432.24	\$24,722.97
Spending Potential Index		82	91	1 100
Support Payments/Cash Contributions/Gifts in Kind: Total \$		95,578	\$28,851,963	
Average Spent	\$2,	543.57	\$2,829.73	3 \$3,173.40
Spending Potential Index		81	90	
Travel: Total \$	\$3,5	61,723	\$20,963,227	57,510,158
Average Spent	\$1,	813.50	\$2,056.02	\$2,302.16
Spending Potential Index		81	91	
Vehicle Maintenance & Repairs: Total \$		13,979	\$12,036,112	\$32,584,204
Average Spent	\$1,	025.45	\$1,180.47	\$1,304.36
Spending Potential Index		78	90	100

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 1 mile radius

Latitude: 39.59929 Longitude: -75.80724

Prepared by Esri

Ton Tanastmy Cosmonts	Dorsent	Domographic Commence	2022	3
Top Tapestry Segments	Percent	Demographic Summary	2023	2
Parks and Rec (5C)	48.9%	Population	5,397	5,
Workday Drive (4A)	25.1%	Households	1,964	1,
Front Porches (8E)	24.6%	Families	1,372	1,
Set to Impress (11D)	1.4%	Median Age	37.4	;
	0.0%	Median Household Income	\$64,385	\$68,
		Spending Potential	Average Amount	
		Index	Spent	T
Apparel and Services		80	\$1,759.39	\$3,455,
Men's		79	\$324.55	\$637,
Women's		80	\$593.36	\$1,165,
Children's		81	\$268.43	\$527,
Footwear		81	\$404.95	\$795,
Watches & Jewelry		79	\$132.54	\$260,
Apparel Products and Services (1)		80	\$35.56	\$69,
		00	\$55.50	φ0 <i>9</i> ,
Computer		0.4	+207.60	+ 407
Computers and Hardware for Home	Use	81	\$207.69	\$407,
Portable Memory		84	\$3.85	\$7,
Computer Software		84	\$12.07	\$23,
Computer Accessories		79	\$19.79	\$38,
Entertainment & Recreation		80	\$3,020.39	\$5,932,
Fees and Admissions		87	\$617.62	\$1,213,
Membership Fees for Clubs (2)		85	\$236.92	\$465,
Fees for Participant Sports, excl.	Trips	88	\$105.11	\$206,
Tickets to Theatre/Operas/Conce	rts	86	\$46.93	\$92,
Tickets to Movies		81	\$22.39	\$43,
Tickets to Parks or Museums		78	\$21.78	\$42,
Admission to Sporting Events, ex	cl. Trips	85	\$49.71	\$97,
Fees for Recreational Lessons	•	92	\$133.82	\$262,
Dating Services		89	\$0.95	\$1,
TV/Video/Audio		78	\$1,058.52	\$2,078,
Cable and Satellite Television Ser	vices	78	\$668.45	\$1,312,
Televisions	VICCS	77	\$112.12	\$220,
Satellite Dishes		68	\$1.17	\$2,
	Novem	76		
VCRs, Video Cameras, and DVD F	riayers		\$3.65	\$7,
Miscellaneous Video Equipment		103	\$12.98	\$25,
Video Cassettes and DVDs		81	\$5.30	\$10,
Video Game Hardware/Accessorie	es	76	\$30.63	\$60,
Video Game Software		80	\$15.46	\$30,
Rental/Streaming/Downloaded Vi	deo	78	\$96.81	\$190,
Installation of Televisions		94	\$1.51	\$2,
Audio (3)		80	\$108.61	\$213,
Rental and Repair of TV/Radio/So	ound Equipment	66	\$1.83	\$3,
Pets		77	\$705.70	\$1,385
Toys/Games/Crafts/Hobbies (4)		81	\$127.88	\$251,
Recreational Vehicles and Fees (5)		76	\$113.86	\$223,
Sports/Recreation/Exercise Equipme	ent (6)	80	\$224.27	\$440
Photo Equipment and Supplies (7)	,	86	\$40.21	\$78
Reading (8)		82	\$104.41	\$205,
Catered Affairs (9)		92	\$27.90	\$54,
Food		79	\$8,361.80	\$16,422
Food at Home		80	\$5,427.39	\$10,659
Bakery and Cereal Products		81	\$3,427.39 \$710.76	\$1,395
•			•	
Meats, Poultry, Fish, and Eggs		80	\$1,170.03	\$2,297
Dairy Products		80	\$529.56	\$1,040
Fruits and Vegetables	(1.5)	81	\$1,085.87	\$2,132
Snacks and Other Food at Home	(10)	79	\$1,931.17	\$3,792,
Food Away from Home		79	\$2,934.40	\$5,763,
Alcoholic Beverages		81	\$549.62	\$1,079,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.



602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 1 mile radius Prepared by Esri Latitude: 39.59929 Longitude: -75.80724

	Spending Potential Index	Average Amount Spent	Tota
Financial		- Pano	
Value of Stocks/Bonds/Mutual Funds	89	\$34,901.03	\$68,545,61
Value of Retirement Plans	87	\$123,125.95	\$241,819,37
Value of Other Financial Assets	81	\$6,975.84	\$13,700,55
Vehicle Loan Amount excluding Interest	75	\$2,727.64	\$5,357,08
Value of Credit Card Debt	84	\$2,653.52	\$5,211,51
Health			
Nonprescription Drugs	74	\$125.61	\$246,70
Prescription Drugs	74	\$273.83	\$537,80
Eyeglasses and Contact Lenses	81	\$90.05	\$176,85
Home		·	. ,
Mortgage Payment and Basics (11)	85	\$10,942.58	\$21,491,22
Maintenance and Remodeling Services	81	\$3,072.44	\$6,034,26
Maintenance and Remodeling Materials (12)	74	\$583.30	\$1,145,59
Utilities, Fuel, and Public Services	78	\$4,539.45	\$8,915,48
Household Furnishings and Equipment			
Household Textiles (13)	81	\$98.99	\$194,41
Furniture	79	\$651.52	\$1,279,58
Rugs	82	\$34.12	\$67,01
Major Appliances (14)	78	\$413.24	\$811,61
Housewares (15)	79	\$84.75	\$166,44
Small Appliances	78	\$56.71	\$111,36
Luggage	79	\$11.36	\$22,31
Telephones and Accessories	84	\$90.19	\$177,13
Household Operations		· ·	
Child Care	88	\$453.68	\$891,01
Lawn and Garden (16)	80	\$534.69	\$1,050,13
Moving/Storage/Freight Express	80	\$71.91	\$141,23
Housekeeping Supplies (17)	78	\$729.16	\$1,432,07
Insurance			
Owners and Renters Insurance	77	\$604.13	\$1,186,51
Vehicle Insurance	77	\$1,662.67	\$3,265,48
Life/Other Insurance	81	\$562.04	\$1,103,84
Health Insurance	78	\$3,879.92	\$7,620,17
Personal Care Products (18)	79	\$437.65	\$859,53
School Books and Supplies (19)	78	\$104.02	\$204,28
Smoking Products	74	\$321.27	\$630,97
Transportation			
Payments on Vehicles excluding Leases	76	\$2,302.19	\$4,521,51
Gasoline and Motor Oil	76	\$1,914.96	\$3,760,98
Vehicle Maintenance and Repairs	78	\$1,025.45	\$2,013,97
Travel		. ,	
Airline Fares	82	\$382.79	\$751,80
Lodging on Trips	81	\$585.57	\$1,150,05
Auto/Truck Rental on Trips	80	\$63.71	\$125,12
Food and Drink on Trips	81	\$453.50	\$890,68
·			, ,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 3 mile radius

Latitude: 39.59929 Longitude: -75.80724

Prepared by Esri

Bright Young Professionals (BC)	Top Tapestry Segments	Percent	Demographic Summary	2023	202
Front Porches (8E) 10.6% Families 7,006 7, 206 Set to Impress (11D) 5.3% Median Age 36.5 7. Set to Impress (11D) 5.3% Median Age 57,006 97.5 Set to Impress (11D) 5.3% Median Age 57,006 97.5 Set to Impress (11D) 5.3% Median Age 57,006 97.5 Men's 91 \$1,996.78 \$20,359, Men's 91 \$371.97 \$3,792. Men's 91 \$371.97 \$3,792. Momen's 90 \$672.21 \$6,853, Children's 95 \$316.36 \$3,225. Children's 95 \$316.36 \$3,225. Children's 95 \$316.36 \$3,225. Footwear 91 \$451.59 \$4,604, Matches & Levelry 86 \$145.93 \$1,460, Matches & Levelry 86 \$145.93 \$1,460, Matches & Levelry 87 \$38.21 \$334. Computer Computers and Hardware for Home Use 93 \$236.68 \$2,413, Portable Memory 92 \$4.22 \$43. Computer Software 91 \$13.16 \$13.16 \$13.40 \$13.16	, , ,		•	·	28,08
Parks and Rec (SC)	. ,		Households	•	10,35
Set to Impress (11D) 5.3% Median Household Income \$70,206 \$75	Front Porches (8E)	10.6%	Families	7,006	7,08
Spending Potential Index		9.8%		36.5	37.
Apparel and Services 91 \$1,996.78 \$20,359 Men's 91 \$371.97 \$37.92 Women's 90 \$672.21 \$6,853 Children's 95 \$316.36 \$32,255 Footwear 91 \$451.59 \$44,604 Watches & Jewelry 86 \$145.93 \$1,487 Apparel Products and Services (1) 87 \$38.71 \$344 Computer 87 \$38.71 \$34.72 Computer Sand Hardware for Home Use 93 \$236.68 \$2,413 Computer Scrothware 91 \$13.16 \$13.42 Computer Scrothware 91 \$13.16 \$13.42 Computer Accessories 91 \$22.67 \$23.11 Computer Accessories 91 \$26.74 \$23.44 Computer Accessories 91 \$27.67 \$23.1 Entertainment & Recreation 89 \$33.33.55 \$34.498 Fees for Mark Gardinasions 95 \$674.93 \$26.81 Fees for Participant Sports, excl. T	Set to Impress (11D)	5.3%	Median Household Income	\$70,206	\$75,76
Apparel and Services 91 \$1,996.78 \$20,359 Men'S 90 \$672.21 56,853 Children'S 95 \$316.36 33,225 Fottwear 91 \$451.59 \$46.63 Watches & Jewelry 86 \$145.93 \$1,487 Apparel Products and Services (1) 87 \$38.71 \$39.4 Computer 87 \$38.71 \$39.4 Computer Services 93 \$236.68 \$2,413, Portable Memory 92 \$4.23 \$43, Computer Sorthware 91 \$13.16 \$13.4 Computer Accessories 91 \$22.67 \$221, Entertainment & Recreation 89 \$3,383.55 \$34,498, Fees and Admissions 95 \$674.93 \$6,881, Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172. Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172. Tickets to Movies 97 \$26.72 \$272. Tickets to Theate					Tota
Men's 91 \$371.97 \$3,70.97 \$672.21 \$6,833 Children's 95 \$316.36 \$32.25 Children's 95 \$316.36 \$32.25 Children's 91 \$451.59 \$44,604 Watches & Dewelry 86 \$145.93 \$14,875 \$394,404 Watches & Dewelry 87 \$38.71 \$394 Computer Software 91 \$22.66 \$2.413 \$434 \$434 \$424 \$424 \$424 \$432 \$432 \$432 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$424 \$442 <td< td=""><td>Annarel and Services</td><td></td><td></td><td></td><td></td></td<>	Annarel and Services				
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Watches & Jewelry 86 \$145.93 \$1,487 Apparel Products and Services (1) 87 \$38.71 \$394 Computers Computers W \$25.668 \$2,413,99 Computer Software 91 \$13.16 \$134,00 \$133,16 \$134,00 Computer Accessories 91 \$22.67 \$231,30 \$20,00 \$23,33,35.5 \$34,498,13 Fees and Admissions 95 \$674,93 \$6,881,18 \$6,991,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 \$6,992,18 <				•	
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Computers 3 \$236.68 \$2,413 Computer sand Hardware for Home Use 93 \$236.68 \$2,413 \$43, Computer Software 91 \$13.16 \$134, Computer Accessories 91 \$22.67 \$231, Computer Accessories 91 \$22.67 \$231, Entertalmment & Recreation 89 \$3,383.55 \$34,488, Fees for Admissions 95 \$674,93 \$6,881, Membership Fees for Clubs (2) 93 \$259.54 \$2,666,881, Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172. Tickets to Movies 97 \$26.72 \$272. Tickets to Movies 97 \$26.72 \$272. Tickets to Only Museums 98 \$27.38 \$27.9 Admission to Sporting Events, excl. Trips 92 \$53.57 \$548, Fees for Necreational Lessons 98 \$141.59 \$1.443, Dating Services 91 \$0.97 \$5.91 Ylv/ideo/Audio 88 \$1,15.5<	•			•	
Computers and Hardware for Home Use 93 \$23.66.8 \$2,413 Portable Memory 92 \$4.33 \$43 Computer Software 91 \$13.16 \$134 Computer Accessories 91 \$22.67 \$231 Entertalinment & Recreation 89 \$3,383.55 \$34,498 Fees and Admissions 95 \$674.93 \$6,881 Membership Fees for Clubs (2) 93 \$259.54 \$2,646 Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172 Tickets to Theatre/Operas/Concerts 92 \$49.95 \$509 Tickets to Novies 97 \$26.72 \$272 Tickets to Movies 97 \$26.72 \$272 Tickets to Movies 98 \$27.73 \$55.75 \$548 Fees for Recreational Lessons 98 \$141.59 \$1,443 Admission to Sporting Events, excl. Trips 92 \$53.75 \$548 Fees for Recreational Lessons 98 \$141.59 \$1,442 Cable and Satellite Television <	Apparel Products and Services (1)		8/	\$38./1	\$394,/1
Portable Memory	•				
Computer Software 91 \$12.67 \$231. Entertainment & Recreation 89 \$3,303.55 \$34,498, Fees and Admissions 95 \$674.93 \$6,881, Membreship Fees for Clubs (2) 93 \$259.54 \$2,646, Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172, Tickets to Theater/Operas/Concerts 92 \$49.95 \$509, Tickets to Theater/Operas/Concerts 92 \$49.95 \$509, Tickets to Theater/Operas/Concerts 92 \$49.95 \$509, Tickets to Drovies 97 \$26.72 \$27.7 Tickets to Povies 97 \$26.72 \$27.7 Admission to Sporting Events, excl. Trips 98 \$141.59 \$1.443 Fees for Recreational Lessons 98 \$141.59 \$1.443 Petes for Recreational Lessons 98 \$141.59 \$1.443 Petes for Recreational Lessons 98 \$11.50 \$1.43 Petes for Recreational Lessons 98 \$12.15 \$1.24 Cable and Sata	Computers and Hardware for Home	Use		\$236.68	\$2,413,17
Computer Accessories 91 \$22.67 \$23.1 Entertainment & Recreation 89 \$3,333.55 \$3,44.98 Fees and Admissions 95 \$674.93 \$6,881, Membership Fees for Clubs (2) 93 \$259.54 \$2,646, Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172, Tickets to Theatre/Operas/Concerts 92 \$49.95 \$509 Tickets to Movies 97 \$26.72 \$272, Tickets to Movies 98 \$27.38 \$279, Admission to Sporting Events, excl. Trips 98 \$21.35 \$548, Fees for Recreational Lessons 98 \$141.59 \$1,443, Dating Services 91 \$0.97 \$9, TV/Video/Audio 88 \$1,190.86 \$12,142, Cable and Satellite Television Services 85 \$731.43 \$7.457, Televisions 90 \$131.75 \$1,343, Statellite Dishes 88 \$1.51 \$15, Video Carseras, and DVD Players 92 \$4	Portable Memory		92	\$4.23	\$43,13
Entertainment & Recreation 89 \$3,333.55 \$34,498 Fees and Admissions 95 \$674.93 \$6,881. Membership Fees for Clubs (2) 93 \$259.54 \$2,646. Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,722. Tickets to Theatre/Operas/Concerts 92 \$449.95 \$509. Tickets to Movies 97 \$26.72 \$272. Tickets to Parks or Museums 98 \$27.38 \$279. Admission to Sporting Events, excl. Trips 92 \$53.75 \$548. Fees for Recreational Lessons 98 \$141.59 \$1,443. Dating Services 91 \$0.97 \$9. TV/video/Audio 88 \$1,190.86 \$12,142. Cable and Satellite Television Services 85 \$731.43 \$7,457. Televisions 88 \$1,150.86 \$12,142. Cable and Satellite Television Services 85 \$731.43 \$7,457. Televisions 88 \$1,51 \$15.57. VCRs, Video Cameras, and DVD Players </td <td>Computer Software</td> <td></td> <td>91</td> <td>\$13.16</td> <td>\$134,1</td>	Computer Software		91	\$13.16	\$134,1
Entertainment & Recreation 89 \$3,333.55 \$34,498 Fees and Admissions 95 \$674.93 \$6,881. Membership Fees for Clubs (2) 93 \$259.54 \$2,646. Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,722. Tickets to Theatre/Operas/Concerts 92 \$49,95 \$509. Tickets to Movies 97 \$26.72 \$272. Tickets to Parks or Museums 98 \$27.38 \$279. Admission to Sporting Events, excl. Trips 92 \$53.75 \$548. Fees for Recreational Lessons 98 \$141.59 \$1,443. Dating Services 91 \$0.97 \$9. TV/video/Audio 88 \$1,190.86 \$12,142. Cable and Satellite Television Services 85 \$731.43 \$7,457. Televisions 88 \$1,150.86 \$12,142. Cable and Satellite Television Services 85 \$731.43 \$7,457. Televisions 88 \$1,51 \$15.57. VCRS, Video Cameras, and DVD Players <td>Computer Accessories</td> <td></td> <td>91</td> <td>\$22.67</td> <td>\$231,1</td>	Computer Accessories		91	\$22.67	\$231,1
Fees and Admissions 95 \$674.93 \$6,881. Membership Fees for Clubs (2) 93 \$259.54 \$2,646,66 Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172. Tickets to Theatre/Operas/Concerts 92 \$49.95 \$509. Tickets to Movies 97 \$26.72 \$272. Tickets to Parks or Museums 98 \$27.38 \$279. Admission to Sporting Events, excl. Trips 92 \$53.75 \$548. Fees for Recreational Lessons 98 \$141.59 \$1,443. Dating Services 91 \$0.97 \$9. TV/Video/Audio 88 \$1,190.86 \$12,142. Cable and Satellite Television Services 85 \$731.43 \$7,457. Televisions 90 \$131.75 \$1,343. Satellite Dishes 88 \$1.51 \$15.51 VCRs, Video Cameras, and DVD Players 92 \$4.45 \$45. Video Game Satellian Televisions 96 \$1.25 \$12.80 Video Game Hardware/Accessories	Entertainment & Recreation		89	\$3,383.55	\$34,498,6
Membership Fees for Clubs (2) 93 \$259.54 \$2,646. Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172. Tickets to Theatre/Operas/Concerts 92 \$49.95 \$509. Tickets to Movies 97 \$26.72 \$272. Tickets to Parks or Museums 98 \$27.38 \$279. Admission to Sporting Events, excl. Trips 92 \$53.75 \$548. Fees for Recreational Lessons 98 \$141.59 \$1,443. Dating Services 91 \$0.97 \$9. TV/video/Audio 88 \$1,190.86 \$12,142. Cable and Satellite Television Services 85 \$731.43 \$7,457. Televisions 88 \$1,190.86 \$12,142. Cable and Satellite Television Services 88 \$1.51 \$15. VCRs, Video Cameras, and DVD Players 90 \$131.75 \$1,343. Satellite Dishes 88 \$1.51 \$15. Miscellaneous Video Equipment 100 \$12.60 \$12.80 Video Cameras, and DVD Pl	Fees and Admissions		95		\$6,881,6
Fees for Participant Sports, excl. Trips 96 \$115.03 \$1,172, Tickets to Theatre/Operas/Concerts 92 \$49.95 \$509, Tickets to Movies 97 \$26.72 \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$272, \$273, \$272, \$273, \$27	Membership Fees for Clubs (2)		93	\$259.54	\$2,646,2
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Ψ0,152,	Alcoholic Beverages		89	\$601.50	\$6,132,8

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 3 mile radius

Latitude: 39.59929 Longitude: -75.80724

Prepared by Esri

August 11, 2023

	Spending Potential Index	Average Amount Spent	Tota
Financial			
Value of Stocks/Bonds/Mutual Funds	88	\$34,652.63	\$353,318,25
Value of Retirement Plans	91	\$128,536.48	\$1,310,557,96
Value of Other Financial Assets	83	\$7,087.58	\$72,264,92
Vehicle Loan Amount excluding Interest	93	\$3,368.65	\$34,346,74
Value of Credit Card Debt	91	\$2,871.88	\$29,281,64
Health			
Nonprescription Drugs	87	\$148.35	\$1,512,55
Prescription Drugs	84	\$310.47	\$3,165,53
Eyeglasses and Contact Lenses	88	\$98.15	\$1,000,75
Home		, , , ,	, , , .
Mortgage Payment and Basics (11)	92	\$11,901.40	\$121,346,64
Maintenance and Remodeling Services	90	\$3,435.05	\$35,023,74
Maintenance and Remodeling Materials (12)	88	\$694.57	\$7,081,78
Utilities, Fuel, and Public Services	88	\$5,099.89	\$51,998,49
Household Furnishings and Equipment		. ,	, , ,
Household Textiles (13)	91	\$111.50	\$1,136,82
Furniture	92	\$757.47	\$7,723,12
Rugs	88	\$36.83	\$375,47
Major Appliances (14)	89	\$470.57	\$4,797,93
Housewares (15)	91	\$98.22	\$1,001,43
Small Appliances	90	\$65.31	\$665,86
Luggage	92	\$13.25	\$135,12
Telephones and Accessories	90	\$97.20	\$991,08
Household Operations		40.120	700-/00
Child Care	99	\$510.95	\$5,209,69
Lawn and Garden (16)	86	\$577.34	\$5,886,56
Moving/Storage/Freight Express	91	\$81.33	\$829,28
Housekeeping Supplies (17)	88	\$824.67	\$8,408,32
Insurance		12	1 - 7 7 -
Owners and Renters Insurance	88	\$685.03	\$6,984,60
Vehicle Insurance	89	\$1,937.56	\$19,755,37
Life/Other Insurance	89	\$615.90	\$6,279,70
Health Insurance	88	\$4,329.17	\$44,140,18
Personal Care Products (18)	90	\$498.18	\$5,079,45
School Books and Supplies (19)	92	\$123.44	\$1,258,58
Smoking Products	84	\$362.08	\$3,691,76
Transportation		·	
Payments on Vehicles excluding Leases	91	\$2,756.95	\$28,109,82
Gasoline and Motor Oil	88	\$2,234.99	\$22,787,94
Vehicle Maintenance and Repairs	90	\$1,180.47	\$12,036,11
Travel		1-1	, ==, == 3, =
Airline Fares	93	\$431.69	\$4,401,46
Lodging on Trips	91	\$656.17	\$6,690,32
Auto/Truck Rental on Trips	93	\$73.94	\$753,94
Food and Drink on Trips	91	\$510.81	\$5,208,22
	71	4525.01	75,200,22

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.



602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 5 mile radius

Latitude: 39.59929 Longitude: -75.80724

Prepared by Esri

August 11, 2023

Top Tapestry Segments	Percent	Demographic Summary	2023	20
Workday Drive (4A)	23.3%	Population	66,183	65,
Bright Young Professionals (8C)	20.0%	Households	24,981	25,
Green Acres (6A)	6.8%	Families	17,148	17,
Professional Pride (1B)	6.3%	Median Age	37.8	3
Home Improvement (4B)	5.8%	Median Household Income	\$79,880	\$87,
· · · · · · · ·		Spending Potential	Average Amount	
		Index	Spent	To
Apparel and Services		100	\$2,194.33	\$54,816,
Men's		100	\$410.70	\$10,259,
Women's		100	\$742.48	\$18,547,
Children's		104	\$344.50	\$8,606,
Footwear		99	\$492.02	\$12,291,
Watches & Jewelry		96	\$162.21	\$4,052,
Apparel Products and Services (1)		95	\$42.42	\$1,059,
Computer				
Computers and Hardware for Home	Use	102	\$260.53	\$6,508,
Portable Memory	030	101	\$4.63	\$115,
Computer Software		99	\$14.27	\$356,
Computer Software Computer Accessories		100	\$25.04	\$625,
•		99	•	
Entertainment & Recreation			\$3,755.95	\$93,827,
Fees and Admissions		106	\$752.50	\$18,798,
Membership Fees for Clubs (2)		105	\$290.43	\$7,255,
Fees for Participant Sports, excl.	•	107	\$128.49	\$3,209,
Tickets to Theatre/Operas/Conce	rts	102	\$55.49	\$1,386,
Tickets to Movies		107	\$29.45	\$735,
Tickets to Parks or Museums		109	\$30.35	\$758,
Admission to Sporting Events, ex	cl. Trips	104	\$60.49	\$1,511,
Fees for Recreational Lessons		108	\$156.79	\$3,916,
Dating Services		93	\$1.00	\$24,
TV/Video/Audio		97	\$1,311.55	\$32,763,
Cable and Satellite Television Ser	vices	94	\$805.64	\$20,125,
Televisions		100	\$145.03	\$3,623,
Satellite Dishes		99	\$1.70	\$42,
VCRs, Video Cameras, and DVD F	Plavers	102	\$4.94	\$123,
Miscellaneous Video Equipment	,	107	\$13.46	\$336,
Video Cassettes and DVDs		106	\$6.91	\$172
Video Game Hardware/Accessorie	7 C	101	\$40.51	\$1,012,
Video Game Software	.3	102	\$19.72	\$492,
	doo	105	\$129.72	
Rental/Streaming/Downloaded Vi	ueo		•	\$3,240,
Installation of Televisions		105	\$1.69	\$42,
Audio (3)		103	\$139.85	\$3,493,
Rental and Repair of TV/Radio/So	una Equipment	86	\$2.38	\$59,
Pets		95	\$871.13	\$21,761,
Toys/Games/Crafts/Hobbies (4)		102	\$162.04	\$4,047,
Recreational Vehicles and Fees (5)		97	\$146.39	\$3,657,
Sports/Recreation/Exercise Equipme	ent (6)	110	\$307.79	\$7,688,
Photo Equipment and Supplies (7)		104	\$48.51	\$1,211,
Reading (8)		98	\$124.15	\$3,101,
Catered Affairs (9)		105	\$31.90	\$796,
Food		99	\$10,372.38	\$259,112,
Food at Home		97	\$6,630.70	\$165,641,
Bakery and Cereal Products		97	\$855.14	\$21,362,
Meats, Poultry, Fish, and Eggs		97	\$1,423.71	\$35,565
Dairy Products		97	\$640.30	\$15,995
Fruits and Vegetables		97	\$1,307.28	\$32,657
		37		
	(10)	QΩ	¢2 404 27	¢6በ በ61
Snacks and Other Food at Home Food Away from Home	(10)	98 100	\$2,404.27 \$3,741.67	\$60,061, \$93,470,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.



602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 5 mile radius Prepared by Esri Latitude: 39.59929 Longitude: -75.80724

August 11, 2023

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	99	\$38,888.73	\$971,479,369
Value of Retirement Plans	102	\$145,015.08	\$3,622,621,827
Value of Other Financial Assets	93	\$7,976.66	\$199,264,842
Vehicle Loan Amount excluding Interest	103	\$3,767.46	\$94,114,944
Value of Credit Card Debt	99	\$3,146.71	\$78,607,999
Health			
Nonprescription Drugs	97	\$165.61	\$4,137,115
Prescription Drugs	94	\$345.80	\$8,638,409
Eyeglasses and Contact Lenses	97	\$108.34	\$2,706,541
Home			
Mortgage Payment and Basics (11)	104	\$13,425.76	\$335,388,797
Maintenance and Remodeling Services	103	\$3,922.82	\$97,996,058
Maintenance and Remodeling Materials (12)	101	\$789.28	\$19,717,081
Utilities, Fuel, and Public Services	97	\$5,618.65	\$140,359,485
Household Furnishings and Equipment			
Household Textiles (13)	100	\$122.43	\$3,058,374
Furniture	102	\$838.70	\$20,951,570
Rugs	98	\$40.95	\$1,023,043
Major Appliances (14)	100	\$526.47	\$13,151,717
Housewares (15)	102	\$109.51	\$2,735,790
Small Appliances	98	\$71.38	\$1,783,253
Luggage	102	\$14.69	\$366,93
Telephones and Accessories	98	\$105.82	\$2,643,604
Household Operations			
Child Care	109	\$564.63	\$14,104,966
Lawn and Garden (16)	97	\$652.51	\$16,300,240
Moving/Storage/Freight Express	100	\$89.73	\$2,241,630
Housekeeping Supplies (17)	98	\$913.21	\$22,812,883
Insurance			
Owners and Renters Insurance	99	\$773.91	\$19,333,019
Vehicle Insurance	98	\$2,136.98	\$53,383,975
Life/Other Insurance	100	\$691.66	\$17,278,270
Health Insurance	97	\$4,812.42	\$120,219,099
Personal Care Products (18)	100	\$549.61	\$13,729,748
School Books and Supplies (19)	102	\$136.65	\$3,413,639
Smoking Products	90	\$388.93	\$9,715,79
Transportation			
Payments on Vehicles excluding Leases	102	\$3,072.92	\$76,764,559
Gasoline and Motor Oil	97	\$2,465.49	\$61,590,35
Vehicle Maintenance and Repairs	100	\$1,304.36	\$32,584,20
Travel			
Airline Fares	103	\$481.88	\$12,037,806
Lodging on Trips	102	\$737.07	\$18,412,741
Auto/Truck Rental on Trips	104	\$82.66	\$2,065,049
Food and Drink on Trips	102	\$569.40	\$14,224,224

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.



602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921 Ring: 5 mile radius Prepared by Esri Latitude: 39.59929 Longitude: -75.80724

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.



Data for all businesses in area

Business Summary

602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921

1 mile

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.59929 Longitude: -75.80724

3 miles

Data for all busilesses ill area	I IIIIIE			5 illiles				3 illiles				
Total Businesses:	339			1,200				2,237				
Total Employees:	4,143			14,364				30,122				
Total Residential Population:	5,397 77			27,943				66,183 46				
Employee/Residential Population Ratio (per 100 Residents)				51								
	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by SIC Codes	Number	Percent	Number		Number	Percent	Number		Number	Percent	Number	
Agriculture & Mining	4	1.2%	13	0.3%	25	2.1%	137	1.0%	61	2.7%	361	1.2%
Construction	14	4.1%	74	1.8%	69	5.8%	386	2.7%	177	7.9%	1,219	4.0%
Manufacturing	2	0.6%	4	0.1%	31	2.6%	1,165	8.1%	93	4.2%	4,624	15.4%
Transportation	6	1.8%	145	3.5%	28	2.3%	455	3.2%	75	3.4%	1,164	3.9%
Communication	3	0.9%	10	0.2%	6	0.5%	19	0.1%	9	0.4%	30	0.1%
Utility	1	0.3%	3	0.1%	5	0.4%	31	0.2%	7	0.3%	37	0.1%
Wholesale Trade	11	3.2%	174	4.2%	35	2.9%	763	5.3%	93	4.2%	1,704	5.7%
Retail Trade Summary	89	26.3%	1,616	39.0%	225	18.8%	3,373	23.5%	399	17.8%	5,653	18.8%
Home Improvement	2	0.6%	7	0.2%	10	0.8%	146	1.0%	20	0.9%	361	1.2%
General Merchandise Stores	4	1.2%	319	7.7%	13	1.1%	448	3.1%	29	1.3%	636	2.1%
Food Stores	13	3.8%	220	5.3%	34	2.8%	549	3.8%	51	2.3%	857	2.8%
Auto Dealers & Gas Stations	11	3.2%	131	3.2%	29	2.4%	403	2.8%	46	2.1%	543	1.8%
Apparel & Accessory Stores	1	0.3%	6	0.1%	2	0.2%	10	0.1%	7	0.3%	19	0.1%
Furniture & Home Furnishings	2	0.6%	8	0.2%	7	0.6%	22	0.2%	25	1.1%	94	0.3%
Eating & Drinking Places	33	9.7%	700	16.9%	71	5.9%	1,338	9.3%	114	5.1%	2,207	7.3%
Miscellaneous Retail	24	7.1%	225	5.4%	58	4.8%	457	3.2%	108	4.8%	937	3.1%
Finance, Insurance, Real Estate Summary	40	11.8%	201	4.9%	126	10.5%	660	4.6%	188	8.4%	1,246	4.1%
Banks, Savings & Lending Institutions	11	3.2%	45	1.1%	36	3.0%	265	1.8%	47	2.1%	320	1.1%
Securities Brokers	3	0.9%	9	0.2%	7	0.6%	21	0.1%	13	0.6%	60	0.2%
Insurance Carriers & Agents	4	1.2%	13	0.3%	18	1.5%	69	0.5%	26	1.2%	393	1.3%
Real Estate, Holding, Other Investment Offices	22	6.5%	134	3.2%	64	5.3%	305	2.1%	101	4.5%	474	1.6%
Services Summary	129	38.1%	1,323	31.9%	522	43.5%	5,723	39.8%	926	41.4%	12,118	40.2%
Hotels & Lodging	3	0.9%	24	0.6%	9	0.8%	71	0.5%	19	0.8%	164	0.5%
Automotive Services	15	4.4%	67	1.6%	45	3.8%	255	1.8%	70	3.1%	381	1.3%
Movies & Amusements	6	1.8%	64	1.5%	19	1.6%	129	0.9%	44	2.0%	286	0.9%
Health Services	40	11.8%	707	17.1%	149	12.4%	2,663	18.5%	209	9.3%	3,295	10.9%
Legal Services	1	0.3%	2	0.0%	36	3.0%	146	1.0%	43	1.9%	279	0.9%
Education Institutions & Libraries	5	1.5%	173	4.2%	22	1.8%	876	6.1%	52	2.3%	2,621	8.7%
Other Services	57	16.8%	285	6.9%	244	20.3%	1,583	11.0%	489	21.9%	5,094	16.9%
Government	34	10.0%	575	13.9%	86	7.2%	1,579	11.0%	98	4.4%	1,758	5.8%
Unclassified Establishments	5	1.5%	8	0.2%	43	3.6%	74	0.5%	111	5.0%	206	0.7%
Totals	339	100.0%	4,143	100.0%	1,200	100.0%	14,364	100.0%	2,237	100.0%	30,122	100.0%

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Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

August 11, 2023

5 miles

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Business Summary

602-654 E Pulaski Hwy 602-654 E Pulaski Hwy, Elkton, Maryland, 21921

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.59929

Longitude: -75.80724

	Businesses		Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percen
Agriculture, Forestry, Fishing & Hunting	1	0.3%	1	0.0%	4	0.3%	12	0.1%	13	0.6%	99	0.3%
Mining	0	0.0%	0	0.0%	0	0.0%	3	0.0%	1	0.0%	10	0.0%
Utilities	0	0.0%	0	0.0%	1	0.1%	19	0.1%	2	0.1%	23	0.1%
Construction	16	4.7%	93	2.2%	75	6.2%	442	3.1%	185	8.3%	1,370	4.5%
Manufacturing	3	0.9%	11	0.3%	31	2.6%	1,021	7.1%	96	4.3%	4,484	14.9%
Wholesale Trade	11	3.2%	174	4.2%	35	2.9%	762	5.3%	91	4.1%	1,701	5.6%
Retail Trade	53	15.6%	895	21.6%	146	12.2%	1,974	13.7%	271	12.1%	3,350	11.19
Motor Vehicle & Parts Dealers	10	2.9%	129	3.1%	24	2.0%	358	2.5%	35	1.6%	450	1.5%
Furniture & Home Furnishings Stores	2	0.6%	8	0.2%	5	0.4%	17	0.1%	13	0.6%	62	0.2%
Electronics & Appliance Stores	0	0.0%	0	0.0%	1	0.1%	2	0.0%	4	0.2%	12	0.0%
Building Material & Garden Equipment & Supplies Dealers	2	0.6%	7	0.2%	9	0.8%	141	1.0%	18	0.8%	352	1.2%
Food & Beverage Stores	9	2.7%	193	4.7%	32	2.7%	499	3.5%	55	2.5%	811	2.7%
Health & Personal Care Stores	11	3.2%	87	2.1%	20	1.7%	172	1.2%	28	1.3%	313	1.0%
Gasoline Stations & Fuel Dealers	1	0.3%	3	0.1%	5	0.4%	45	0.3%	10	0.4%	93	0.3%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	1	0.3%	6	0.1%	6	0.5%	20	0.1%	12	0.5%	34	0.19
Sporting Goods, Hobby, Book, & Music Stores	9	2.7%	105	2.5%	24	2.0%	194	1.4%	55	2.5%	496	1.6%
General Merchandise Stores	9	2.7%	358	8.6%	21	1.8%	526	3.7%	40	1.8%	727	2.4%
Transportation & Warehousing	2	0.6%	133	3.2%	17	1.4%	412	2.9%	52	2.3%	1,049	3.5%
Information	4	1.2%	11	0.3%	14	1.2%	247	1.7%	22	1.0%	360	1.29
Finance & Insurance	19	5.6%	70	1.7%	61	5.1%	347	2.4%	87	3.9%	772	2.6%
Central Bank/Credit Intermediation & Related Activities	12	3.5%	47	1.1%	32	2.7%	251	1.7%	43	1.9%	306	1.0%
Securities & Commodity Contracts	3	0.9%	9	0.2%	10	0.8%	27	0.2%	17	0.8%	73	0.2%
Funds, Trusts & Other Financial Vehicles	4	1.2%	13	0.3%	18	1.5%	69	0.5%	26	1.2%	393	1.3%
Real Estate, Rental & Leasing	24	7.1%	133	3.2%	68	5.7%	315	2.2%	115	5.1%	540	1.8%
Professional, Scientific & Tech Services	16	4.7%	64	1.5%	107	8.9%	639	4.4%	215	9.6%	2,843	9.4%
Legal Services	4	1.2%	8	0.2%	42	3.5%	161	1.1%	50	2.2%	298	1.0%
Management of Companies & Enterprises	3	0.9%	20	0.5%	8	0.7%	57	0.4%	11	0.5%	63	0.2%
Administrative, Support & Waste Management Services	5	1.5%	23	0.6%	34	2.8%	188	1.3%	77	3.4%	415	1.4%
Educational Services	6	1.8%	175	4.2%	23	1.9%	836	5.8%	56	2.5%	2,605	8.6%
Health Care & Social Assistance	53	15.6%	799	19.3%	195	16.2%	3,117	21.7%	288	12.9%	4,201	13.9%
Arts, Entertainment & Recreation	6	1.8%	62	1.5%	18	1.5%	172	1.2%	46	2.1%	354	1.29
Accommodation & Food Services	37	10.9%	735	17.7%	83	6.9%	1,451	10.1%	138	6.2%	2,442	8.1%
Accommodation	3	0.9%	24	0.6%	9	0.8%	71	0.5%	19	0.8%	164	0.5%
Food Services & Drinking Places	34	10.0%	711	17.2%	74	6.2%	1,380	9.6%	119	5.3%	2,278	7.6%
Other Services (except Public Administration)	41	12.1%	162	3.9%	149	12.4%	697	4.9%	261	11.7%	1,485	4.9%
Automotive Repair & Maintenance	14	4.1%	64	1.5%	37	3.1%	223	1.6%	55	2.5%	320	1.19
Public Administration	34	10.0%	575	13.9%	86	7.2%	1,579	11.0%	97	4.3%	1,750	5.89
Unclassified Establishments	5	1.5%	8	0.2%	43	3.6%	74	0.5%	111	5.0%	206	0.7%
Total	339	100.0%	4,143	100.0%	1,200	100.0%	14,364	100.0%	2,237	100.0%	30,122	100.0%

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Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

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