

8901 New Hampshire Avenue, Silver Spring, Maryland, 20903 Rings: 1, 3, 5 mile radii

Latitude: 39.00266

Prepared by Esri

		L	Longitude: -76.98006	
	1 mile	3 miles	5 miles	
Population Summary				
2010 Total Population	39,397	196,937	466,551	
2020 Total Population	42,206	221,551	518,942	
2020 Group Quarters	213	11,436	18,023	
2024 Total Population	41,603	219,897	515,214	
2024 Group Quarters	213	11,439	17,762	
2029 Total Population	41,046	223,018	518,942	
2024-2029 Annual Rate	-0.27%	0.28%	0.14%	
2024 Total Daytime Population	23,818	209,487	464,538	
Workers	3,854	109,074	228,505	
Residents	19,964	100,413	236,033	
Household Summary	· ·	· ·		
2010 Households	11,247	66,135	165,154	
2010 Average Household Size	, 3.48	, 2.78	2.71	
2020 Total Households	11,683	76,471	182,421	
2020 Average Household Size	, 3.59	2.75	2.75	
2024 Households	11,507	76,222	181,781	
2024 Average Household Size	3.60	2.73	2.74	
2029 Households	11,404	78,268	184,880	
2029 Average Household Size	3.58	2.70	2.7:	
2024-2029 Annual Rate	-0.18%	0.53%	0.34%	
2010 Families	7,720	39,313	99,786	
2010 Average Family Size	3.72	3.34	3.32	
2024 Families	8,237	43,466	107,94	
2024 Average Family Size	3.98	3.50	3.50	
2029 Families	8,146	44,086	108,818	
2029 Average Family Size	3.96	3.49	3.48	
2024-2029 Annual Rate	-0.22%	0.28%	0.16%	
Housing Unit Summary				
2000 Housing Units	11,925	68,338	168,111	
Owner Occupied Housing Units	34.3%	42.8%	50.9%	
Renter Occupied Housing Units	61.6%	53.8%	44.8%	
Vacant Housing Units	4.1%	3.4%	4.4%	
2010 Housing Units	12,087	71,842	177,833	
Owner Occupied Housing Units	32.2%	40.7%	48.3%	
Renter Occupied Housing Units	60.9%	51.3%	44.6%	
Vacant Housing Units	6.9%	7.9%	7.1%	
2020 Housing Units	12,281	82,331	194,70	
Owner Occupied Housing Units	30.0%	35.9%	45.0%	
Renter Occupied Housing Units	65.1%	57.0%	48.7%	
Vacant Housing Units	4.6%	7.0%	6.3%	
2024 Housing Units	12,124	82,579	195,469	
Owner Occupied Housing Units	31.8%	37.3%	46.1%	
Renter Occupied Housing Units	63.1%	55.0%	46.9%	
Vacant Housing Units	5.1%	7.7%	7.0%	
2029 Housing Units	12,132	84,541	199,712	
Owner Occupied Housing Units	33.4%	38.3%	46.9%	
Renter Occupied Housing Units	60.6%	54.3%	45.7%	
Vacant Housing Units	6.0%	7.4%	7.4%	
vacant riousing office	0.0 /0	7.70	7.77	

**Data Note:** Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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2024 Households by Income			
Household Income Base	11,507	76,222	181,76
<\$15,000	5.8%	8.4%	7.1%
\$15,000 - \$24,999	4.7%	4.4%	4.3%
\$25,000 - \$34,999	8.5%	6.0%	5.6%
\$35,000 - \$49,999	12.9%	8.6%	8.0%
\$50,000 - \$74,999	18.8%	14.5%	13.8%
\$75,000 - \$99,999	17.5%	13.2%	12.49
\$100,000 - \$149,999	17.4%	17.6%	17.7%
\$150,000 - \$199,999	7.4%	10.4%	11.49
\$200,000+	6.9%	16.9%	19.8%
Average Household Income	\$93,650	\$129,566	\$140,62
2029 Households by Income	430,000	¥ = 23/3 0 0	¥2.0/02
Household Income Base	11,404	78,268	184,86
<\$15,000	5.0%	7.8%	6.3%
\$15,000 - \$24,999	3.6%	3.6%	3.49
\$25,000 - \$34,999	7.2%	5.1%	4.7%
\$35,000 - \$34,999 \$35,000 - \$49,999	11.3%	7.4%	6.89
	17.3%		12.5%
\$50,000 - \$74,999 \$75,000 - \$00,000		13.0%	
\$75,000 - \$99,999	18.7%	13.5%	12.5%
\$100,000 - \$149,999	19.1%	18.3%	17.9%
\$150,000 - \$199,999	9.0%	11.6%	12.6%
\$200,000+	8.8%	19.6%	23.3%
Average Household Income	\$107,371	\$146,103	\$159,66
2024 Owner Occupied Housing Units by Value			
Total	3,849	30,745	90,04
<\$50,000	4.7%	2.3%	1.8%
\$50,000 - \$99,999	8.7%	1.4%	0.8%
\$100,000 - \$149,999	3.5%	0.6%	0.79
\$150,000 - \$199,999	3.2%	0.7%	0.89
\$200,000 - \$249,999	1.9%	0.8%	1.0%
\$250,000 - \$299,999	3.4%	1.6%	1.49
\$300,000 - \$399,999	17.2%	11.9%	10.6%
\$400,000 - \$499,999	22.0%	18.4%	18.29
\$500,000 - \$749,999	26.2%	40.0%	39.7%
\$750,000 - \$999,999	6.7%	16.9%	16.0%
\$1,000,000 - \$1,499,999	1.1%	4.0%	6.5%
\$1,500,000 - \$1,999,999	0.3%	0.6%	1.5%
\$2,000,000 +	1.2%	0.8%	1.0%
Average Home Value	\$459,282	\$610,632	\$647,34
2029 Owner Occupied Housing Units by Value	ψ 133/232	\$010,03 <u>2</u>	ψ017/01
Total	4,041	32,274	93,47
<\$50,000	2.9%	1.2%	1.0%
\$50,000 - \$99,999	3.2%	0.4%	0.29
• • •			
\$100,000 - \$149,999	5.5%	0.8%	0.49
\$150,000 - \$199,999	2.4%	0.4%	0.39
\$200,000 - \$249,999	0.6%	0.3%	0.49
\$250,000 - \$299,999	1.4%	0.7%	0.79
\$300,000 - \$399,999	12.4%	8.1%	7.19
\$400,000 - \$499,999	20.4%	17.1%	16.19
\$500,000 - \$749,999	34.9%	43.2%	42.69
\$750,000 - \$999,999	12.3%	21.1%	19.89
\$1,000,000 - \$1,499,999	2.3%	5.4%	8.49
\$1,500,000 - \$1,999,999	0.5%	0.6%	1.89
\$2,000,000 +	1.3%	0.8%	1.29
Average Home Value	\$545,664	\$660,295	\$704,080

**Data Note:** Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Median Household Income			
2024	\$73,579	\$88,683	\$97,10
2029	\$80,779	\$98,913	\$107,71
Median Home Value			
2024	\$434,179	\$576,858	\$592,79
2029	\$508,339	\$622,146	\$639,49
Per Capita Income			
2024	\$26,277	\$44,984	\$49,79
2029	\$30,265	\$51,331	\$57,05
Median Age		· •	
2010	30.4	31.2	34.
2020	31.7	32.3	34.
2024	33.0	33.1	35.
2029	33.4	33.9	36.
2020 Population by Age			
Total	42,206	221,551	518,942
0 - 4	8.2%	6.4%	6.5%
5 - 9	8.2%	6.1%	6.29
10 - 14	7.7%	5.8%	5.9%
15 - 24	14.4%	19.5%	15.3%
25 - 34	17.4%	16.8%	16.29
35 - 44	16.7%	14.8%	15.0%
45 - 54	10.9%	10.8%	11.3%
55 - 64	8.0%	9.3%	10.3%
65 - 74	5.5%	6.8%	7.89
75 - 84	2.2%	2.8%	3.6%
85 +	0.7%	1.0%	1.89
18 +	71.8%	78.5%	78.0%
2024 Population by Age			
Total	41,602	219,896	515,214
0 - 4	7.9%	6.2%	6.3%
5 - 9	7.6%	6.0%	6.3%
10 - 14	7.5%	5.5%	5.7%
15 - 24	14.5%	19.3%	15.0%
25 - 34	15.7%	16.1%	15.6%
35 - 44	16.7%	15.1%	15.6%
45 - 54	12.8%	11.6%	11.9%
55 - 64	8.3%	9.0%	9.7%
65 - 74	5.6%	6.8%	7.8%
75 - 84	2.6%	3.3%	4.2%
85 +	0.8%	1.1%	1.9%
18 +	72.7%	79.2%	78.6%
2029 Population by Age	72.770	, 5.2 /0	70.07
Total	41,045	223,018	518,94
0 - 4	7.7%	5.8%	5.9%
5 - 9	7.1%	5.6%	5.9%
10 - 14	7.170	5.7%	6.19
15 - 24	15.6%	19.4%	15.0%
25 - 34	14.9%	15.0%	14.39
35 - 44	14.9%	14.2%	14.99
45 - 54	13.8%	12.5%	12.99
	8.9%	9.0%	9.6%
55 - 64 65 - 74			
65 - 74	6.1%	7.1%	8.0%
75 - 84	3.3%	4.3%	5.3%
85 +	0.9%	1.3%	2.1%
18 +	73.8%	79.6%	78.9%

Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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2020 Population by Sex			
Males	22,223	110,181	253,588
Females	19,983	111,370	265,354
2024 Population by Sex			
Males	22,039	110,751	255,486
Females	19,564	109,146	259,728
2029 Population by Sex	,		
Males	21,568	111,749	256,113
Females	19,478	111,269	262,829
2010 Population by Race/Ethnicity	15,470	111,203	202,023
Total	20.200	100.036	466 550
White Alone	39,398	196,936	466,550
Black Alone	24.8% 26.8%	38.7% 30.7%	36.3%
American Indian Alone	1.8%	0.8%	37.5% 0.7%
Asian Alone	6.8%	7.1%	6.5%
Pacific Islander Alone	0.2%	0.1%	0.1%
Some Other Race Alone	33.4%	17.7%	14.7%
Two or More Races	6.3%	4.8%	4.3%
Hispanic Origin	59.2%	31.7%	26.3%
Diversity Index	86.9	84.0	81.6
2020 Population by Race/Ethnicity	80.9	84.0	01.0
Total	42.206	221 551	F10.042
White Alone	42,206 9.3%	221,551 28.1%	518,942 28.0%
Black Alone	22.5%	28.5%	
			32.8%
American Indian Alone	3.3%	1.6%	1.3%
Asian Alone	5.8%	7.5%	6.8%
Pacific Islander Alone Some Other Race Alone	0.0% 44.3%	0.1% 23.1%	0.1% 20.3%
Two or More Races	14.7%	11.2%	10.7%
Hispanic Origin	65.2%	35.3%	31.1%
Diversity Index	84.6	87.4	86.1
2024 Population by Race/Ethnicity	44.600	212.000	E1E 014
Total	41,602	219,898	515,214
White Alone	8.7%	26.8%	26.9%
Black Alone	21.6%	28.2%	32.3%
American Indian Alone	3.8%	1.8%	1.5%
Asian Alone	5.8%	7.6%	7.0%
Pacific Islander Alone	0.0%	0.0%	0.1%
Some Other Race Alone	45.4%	24.0%	21.2%
Two or More Races	14.8%	11.5%	11.1%
Hispanic Origin	66.8%	36.6%	32.6%
Diversity Index	84.1	87.8	86.6
2029 Population by Race/Ethnicity			
Total	41,047	223,018	518,941
White Alone	8.2%	25.4%	25.5%
Black Alone	20.7%	28.2%	32.1%
American Indian Alone	3.8%	1.8%	1.5%
Asian Alone	5.9%	8.1%	7.4%
Pacific Islander Alone	0.0%	0.0%	0.1%
Some Other Race Alone	46.6%	24.6%	22.0%
Two or More Races	14.8%	11.8%	11.4%
Hispanic Origin	68.1%	37.5%	33.8%
Diversity Index	83.4	88.0	87.0

**Data Note:** Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ethnic groups.

Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.



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2020 Demulation by Polationship and Hauschald Time	1 mile	3 miles	5 miles
2020 Population by Relationship and Household Type	42.206	224 554	E10.042
Total	42,206	221,551	518,942
In Households	99.5%	94.8%	96.5%
Householder	28.0%	34.5%	35.2%
Opposite-Sex Spouse	11.4%	12.4%	13.3%
Same-Sex Spouse	0.2%	0.4%	0.4%
Opposite-Sex Unmarried Partner	2.4%	2.2%	2.1%
Same-Sex Unmarried Partner	0.1%	0.2%	0.2%
Biological Child	29.4%	24.3%	25.7%
Adopted Child	0.3%	0.5%	0.5%
Stepchild	1.1%	0.7%	0.8%
Grandchild	2.7%	2.0%	2.4%
Brother or Sister	3.7%	2.4%	2.3%
Parent	2.1%	1.6%	1.7%
Parent-in-law	0.4%	0.3%	0.3%
Son-in-law or Daughter-in-law	0.7%	0.5%	0.5%
Other Relatives	6.2%	3.6%	3.4%
Foster Child	0.1%	0.1%	0.1%
Other Nonrelatives	10.7%	9.1%	7.7%
In Group Quarters	0.5%	5.2%	3.5%
Institutionalized	0.3%	0.2%	0.5%
Noninstitutionalized	0.2%	5.0%	2.9%
2024 Population 25+ by Educational Attainment			
Total	26,037	138,501	343,972
Less than 9th Grade	30.7%	13.4%	9.5%
9th - 12th Grade, No Diploma	8.9%	5.4%	5.0%
High School Graduate	22.3%	16.4%	15.8%
GED/Alternative Credential	2.1%	1.6%	1.9%
Some College, No Degree	8.3%	9.6%	11.9%
Associate Degree	8.0%	6.6%	5.8%
Bachelor's Degree	12.3%	21.8%	23.2%
Graduate/Professional Degree	7.6%	25.2%	26.8%
2024 Population 15+ by Marital Status	7.070	25.2 /0	20.0 /
Total	32,055	181,038	421,294
Never Married	55.2%	-	44.9%
		50.5%	
Married	34.5%	39.4%	42.3%
Widowed	3.9%	3.2%	4.3%
Divorced	6.4%	6.9%	8.5%
2024 Civilian Population 16+ in Labor Force			
Civilian Population 16+	22,932	125,298	293,122
Population 16+ Employed	96.7%	97.4%	96.9%
Population 16+ Unemployment rate	3.3%	2.6%	3.1%
Population 16-24 Employed	13.2%	14.7%	11.9%
Population 16-24 Unemployment rate	7.1%	5.8%	8.2%
Population 25-54 Employed	70.5%	67.0%	67.9%
Population 25-54 Unemployment rate	2.5%	1.9%	2.3%
Population 55-64 Employed	12.5%	12.6%	13.3%
Population 55-64 Unemployment rate	2.3%	2.4%	2.4%
Population 65+ Employed	3.7%	5.7%	6.8%

Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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	1 mile	3 miles	5 miles	
2024 Employed Population 16+ by Industry				
Total	22,182	122,058	284,041	
Agriculture/Mining	0.2%	0.2%	0.1%	
Construction	27.8%	12.7%	10.0%	
Manufacturing	1.2%	2.0%	2.1%	
Wholesale Trade	2.1%	1.0%	0.8%	
Retail Trade	6.6%	5.8%	6.2%	
Transportation/Utilities	5.4%	4.2%	4.4%	
Information	0.6%	2.2%	2.4%	
Finance/Insurance/Real Estate	2.8%	3.6%	3.6%	
Services	50.5%	58.3%	58.8%	
Public Administration	2.9%	9.9%	11.6%	
2024 Employed Population 16+ by Occupation				
Total	22,182	122,061	284,041	
White Collar	29.4%	59.0%	64.1%	
Management/Business/Financial	6.0%	16.2%	18.9%	
Professional	12.6%	31.5%	32.8%	
Sales	5.4%	5.1%	5.4%	
Administrative Support	5.4%	6.3%	6.9%	
Services	28.8%	19.4%	18.4%	
Blue Collar	41.8%	21.5%	17.5%	
Farming/Forestry/Fishing	0.2%	0.1%	0.1%	
Construction/Extraction	26.7%	11.2%	8.4%	
Installation/Maintenance/Repair	2.5%	2.0%	1.7%	
Production	2.9%	2.1%	1.9%	
Transportation/Material Moving	9.5%	6.0%	5.5%	
2020 Households by Type				
Total	11,683	76,471	182,421	
Married Couple Households	40.8%	37.1%	39.0%	
With Own Children <18	23.9%	18.1%	18.4%	
Without Own Children <18	16.9%	19.0%	20.5%	
Cohabitating Couple Households	9.1%	7.0%	6.6%	
With Own Children <18	6.1%	2.6%	2.4%	
Without Own Children <18	3.0%	4.4%	4.2%	
Male Householder, No Spouse/Partner	22.9%	23.0%	21.0%	
Living Alone	9.6%	13.3%	12.3%	
65 Years and over	2.0%	2.7%	3.2%	
With Own Children <18	2.9%	1.9%	1.8%	
Without Own Children <18, With Relatives	6.5%	3.8%	3.7%	
No Relatives Present	4.0%	4.0%	3.1%	
Female Householder, No Spouse/Partner	27.2%	32.9%	33.4%	
Living Alone	9.8%	17.1%	17.1%	
65 Years and over	4.5%	5.5%	6.9%	
With Own Children <18	7.6%	5.5%	5.5%	
Without Own Children <18, With Relatives	8.6%	7.2%	8.3%	
No Relatives Present	1.3%	3.0%	2.5%	
2020 Households by Size	113 /0	310 70	2.5 /	
Total	11,683	76,471	182,421	
1 Person Household	19.3%	30.4%	29.4%	
2 Person Household	19.8%	25.8%	26.7%	
3 Person Household	17.0%	15.3%	15.7%	
4 Person Household	17.4%	14.0%	13.8%	
5 Person Household	12.0%	7.2%	7.1%	
6 Person Household	7.1%	3.7%	3.6%	
7 + Person Household	7.4%	3.7%	3.6%	
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Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Latitude: 39.00266 Longitude: -76.98006

Prepared by Esri

		Longitude: 70190000	
	1 mile	3 miles	5 miles
2020 Households by Tenure and Mortgage Status			
Total	11,683	76,471	182,421
Owner Occupied	31.5%	38.6%	48.0%
Owned with a Mortgage/Loan	24.4%	30.2%	37.5%
Owned Free and Clear	7.1%	8.5%	10.5%
Renter Occupied	68.5%	61.4%	52.0%
2024 Affordability, Mortgage and Wealth			
Housing Affordability Index	65	60	64
Percent of Income for Mortgage	36.9%	40.7%	38.2%
Wealth Index	65	103	119
2020 Housing Units By Urban/ Rural Status			
Total	12,281	82,331	194,705
Urban Housing Units	100.0%	100.0%	100.0%
Rural Housing Units	0.0%	0.0%	0.0%
2020 Population By Urban/ Rural Status			
Total	42,206	221,551	518,942
Urban Population	100.0%	100.0%	100.0%
Rural Population	0.0%	0.0%	0.0%

**Data Note:** Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

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8901 New Hampshire Avenue, Silver Spring, Maryland, 20903 Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

	1 mile		3 miles	5 miles
Top 3 Tapestry Segments				
1.	NeWest Residents (13C)		Metro Renters (3B)	City Lights (8A)
2.	Metro Fusion (11C)		Urban Chic (2A)	Pleasantville (2B)
<b>3.</b>	oiverse Convergence (13A)	NeWe	est Residents (13C)	Urban Chic (2A)
2024 Consumer Spending				
Apparel & Services: Total \$	\$25,4	26,821	\$223,360,399	\$563,367,056
Average Spent	\$2,	209.68	\$2,930.39	\$3,099.15
Spending Potential Index		93	123	130
Education: Total \$	\$15,6	13,199	\$160,035,881	\$413,379,711
Average Spent	\$1,	356.84	\$2,099.60	\$2,274.05
Spending Potential Index		79	121	132
Entertainment/Recreation: Total \$	\$37,1	22,713	\$342,594,073	\$892,382,024
Average Spent	\$3,	226.10	\$4,494.69	\$4,909.11
Spending Potential Index		79	110	120
Food at Home: Total \$	\$75,9	53,648	\$663,043,822	\$1,686,020,499
Average Spent	\$6,	600.65	\$8,698.85	\$9,275.01
Spending Potential Index		90	119	127
Food Away from Home: Total \$	\$41,4	11,307	\$367,448,723	\$927,854,355
Average Spent	\$3,	598.79	\$4,820.77	\$5,104.24
Spending Potential Index		92	124	131
Health Care: Total \$	\$65,3	43,417	\$591,619,559	\$1,556,259,293
Average Spent	\$5,	678.58	\$7,761.80	\$8,561.18
Spending Potential Index		74	101	111
HH Furnishings & Equipment: Total \$	\$29,8	10,092	\$268,297,793	\$690,845,113
Average Spent	\$2,	590.61	\$3,519.95	\$3,800.43
Spending Potential Index		82	111	120
Personal Care Products & Services: Total \$	\$10,3	65,245	\$93,264,633	\$236,651,681
Average Spent	\$	900.78	\$1,223.59	\$1,301.85
Spending Potential Index		90	123	131
Shelter: Total \$	\$277,9	16,349	\$2,498,120,289	\$6,372,334,750
Average Spent	\$24,	151.94	\$32,774.27	\$35,055.01
Spending Potential Index		91	123	131
Support Payments/Cash Contributions/Gifts in Kind	: Total \$ \$26,4	71,714	\$249,457,489	\$676,659,288
Average Spent	\$2,	300.49	\$3,272.78	\$3,722.39
Spending Potential Index		66	93	106
Travel: Total \$	\$27,7	72,881	\$261,714,133	\$684,275,943
Average Spent	\$2,	413.56	\$3,433.58	\$3,764.29
Spending Potential Index		80	113	124
Vehicle Maintenance & Repairs: Total \$	\$14,5	62,618	\$127,042,668	\$322,776,147
Average Spent	\$1,	265.54	\$1,666.75	\$1,775.63
Spending Potential Index		85	113	120

**Data Note:** Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: Esri forecasts for 2024 and 2029. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

November 14, 2024

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 $8901\ \mbox{New Hampshire}$  Avenue, Silver Spring, Maryland, 20903 Ring: 1 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

				Longitude: -76.
Top Tapestry Segments	Percent	Demographic Summary	2024	2
NeWest Residents (13C)	45.7%	Population	41,603	41
Metro Fusion (11C)	16.0%	Households	11,507	11
Diverse Convergence (13A)	14.4%	Families	8,237	8
Pleasantville (2B)	7.6%	Median Age	33.0	
Urban Villages (7B)	7.4%	Median Household Income	\$73,579	\$80
		Spending Potential	Average Amount	
		Index	Spent	1
Apparel and Services		93	\$2,209.68	\$25,426
Men's		90	\$397.60	\$4,575
Women's		90	\$717.96	\$8,261
Children's		99	\$362.59	\$4,172
Footwear		99	\$493.91	\$5,683
Watches & Jewelry		85	\$193.11	\$2,222
Apparel Products and Services (1)		91	\$44.51	\$512
Computer			·	·
Computers and Hardware for Home	e Use	96	\$260.25	\$2,994
Portable Memory		92	\$3.74	\$43
Computer Software		99	\$15.42	\$177
Computer Accessories		91	\$21.65	\$249
Entertainment & Recreation		79	\$3,226.10	\$37,122
Fees and Admissions		75	\$616.92	\$7,098
Membership Fees for Clubs (2)		71	\$215.72	\$2,482
Fees for Participant Sports, excl.	Trins	70	\$92.81	\$1,067
Tickets to Theatre/Operas/Conce	•	78	\$59.17	\$680
Tickets to Movies	51 (5	98	\$24.27	\$279
Tickets to Parks or Museums		90	\$33.76	\$388
Admission to Sporting Events, ex	xcl Trins	62	\$48.72	\$560
Fees for Recreational Lessons	Ken Trips	82	\$141.61	\$1,629
Dating Services		109	\$0.86	\$9
TV/Video/Audio		83	\$1,098.34	\$12,638
Cable and Satellite Television Se	ervices	77	\$580.86	\$6,683
Televisions		89	\$136.16	\$1,566
Satellite Dishes		86	\$1.08	\$12
VCRs, Video Cameras, and DVD	Plavers	96	\$4.80	\$55
Miscellaneous Video Equipment	,	84	\$18.98	\$218
Video Cassettes and DVDs		90	\$5.18	\$59
Video Game Hardware/Accessori	ies	104	\$48.24	\$555
Video Game Software		103	\$20.91	\$240
Rental/Streaming/Downloaded V	/ideo	91	\$156.72	\$1,803
Installation of Televisions		53	\$0.90	\$10
Audio (3)		87	\$123.21	\$1,417
Rental and Repair of TV/Radio/S	ound Equipment	83	\$1.32	\$15
Pets		78	\$791.67	\$9,109
Toys/Games/Crafts/Hobbies (4)		83	\$151.95	\$1,748
Recreational Vehicles and Fees (5)		65	\$128.33	\$1,476
Sports/Recreation/Exercise Equipm		77	\$234.85	\$2,702
Photo Equipment and Supplies (7)		83	\$50.97	\$586
Reading (8)		85	\$119.19	\$1,371
Catered Affairs (9)		86	\$33.89	\$389
Food		91	\$10,199.44	\$117,364
Food at Home		90	\$6,600.65	\$75,953
Bakery and Cereal Products		88	\$825.40	\$9,497
Meats, Poultry, Fish, and Eggs		95	\$1,487.76	\$17,119
Dairy Products		89	\$614.33	\$7,069
Fruits and Vegetables		93	\$1,338.17	\$15,398
Snacks and Other Food at Home	(10)	88	\$2,334.99	\$26,868
		92	\$3,598.79	\$41,411
Food Away from Home		32		

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



8901 New Hampshire Avenue, Silver Spring, Maryland, 20903 Ring: 1 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

	Spending Potential	Average Amount	-
	Index	Spent	Tota
nancial	60	*27.702.7 <i>C</i>	#210 022 <b>7</b> E
Value of Stocks/Bonds/Mutual Funds	60	\$27,793.76	\$319,822,75
Value of Retirement Plans	59	\$95,296.78	\$1,096,580,07
Value of Other Financial Assets	65	\$5,899.83	\$67,889,38
Vehicle Loan Amount excluding Interest	86	\$3,029.49	\$34,860,33
Value of Credit Card Debt	84	\$2,435.92	\$28,030,18
ealth			
Nonprescription Drugs	77	\$137.42	\$1,581,33
Prescription Drugs	62	\$258.61	\$2,975,85
Eyeglasses and Contact Lenses	74	\$94.07	\$1,082,41
ome			
Mortgage Payment and Basics (11)	68	\$9,132.10	\$105,083,02
Maintenance and Remodeling Services	61	\$2,855.88	\$32,862,66
Maintenance and Remodeling Materials (12)	56	\$486.22	\$5,594,96
Utilities, Fuel, and Public Services	83	\$4,943.71	\$56,887,33
usehold Furnishings and Equipment			
Household Textiles (13)	90	\$119.01	\$1,369,50
Furniture	81	\$797.32	\$9,174,72
Rugs	76	\$34.61	\$398,3
Major Appliances (14)	76	\$444.17	\$5,111,0
Housewares (15)	87	\$93.16	\$1,072,0
Small Appliances	103	\$82.94	\$954,39
Luggage	86	\$17.74	\$204,13
Telephones and Accessories	80	\$80.63	\$927,83
usehold Operations			
Child Care	84	\$464.55	\$5,345,63
Lawn and Garden (16)	64	\$449.21	\$5,169,0
Moving/Storage/Freight Express	97	\$118.29	\$1,361,19
usekeeping Supplies (17)	86	\$780.93	\$8,986,1
surance			
Owners and Renters Insurance	64	\$526.02	\$6,052,93
Vehicle Insurance	91	\$1,931.56	\$22,226,5
Life/Other Insurance	69	\$463.54	\$5,333,92
Health Insurance	74	\$3,699.32	\$42,568,13
rsonal Care Products (18)	92	\$515.12	\$5,927,53
hool Books (19)	90	\$38.11	\$438,5
noking Products	83	\$386.75	\$4,450,3
ansportation		·	. , ,
Payments on Vehicles excluding Leases	82	\$2,485.41	\$28,599,64
Gasoline and Motor Oil	90	\$2,999.49	\$34,515,13
Vehicle Maintenance and Repairs	85	\$1,265.54	\$14,562,63
avel	35	1-1	; = ·//
Airline Fares	87	\$549.72	\$6,325,66
Lodging on Trips	75	\$739.67	\$8,511,35
	7.5	Ψ/33.07	ΨΟ, Ο Ι Ι , Ο .
Auto/Truck Rental on Trips	80	\$93.03	\$1,070,44

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



8901 New Hampshire Avenue, Silver Spring, Maryland, 20903 Ring: 3 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

Top Tapestry Segments	Percent	Demographic Summary	2024	:
Metro Renters (3B)	14.2%	Population	219,897	223
Urban Chic (2A)	10.3%	Households	76,222	78
NeWest Residents (13C)	9.9%	Families	43,466	44
Pleasantville (2B)	7.6%	Median Age	33.1	
Metro Fusion (11C)	6.7%	Median Household Income	\$88,683	\$98
	<i>0 10</i>	Spending Potential	Average Amount	450
		Index	Spent	-
Apparel and Services		123	\$2,930.39	\$223,360
Men's		121	\$533.44	\$40,659
Women's		121	\$968.34	
Children's		121	\$908.34 \$440.28	\$73,808
			·	\$33,558
Footwear		126	\$629.97	\$48,017
Watches & Jewelry		131	\$298.00	\$22,714
Apparel Products and Services (1)		124	\$60.37	\$4,601
Computer				
Computers and Hardware for Hom	e Use	130	\$350.70	\$26,731
Portable Memory		134	\$5.47	\$416
Computer Software		140	\$21.81	\$1,662
Computer Accessories		127	\$30.07	\$2,292
Entertainment & Recreation		110	\$4,494.69	\$342,594
Fees and Admissions		110	\$909.71	\$69,339
Membership Fees for Clubs (2)		108	\$327.37	\$24,952
Fees for Participant Sports, excl	. Trips	100	\$132.78	\$10,120
Tickets to Theatre/Operas/Conc	•	116	\$88.34	\$6,733
Tickets to Movies	0.10	130	\$32.09	\$2,445
Tickets to Parks or Museums		120	\$45.05	\$3,433
Admission to Sporting Events, e	vol Trins	97	\$76.89	\$5,860
Fees for Recreational Lessons	Aci. 111p3	119	\$206.03	\$15,703
Dating Services		148	\$1.17	\$89
5		111	•	
TV/Video/Audio	or vices		\$1,473.10	\$112,282
Cable and Satellite Television Se	ervices	104	\$783.32	\$59,706
Televisions		117	\$178.24	\$13,585
Satellite Dishes	DI	116	\$1.45	\$110
VCRs, Video Cameras, and DVD	Players	129	\$6.44	\$490
Miscellaneous Video Equipment		97	\$22.04	\$1,679
Video Cassettes and DVDs		125	\$7.21	\$549
Video Game Hardware/Accessor	ies	136	\$63.18	\$4,815
Video Game Software		143	\$29.04	\$2,213
Rental/Streaming/Downloaded \	/ideo	120	\$207.67	\$15,828
Installation of Televisions		88	\$1.49	\$113
Audio (3)		120	\$171.09	\$13,040
Rental and Repair of TV/Radio/S	Sound Equipment	122	\$1.94	\$147
Pets		109	\$1,103.64	\$84,123
Toys/Games/Crafts/Hobbies (4)		114	\$207.42	\$15,810
Recreational Vehicles and Fees (5)		96	\$188.83	\$14,392
Sports/Recreation/Exercise Equipn	nent (6)	105	\$320.68	\$24,442
Photo Equipment and Supplies (7)		122	\$74.64	\$5,689
Reading (8)		121	\$169.90	\$12,950
Catered Affairs (9)		118	\$46.76	\$3,564
Food		121	\$13,519.62	\$1,030,492
Food at Home		119	\$8,698.85	\$663,043
Bakery and Cereal Products		117	\$1,100.12	\$83,853
Meats, Poultry, Fish, and Eggs		122	\$1,913.92	\$145,882
Dairy Products		118	\$1,915.92 \$815.47	\$62,156
•				
Fruits and Vegetables	(10)	123	\$1,773.25 \$3,006.00	\$135,161
Snacks and Other Food at Home	: (10)	117	\$3,096.09	\$235,990
Food Away from Home		124 125	\$4,820.77 \$818.13	\$367,448 \$62,359
Alcoholic Beverages				

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



8901 New Hampshire Avenue, Silver Spring, Maryland, 20903 Ring: 3 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

	Spending Potential Index	Average Amount Spent	Tota
Financial	Index	Эрепс	Tota
Value of Stocks/Bonds/Mutual Funds	98	\$45,476.39	\$3,466,301,133
Value of Retirement Plans	91	\$147,685.04	\$11,256,848,79
Value of Other Financial Assets	97	\$8,806.65	\$671,260,15
Vehicle Loan Amount excluding Interest	109	\$3,839.93	\$292,687,39
Value of Credit Card Debt	114	\$3,295.17	\$252,007,35
Health	111	Ψ3,233.17	Ψ231,101,70
Nonprescription Drugs	102	\$180.46	\$13,755,09
Prescription Drugs	88	\$364.07	\$27,750,48
Eyeglasses and Contact Lenses	105	\$133.33	\$10,162,90
Home	103	Ψ133.33	Ψ10,102,50
Mortgage Payment and Basics (11)	95	\$12,893.49	\$982,767,43
Maintenance and Remodeling Services	89	\$4,165.20	\$317,480,11
Maintenance and Remodeling Materials (12)	79	\$4,165.20 \$680.48	\$51,867,43
Utilities, Fuel, and Public Services	109	\$6,481.75	\$494,051,75
Household Furnishings and Equipment	109	φ0,+01.75	φτ9τ,031,75
Household Textiles (13)	120	\$158.61	\$12,089,66
Furniture	110	\$1,085.82	\$82,763,39
Rugs	112	\$1,003.02	\$3,906,21
Major Appliances (14)	101	\$51.25 \$594.02	\$45,277,49
Housewares (15)	117	\$125.16	\$9,540,29
Small Appliances	134	\$107.80	\$8,216,90
Luggage	119	\$24.66	\$1,879,47
Telephones and Accessories	115	\$24.00 \$116.55	\$8,883,92
Household Operations	113	\$110.33	\$0,00J,92
Child Care	116	\$644.30	\$49,109,57
	92	\$643.14	
Lawn and Garden (16)  Moving/Storage/Freight Express	135	\$164.36	\$49,021,37 \$12,527,72
Housekeeping Supplies (17)	114	\$1,030.26	\$78,528,75
Insurance	114	\$1,030.20	\$70,320,75
Owners and Renters Insurance	87	\$722.16	\$55,044,64
Vehicle Insurance	116	\$2,469.08	\$188,198,08
Life/Other Insurance	97	\$658.75	\$50,211,39
Health Insurance	101	\$5,047.83	\$384,755,76
Personal Care Products (18)	123	\$687.16	\$52,377,0 <sup>2</sup>
School Books (19)	127	\$54.12	\$4,124,97
Smoking Products	110	\$512.53	\$39,065,75
Transportation	110	\$312.33	\$39,003,72
Payments on Vehicles excluding Leases	105	\$3,211.39	\$244,778,63
Gasoline and Motor Oil	114	\$3,803.71	\$289,926,04
Vehicle Maintenance and Repairs	113	\$3,603.71 \$1,666.75	\$127,042,66
Travel	113	\$1,000.75	\$127,U42,00
Airline Fares	123	₽770 E1	¢E0 220 7
	108	\$778.51 \$1.065.62	\$59,339,77
Lodging on Trips Auto/Truck Rental on Trips	108	\$1,065.62	\$81,223,78
•		\$133.62 \$947.09	\$10,184,78
Food and Drink on Trips	114	\$847.98	\$64,634,86

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



 $8901\ \mbox{New Hampshire}$  Avenue, Silver Spring, Maryland, 20903 Ring: 5 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

Top Tapestry Segments	Percent	Demographic Summary	2024	
City Lights (8A)	12.4%	Population	515,214	518
Pleasantville (2B)	10.0%	Households	181,781	184
Urban Chic (2A)	7.4%	Families	107,944	108
Metro Renters (3B)	7.0%	Median Age	35.7	
Metro Fusion (11C)	6.4%	Median Household Income	\$97,104	\$107
		Spending Potential	Average Amount	, ,
		Index	Spent	
Apparel and Services		130	\$3,099.15	\$563,367
Men's		128	\$565.36	\$102,771
Women's		128	\$1,026.04	\$186,514
Children's		126	\$461.29	\$83,854
Footwear		132	\$660.39	\$120,045
Watches & Jewelry		142	\$322.49	\$58,623
Apparel Products and Services (1)		131	\$63.58	\$11,557
		131	Ψ03.30	Ψ11,337
Computers and Hardware for Home He		135	¢265.06	#66 F3/
Computers and Hardware for Home Us	e		\$365.96	\$66,524
Portable Memory		139	\$5.64	\$1,025
Computer Assessmins		144	\$22.45	\$4,080
Computer Accessories		134	\$31.85	\$5,789
Entertainment & Recreation		120	\$4,909.11	\$892,382
Fees and Admissions		123	\$1,019.65	\$185,353
Membership Fees for Clubs (2)		121	\$366.07	\$66,544
Fees for Participant Sports, excl. Trip	os	114	\$152.55	\$27,730
Tickets to Theatre/Operas/Concerts		129	\$97.84	\$17,784
Tickets to Movies		136	\$33.56	\$6,100
Tickets to Parks or Museums		129	\$48.37	\$8,793
Admission to Sporting Events, excl.	Trips	109	\$86.01	\$15,635
Fees for Recreational Lessons		136	\$234.07	\$42,548
Dating Services		151	\$1.19	\$216
TV/Video/Audio		119	\$1,579.50	\$287,122
Cable and Satellite Television Servic	es	114	\$861.53	\$156,610
Televisions		123	\$188.39	\$34,246
Satellite Dishes		117	\$1.46	\$266
VCRs, Video Cameras, and DVD Play	ers	134	\$6.68	\$1,215
Miscellaneous Video Equipment		99	\$22.52	\$4,094
Video Cassettes and DVDs		132	\$7.63	\$1,387
Video Game Hardware/Accessories		135	\$62.66	\$11,390
Video Game Software		141	\$28.49	\$5,178
Rental/Streaming/Downloaded Video	)	125	\$215.19	\$39,116
Installation of Televisions		109	\$1.85	\$336
Audio (3)		127	\$180.95	\$32,893
Rental and Repair of TV/Radio/Soun	d Equipment	134	\$2.13	\$386
Pets		119	\$1,206.63	\$219,342
Toys/Games/Crafts/Hobbies (4)		122	\$221.87	\$40,331
Recreational Vehicles and Fees (5)		111	\$218.58	\$39,733
Sports/Recreation/Exercise Equipment	(6)	114	\$347.96	\$63,251
Photo Equipment and Supplies (7)		132	\$80.73	\$14,675
Reading (8)		132	\$184.31	\$33,504
Catered Affairs (9)		126	\$49.87	\$9,066
Food		128	\$14,379.25	\$2,613,874
Food at Home		127	\$9,275.01	\$1,686,020
Bakery and Cereal Products		126	\$1,181.29	\$214,736
Meats, Poultry, Fish, and Eggs		129	\$2,025.21	\$368,144
Dairy Products		126	\$874.40	\$158,948
Fruits and Vegetables		131	\$1,894.32	\$344,351
Snacks and Other Food at Home (10	)	124	\$3,299.79	\$599,839
Food Away from Home	,	131	\$5,104.24	\$927,854
		133	\$870.72	\$158,280

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



8901 New Hampshire Avenue, Silver Spring, Maryland, 20903 Ring: 5 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

	Spending Potential Index	Average Amount Spent	Total
Financial			
Value of Stocks/Bonds/Mutual Funds	116	\$53,568.63	\$9,737,759,234
Value of Retirement Plans	108	\$175,330.63	\$31,871,777,241
Value of Other Financial Assets	111	\$10,107.41	\$1,837,334,578
Vehicle Loan Amount excluding Interest	115	\$4,048.33	\$735,909,374
Value of Credit Card Debt	124	\$3,593.20	\$653,175,298
Health			
Nonprescription Drugs	110	\$195.47	\$35,532,524
Prescription Drugs	98	\$404.45	\$73,521,876
Eyeglasses and Contact Lenses	116	\$147.09	\$26,738,413
Home			
Mortgage Payment and Basics (11)	111	\$15,067.76	\$2,739,032,794
Maintenance and Remodeling Services	106	\$4,937.49	\$897,541,901
Maintenance and Remodeling Materials (12)	93	\$809.21	\$147,099,067
Utilities, Fuel, and Public Services	117	\$6,970.54	\$1,267,111,861
Household Furnishings and Equipment			
Household Textiles (13)	128	\$168.30	\$30,592,894
Furniture	119	\$1,173.75	\$213,364,821
Rugs	126	\$57.58	\$10,467,006
Major Appliances (14)	112	\$659.43	\$119,872,733
Housewares (15)	125	\$134.15	\$24,385,156
Small Appliances	138	\$110.96	\$20,170,365
Luggage	129	\$26.63	\$4,841,642
Telephones and Accessories	118	\$119.94	\$21,803,314
Household Operations		,	, , , , , , ,
Child Care	128	\$709.60	\$128,991,659
Lawn and Garden (16)	106	\$740.66	\$134,638,752
Moving/Storage/Freight Express	142	\$172.86	\$31,423,200
Housekeeping Supplies (17)	122	\$1,103.63	\$200,618,641
Insurance		, ,	1 7 7 -
Owners and Renters Insurance	100	\$826.94	\$150,322,105
Vehicle Insurance	122	\$2,592.81	\$471,323,904
Life/Other Insurance	111	\$750.93	\$136,505,463
Health Insurance	111	\$5,566.58	\$1,011,897,696
Personal Care Products (18)	130	\$725.01	\$131,793,639
School Books (19)	130	\$55.39	\$10,069,270
Smoking Products	112	\$524.14	\$95,279,544
Transportation		<b>4</b>	400/=10/011
Payments on Vehicles excluding Leases	112	\$3,426.62	\$622,893,629
Gasoline and Motor Oil	120	\$3,989.30	\$725,178,493
Vehicle Maintenance and Repairs	120	\$1,775.63	\$322,776,147
Travel	120	Ψ1,775.05	4022,770,147
Airline Fares	134	\$847.70	\$154,095,369
Lodging on Trips	121	\$1,184.41	\$215,303,011
Auto/Truck Rental on Trips	125	\$144.98	\$26,354,645
Food and Drink on Trips	123	\$923.75	\$167,919,464
1 ood and Drink on Trips	124	φ323./3	Ψ107,919,404

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.



8901 New Hampshire Avenue, Silver Spring, Maryland, 20903

Ring: 5 mile radius

Prepared by Esri Latitude: 39.00266 Longitude: -76.98006

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books includes school books for college, elementary school, high school, vocational/technical school, preschool and other schools.

**Data Note:** The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2024 and 2029; Consumer Spending data are derived from the 2021 and 2022 Consumer Expenditure Surveys, Bureau of Labor Statistics.

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# **Business Summary**

8901 New Hampshire Avenue, Silver Spring, Maryland, 20903

Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 39.00266 Longitude: -76.98006

Data for all businesses in area	1 mile	3 miles	5 miles
Total Businesses:	501	7,753	17,753
Total Employees:	3,654	107,057	215,790
Total Population:	41,603	219,897	515,214
Franksiss (Paradation Datio (non 100 Dacidants)	Ď	40	42

Employee/Population Ratio (per 100 Residents)		9			49				42			
	Businesses Employees		yees	Busine	esses	Emplo	yees	Busine	esses	Emplo	Employees	
by NAICS Codes	Number	Percent	Number		Number	Percent	Number		Number	Percent	Number	
Agriculture, Forestry, Fishing & Hunting	0	0.0%	0	0.0%	9	0.1%	2,996	3.1%	21	0.1%	3,079	1.6%
Mining	0	0.0%	0	0.0%	1	0.0%	28	0.0%	2	0.0%	37	0.0%
Utilities	0	0.0%	0	0.0%	1	0.0%	30	0.0%	2	0.0%	52	0.0%
Construction	74	14.9%	244	7.0%	390	5.1%	2,356	2.5%	1,139	6.5%	11,363	5.9%
Building Construction	36	7.2%	108	3.1%	179	2.3%	1,030	1.1%	496	2.8%	4,110	2.1%
Heavy/Civil Eng Construction	0	0.0%	0	0.0%	15	0.2%	161	0.2%	62	0.3%	925	0.5%
Specialty Trade Contractor	38	7.6%	137	3.9%	197	2.6%	1,164	1.2%	582	3.3%	6,327	3.3%
Manufacturing	7	1.4%	37	1.1%	95	1.2%	1,142	1.2%	340	1.9%	3,961	2.0%
Wholesale Trade	3	0.6%	16	0.5%	77	1.0%	591	0.6%	270	1.5%	2,716	1.4%
Durable Goods	2	0.4%	6	0.2%	54	0.7%	435	0.5%	200	1.1%	1,559	0.8%
Nondurable Goods	1	0.2%	10	0.3%	20	0.3%	136	0.1%	64	0.4%	1,117	0.6%
Trade Broker	0	0.0%	0	0.0%	3	0.0%	20	0.0%	6	0.0%	40	0.0%
Retail Trade	58	11.7%	405	11.6%	636	8.3%	7,156	7.4%	1,553	8.8%	18,339	9.4%
Motor Vehicle & Parts Dealers	3	0.6%	29	0.8%	37	0.5%	461	0.5%	132	0.8%	1,757	0.9%
Furniture & Home Furnishings Stores	4	0.8%	21	0.6%	28	0.4%	197	0.2%	57	0.3%	796	0.4%
Electronics & Appliance Stores	8	1.6%	38	1.1%	35	0.5%	224	0.2%	81	0.5%	902	0.5%
Building Material & Garden Equipment & Supplies Dealers	3	0.6%	18	0.5%	45	0.6%	677	0.7%	117	0.7%	1,631	0.8%
Food & Beverage Stores	13	2.6%	178	5.1%	152	2.0%	2,530	2.6%	345	2.0%	4,897	2.5%
Health & Personal Care Stores	4	0.8%	41	1.2%	70	0.9%	623	0.7%	170	1.0%	1,351	0.7%
Gasoline Stations & Fuel Dealers	3	0.6%	11	0.3%	40	0.5%	209	0.2%	102	0.6%	557	0.3%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	11	2.2%	36	1.0%	92	1.2%	568	0.6%	203	1.2%	1,271	0.7%
Sporting Goods, Hobby, Book, & Music Stores	4	0.8%	11	0.3%	93	1.2%	668	0.7%	216	1.2%	1,697	0.9%
General Merchandise Stores	5	1.0%	21	0.6%	45	0.6%	998	1.0%	130	0.7%	3,480	1.8%
Transportation & Warehousing	13	2.6%	58	1.7%	111	1.4%	606	0.6%	283	1.6%	1,858	1.0%
Truck Transportation	5	1.0%	23	0.7%	46	0.6%	249	0.3%	107	0.6%	705	0.4%
Information	10	2.0%	31	0.9%	249	3.3%	2,777	2.9%	491	2.8%	5,768	3.0%
Finance & Insurance	18	3.6%	84	2.4%	285	3.7%	1,585	1.6%	602	3.4%	3,460	1.8%
Central Bank/Credit Intermediation & Related Activities	12	2.4%	66	1.9%	110	1.4%	628	0.7%	237	1.4%	1,536	0.8%
Securities & Commodity Contracts	1	0.2%	2	0.1%	67	0.9%	249	0.3%	157	0.9%	614	0.3%
Funds, Trusts & Other Financial Vehicles	5	1.0%	16	0.5%	107	1.4%	708	0.7%	208	1.2%	1,310	0.7%
Real Estate, Rental & Leasing	46	9.2%	268	7.7%	423	5.5%	3,061	3.2%	930	5.3%	6,529	3.4%
Professional, Scientific & Tech Services	57	11.4%	332	9.5%	1,193	15.6%	8,200	8.5%	2,605	14.8%	16,318	8.4%
Legal Services	7	1.4%	27	0.8%	235	3.1%	952	1.0%	472	2.7%	2,269	1.2%
Management of Companies & Enterprises	0	0.0%	0	0.0%	17	0.2%	96	0.1%	32	0.2%	248	0.1%
Administrative, Support & Waste Management Services	26	5.2%	91	2.6%	306	4.0%	1,961	2.0%	711	4.0%	4,708	2.4%
Educational Services	15	3.0%	703	20.1%	331	4.3%	29,880	31.0%	688	3.9%	39,685	20.5%

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November 14, 2024

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# **Business Summary**

8901 New Hampshire Avenue, Silver Spring, Maryland, 20903

Rings: 1, 3, 5 mile radii

Prepared by Esri

Latitude: 39.00266 Longitude: -76.98006

	Busine	esses	Employees		Businesses		Employees		Businesses		Employees	
by NAICS Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Health Care & Social Assistance	39	7.8%	619	17.7%	969	12.7%	9,960	10.3%	2,035	11.6%	27,749	14.3%
Amubulatory Health Care	18	3.6%	104	3.0%	708	9.3%	5,686	5.9%	1,379	7.9%	13,021	6.7%
Hospital	1	0.2%	4	0.1%	28	0.4%	352	0.4%	81	0.5%	3,799	2.0%
Nursing/Residential Care	4	0.8%	327	9.3%	38	0.5%	1,240	1.3%	116	0.7%	5,335	2.8%
Social Assistance	15	3.0%	184	5.3%	194	2.5%	2,682	2.8%	459	2.6%	5,592	2.9%
Arts, Entertainment & Recreation	4	0.8%	25	0.7%	175	2.3%	3,713	3.9%	395	2.3%	5,690	2.9%
Accommodation & Food Services	18	3.6%	213	6.1%	545	7.1%	6,468	6.7%	1,095	6.2%	12,624	6.5%
Accommodation	0	0.0%	0	0.0%	44	0.6%	716	0.7%	77	0.4%	1,551	0.8%
Food Services & Drinking Places	18	3.6%	213	6.1%	501	6.5%	5,753	6.0%	1,018	5.8%	11,073	5.7%
Other Services (except Public Administration)	77	15.5%	363	10.4%	1,143	14.9%	5,972	6.2%	2,744	15.6%	16,218	8.4%
Repair & Maintenance	3	0.6%	11	0.3%	128	1.7%	723	0.8%	403	2.3%	2,214	1.1%
Automotive Repair & Maintenance	2	0.4%	7	0.2%	80	1.1%	468	0.5%	285	1.6%	1,634	0.8%
Personal & Laundry Service	19	3.8%	70	2.0%	318	4.2%	1,448	1.5%	755	4.3%	4,539	2.3%
Civic and Other Orgs	55	11.0%	282	8.1%	697	9.1%	3,801	4.0%	1,586	9.0%	9,465	4.9%
Public Administration	1	0.2%	6	0.2%	76	1.0%	7,667	8.0%	253	1.4%	13,407	6.9%
Unclassified Establishments	33	6.6%	2	0.1%	621	8.1%	67	0.1%	1,359	7.7%	198	0.1%
Total	498	100.0%	3,496	100.0%	7,653	100.0%	96,311	100.0%	17,550	100.0%	194,003	100.0%

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November 14, 2024

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# **Business Summary**

8901 New Hampshire Avenue, Silver Spring, Maryland, 20903

Rings: 1, 3, 5 mile radii

Prepared by Esri Latitude: 39.00266

Longitude: -76.98006

	Busin	Businesses Employees		oyees	Busine	Businesses Empl			Busin	esses	Emplo	yees
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture & Mining	8	1.6%	32	0.9%	64	0.8%	3,378	3.2%	183	1.0%	4,262	2.0%
Construction	69	13.8%	263	7.2%	353	4.5%	2,407	2.3%	1,040	5.9%	11,015	5.1%
Manufacturing	1	0.2%	5	0.1%	94	1.2%	1,330	1.2%	302	1.7%	4,856	2.3%
Transportation	15	3.0%	71	1.9%	149	1.9%	913	0.8%	359	2.0%	2,506	1.2%
Communication	6	1.2%	16	0.4%	86	1.1%	1,276	1.2%	193	1.1%	2,611	1.2%
Utility	1	0.2%	6	0.2%	14	0.2%	162	0.1%	30	0.2%	303	0.1%
Wholesale Trade	3	0.6%	18	0.5%	76	1.0%	646	0.6%	271	1.5%	2,918	1.4%
Retail Trade Summary	85	17.0%	684	18.7%	1,186	15.3%	13,736	12.8%	2,711	15.3%	31,410	14.6%
Home Improvement	5	1.0%	19	0.5%	46	0.6%	639	0.6%	120	0.7%	1,571	0.7%
General Merchandise Stores	4	0.8%	18	0.5%	35	0.5%	1,009	0.9%	101	0.6%	3,759	1.7%
Food Stores	16	3.2%	226	6.2%	171	2.2%	2,826	2.6%	377	2.1%	5,287	2.5%
Auto Dealers & Gas Stations	6	1.2%	70	1.9%	81	1.0%	912	0.8%	239	1.4%	2,486	1.1%
Apparel & Accessory Stores	10	2.0%	37	1.0%	66	0.8%	497	0.5%	158	0.9%	1,127	0.5%
Furniture & Home Furnishings	14	2.8%	52	1.4%	71	0.9%	482	0.5%	166	0.9%	1,947	0.9%
Eating & Drinking Places	18	3.6%	200	5.5%	493	6.4%	5,870	5.5%	1,013	5.7%	11,452	5.3%
Miscellaneous Retail	12	2.4%	62	1.7%	224	2.9%	1,501	1.4%	538	3.0%	3,780	1.8%
Finance, Insurance, Real Estate Summary	71	14.2%	415	11.4%	711	9.2%	5,111	4.8%	1,507	8.5%	11,257	5.2%
Banks, Savings & Lending Institutions	14	2.8%	85	2.3%	107	1.4%	659	0.6%	232	1.3%	1,571	0.7%
Securities Brokers	0	0.0%	1	0.0%	58	0.8%	242	0.2%	141	0.8%	616	0.3%
Insurance Carriers & Agents	5	1.0%	18	0.5%	101	1.3%	825	0.8%	206	1.2%	1,481	0.7%
Real Estate, Holding, Other Investment Offices	51	10.2%	311	8.5%	444	5.7%	3,385	3.2%	928	5.2%	7,588	3.5%
Services Summary	206	41.1%	2,119	58.0%	4,188	54.0%	68,810	64.3%	9,266	52.2%	127,635	59.1%
Hotels & Lodging	0	0.0%	0	0.0%	45	0.6%	907	0.8%	78	0.4%	1,866	0.9%
Automotive Services	3	0.6%	12	0.3%	120	1.6%	727	0.7%	396	2.2%	2,318	1.1%
Movies & Amusements	3	0.6%	21	0.6%	206	2.7%	3,096	2.9%	426	2.4%	5,786	2.7%
Health Services	20	4.0%	356	9.7%	729	9.4%	6,554	6.1%	1,455	8.2%	20,247	9.4%
Legal Services	3	0.6%	13	0.4%	212	2.7%	1,021	0.9%	421	2.4%	2,272	1.1%
Education Institutions & Libraries	15	3.0%	712	19.5%	294	3.8%	31,313	29.3%	596	3.4%	41,928	19.4%
Other Services	162	32.3%	1,004	27.5%	2,582	33.3%	25,192	23.5%	5,894	33.2%	53,217	24.7%
Government	1	0.2%	8	0.2%	78	1.0%	8,429	7.9%	249	1.4%	14,587	6.8%
Unclassified Establishments	36	7.2%	17	0.2%	753	9.7%	859	7.9%	1,643	9.3%	2,429	6.8%
Totals	501	100.0%	3,654	100.0%	7,753	100.0%	107,057	100.0%	17,753	100.0%	215,790	100.0%

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Date Note: Data on the Business Summary report is calculated using Esri's Data allocation method which uses census block groups to allocate business summary data to custom areas.

November 14, 2024

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