

2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Rings: 1, 3, 5 mile radii

Latitude: 39.57335 Longitude: -76.38613

Prepared by Esri

	Longitude: -76.3861		
	1 mile	3 miles	5 miles
Population Summary			
2010 Total Population	5,676	34,662	73,99
2020 Total Population	5,632	35,693	77,98
2020 Group Quarters	113	691	1,06
2023 Total Population	5,589	36,084	79,41
2023 Group Quarters	113	691	1,06
2028 Total Population	5,559	36,370	80,39
2023-2028 Annual Rate	-0.11%	0.16%	0.25%
2023 Total Daytime Population	6,340	28,522	78,43
Workers	3,875	11,653	40,88
Residents	2,465	16,869	37,54
Household Summary			
2010 Households	2,175	12,486	27,07
2010 Average Household Size	2.58	2.72	2.6
2020 Total Households	2,184	13,122	29,04
2020 Average Household Size	2.53	2.67	2.6
2023 Households	2,203	13,376	29,79
2023 Average Household Size	2.49	2.65	2.6
2028 Households	2,216	13,611	30,47
	2,216	2.62	2.6
2028 Average Household Size			
2023-2028 Annual Rate	0.12%	0.35%	0.459
2010 Families	1,550	9,379	20,19
2010 Average Family Size	3.12	3.17	3.1
2023 Families	1,534	9,811	21,70
2023 Average Family Size	3.07	3.14	3.1
2028 Families	1,540	9,961	22,16
2028 Average Family Size	3.04	3.12	3.1
2023-2028 Annual Rate	0.08%	0.30%	0.429
Housing Unit Summary			
2000 Housing Units	1,528	10,599	23,72
Owner Occupied Housing Units	77.6%	83.4%	81.49
Renter Occupied Housing Units	17.3%	13.5%	15.79
Vacant Housing Units	5.0%	3.1%	2.99
2010 Housing Units	2,275	12,950	28,23
Owner Occupied Housing Units	84.0%	83.1%	80.49
Renter Occupied Housing Units	11.6%	13.3%	15.49
Vacant Housing Units	4.4%	3.6%	4.19
2020 Housing Units	2,269	13,491	29,99
Vacant Housing Units	3.7%	2.7%	3.29
2023 Housing Units	2,282	13,725	30,68
Owner Occupied Housing Units	86.8%	85.0%	81.59
Renter Occupied Housing Units	9.8%	12.4%	15.69
Vacant Housing Units	3.5%	2.5%	2.99
2028 Housing Units	2,290	13,899	31,23
Owner Occupied Housing Units	87.6%	86.1%	82.69
Renter Occupied Housing Units	9.2%	11.8%	14.99
Vacant Housing Units	3.2%	2.1%	2.49
Median Household Income	5.2 /0	2.1 /0	2.7
	¢100 111	¢107.172	¢10F 10
2023	\$108,111	\$107,173	\$105,18
2028	\$115,904	\$116,279	\$114,20
Median Home Value			
2023	\$409,639	\$426,198	\$420,46
2028	\$419,791	\$441,019	\$436,72
Per Capita Income			
2023	\$52,916	\$52,791	\$52,47
2028	\$59,829	\$59,811	\$59,37
Median Age			
2010	39.9	39.9	41.
2010 2023	39.9 42.2	39.9 41.9	41. 43.

Data Note: Household population includes persons not residing in group quarters. Average Household Size is the household population divided by total households. Persons in families include the householder and persons related to the householder by birth, marriage, or adoption. Per Capita Income represents the income received by all persons aged 15 years and over divided by the total population.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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29,795 5.2% 4.1% 4.1% 7.6% 14.6% 11.2% 21.3% 14.5% 17.5% \$139,814 30,476 4.8% 3.5% 3.4% 6.7%
5.2% 4.1% 4.14 7.6% 14.6% 11.2% 21.3% 14.5% 17.5% \$139,814 30,476 4.8% 3.5% 3.4%
5.2% 4.1% 4.14 7.6% 14.6% 11.2% 21.3% 14.5% 17.5% \$139,814 30,476 4.8% 3.5% 3.4%
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0.2%
0.2%
0.7%
3.7%
5.8%
24.9%
35.2%
22.7%
3.7%
0.9%
0.1%
0.3%
\$466,316

Data Note: Income represents the preceding year, expressed in current dollars. Household income includes wage and salary earnings, interest dividends, net rents, pensions, SSI and welfare payments, child support, and alimony.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Market Profile

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	1 mile	3 miles	5 miles
2010 Population by Age			
Total	5,676	34,663	73,994
0 - 4	5.6%	5.5%	5.2%
5 - 9	7.3%	6.9%	6.7%
10 - 14	8.5%	8.1%	8.0%
15 - 24	12.2%	12.9%	12.7%
25 - 34	9.6%	10.2%	9.6%
35 - 44	15.8%	14.6%	13.9%
45 - 54	16.1%	17.2%	17.1%
55 - 64	10.1%	11.8%	12.7%
65 - 74	6.9%	6.8%	7.3%
75 - 84	5.7%	4.3%	4.6%
85 +	2.2%	1.7%	2.0%
18 +	73.3%	74.5%	75.2%
2023 Population by Age			
Total	5,589	36,086	79,409
0 - 4	4.7%	4.7%	4.5%
5 - 9	5.3%	5.7%	5.5%
10 - 14	6.0%	6.6%	6.4%
15 - 24	12.9%	11.7%	11.8%
25 - 34	13.4%	12.5%	11.9%
35 - 44	10.6%	12.7%	12.1%
45 - 54	14.3%	14.1%	13.8%
55 - 64	14.3%	14.1%	14.5%
65 - 74	10.2%	10.3%	11.3%
75 - 84	6.1%	5.6%	6.1%
85 +	2.2%	1.9%	2.1%
18 +	79.7%	78.8%	79.5%
2028 Population by Age			
Total	5,558	36,370	80,392
0 - 4	4.9%	4.8%	4.6%
5 - 9	4.9%	5.4%	5.2%
10 - 14	5.2%	6.2%	6.0%
15 - 24	10.4%	10.4%	10.4%
25 - 34	14.9%	12.0%	11.5%
35 - 44	12.1%	14.5%	13.8%
45 - 54	11.2%	12.6%	12.5%
55 - 64	14.5%	13.4%	13.6%
65 - 74	11.6%	11.1%	12.0%
75 - 84	7.6%	7.1%	7.7%
85 +	2.7%	2.3%	2.6%
18 +	81.6%	79.9%	80.6%
2010 Population by Sex			
Males	2,659	16,902	35,98
Females	3,018	17,760	38,014
2023 Population by Sex	-,-	,	,
Males	2,678	17,766	38,96
Females	2,911	18,318	40,444
2028 Population by Sex	-,-	-,	,
Males	2,660	17,866	39,316
Females	2,899	18,503	41,075
	2,000	20,000	11,07

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Latitude: 39.57335 Longitude: -76.38613

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2010 Population by Race/Ethnicity			
Total	5,676	34,662	73,99
White Alone	93.7%	92.3%	91.79
Black Alone	2.8%	3.6%	3.79
American Indian Alone	0.1%	0.1%	0.19
Asian Alone	2.0%	1.8%	2.29
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	0.3%	0.6%	0.79
Two or More Races	1.1%	1.5%	1.69
Hispanic Origin	2.1%	2.5%	2.59
Diversity Index	15.8	18.6	19.
•	13.0	10.0	15.
2020 Population by Race/Ethnicity			
Total	5,632	35,693	77,98
White Alone	87.6%	86.2%	85.19
Black Alone	2.5%	3.7%	4.19
American Indian Alone	0.2%	0.2%	0.29
Asian Alone	2.5%	2.6%	3.20
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	1.4%	1.5%	1.49
Two or More Races	5.8%	5.9%	6.00
Hispanic Origin	3.7%	4.0%	4.00
Diversity Index	28.3	30.9	32.
2023 Population by Race/Ethnicity			
Total	5,589	36,085	79,41
White Alone	86.8%	85.2%	84.29
Black Alone	2.7%	3.9%	4.39
American Indian Alone	0.2%	0.2%	0.29
Asian Alone	2.6%	2.8%	3.49
Pacific Islander Alone	0.0%	0.0%	0.09
Some Other Race Alone	1.6%	1.6%	1.69
Two or More Races	6.1%	6.3%	6.49
Hispanic Origin	4.2%	4.4%	4.49
Diversity Index	30.1	32.9	34.
2028 Population by Race/Ethnicity			
Total	5,559	36,369	80,39
White Alone	85.1%	83.3%	82.29
Black Alone	3.0%	4.4%	4.89
American Indian Alone	0.2%	0.2%	0.29
Asian Alone	3.0%	3.1%	3.79
Pacific Islander Alone	0.0%	0.0%	0.00
Some Other Race Alone	1.7%	1.8%	1.79
Two or More Races	7.1%	7.2%	7.49
Hispanic Origin	4.7%	5.0%	5.09
Diversity Index	33.5	36.4	38.
2010 Population by Relationship and Household Typ			
Total	5,676	34,662	73,99
In Households	98.7%	97.9%	98.50
In Family Households	86.1%	87.1%	87.3°
Householder	26.8%	27.1%	27.3
Spouse	22.2%	22.4%	22.79
Child	34.3%	33.7%	33.29
Other relative	1.8%	2.4%	2.69
Nonrelative	1.0%	1.4%	1.40
In Nonfamily Households	12.6%	10.9%	11.19
In Group Quarters	1.3%	2.1%	1.5%
Institutionalized Population	1.3%	1.8%	1.29
Noninstitutionalized Population	0.0%	0.2%	0.39
Noninsulationalized ropulation	0.0%	U.Z-70	0.3%

Data Note: Persons of Hispanic Origin may be of any race. The Diversity Index measures the probability that two people from the same area will be from different race/ ethnic groups.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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2023 Population 25+ by Educational Attainment			
Total	3,975	25,699	56,99
Less than 9th Grade	0.6%	1.4%	1.49
9th - 12th Grade, No Diploma	1.8%	2.7%	2.9
High School Graduate	24.8%	21.3%	21.4
GED/Alternative Credential	0.9%	2.4%	2.89
Some College, No Degree	12.1%	16.4%	17.69
Associate Degree	11.9%	10.5%	9.7
Bachelor's Degree	27.2%	26.0%	25.8
Graduate/Professional Degree	20.9%	19.4%	18.4
2023 Population 15+ by Marital Status			
Total	4,695	29,936	66,38
Never Married	25.9%	25.6%	26.0
Married	58.2%	62.0%	61.0
Widowed	10.0%	5.8%	5.8
Divorced	5.9%	6.6%	7.1
2023 Civilian Population 16+ in Labor Force			
Civilian Population 16+	3,226	19,842	43,56
Population 16+ Employed	97.9%	97.4%	96.8
Population 16+ Unemployment rate	2.1%	2.6%	3.2
Population 16-24 Employed	13.9%	12.0%	11.8
Population 16-24 Unemployment rate	9.5%	10.6%	13.0
Population 25-54 Employed	60.2%	62.7%	61.3
Population 25-54 Unemployment rate	0.7%	1.6%	1.6
Population 55-64 Employed	16.6%	18.1%	19.3
	0.2%	1.0%	2.0
Population 55-64 Unemployment rate			
Population 65+ Employed	9.3%	7.2%	7.6
Population 65+ Unemployment rate	1.7%	1.3%	1.4
2023 Employed Population 16+ by Industry	2.150	10.210	42.4
Total	3,159	19,318	42,18
Agriculture/Mining	1.4%	1.1%	1.1
Construction	6.3%	6.6%	6.6
Manufacturing	6.7%	7.2%	8.3
Wholesale Trade	3.9%	2.4%	2.0
Retail Trade	12.3%	11.3%	11.6
Transportation/Utilities	7.8%	5.9%	5.6
Information	1.1%	1.0%	1.2
Finance/Insurance/Real Estate	6.3%	6.5%	7.0
Services	46.8%	48.5%	46.2
Public Administration	7.4%	9.4%	10.4
2023 Employed Population 16+ by Occupation			
Total	3,158	19,316	42,1
White Collar	75.5%	73.0%	72.7
Management/Business/Financial	22.2%	22.8%	22.9
Professional	34.0%	29.4%	28.9
Sales	10.9%	9.9%	10.2
Administrative Support	8.5%	10.9%	10.7
Services	7.3%	12.5%	12.7
Blue Collar	17.2%	14.4%	14.6
Farming/Forestry/Fishing	0.0%	0.1%	0.1
Construction/Extraction	2.6%	3.3%	3.3
Installation/Maintenance/Repair	3.4%	2.6%	2.4
Production	3.5%	2.9%	3.5

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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	1 mile	3 miles	5 miles
2010 Households by Type			
Total	2,174	12,486	27,07
Households with 1 Person	24.6%	20.8%	21.3%
Households with 2+ People	75.4%	79.2%	78.7%
Family Households	71.3%	75.1%	74.6%
Husband-wife Families	59.0%	62.3%	62.19
With Related Children	31.8%	30.6%	29.1%
Other Family (No Spouse Present)	12.3%	12.8%	12.59
Other Family with Male Householder	3.0%	3.7%	3.79
With Related Children	1.8%	2.1%	2.09
Other Family with Female Householder	9.3%	9.1%	8.89
With Related Children	6.0%	5.4%	5.29
Nonfamily Households	4.1%	4.1%	4.19
All Households with Children	39.9%	38.5%	36.8%
Multigenerational Households	2.8%	3.4%	3.5%
Unmarried Partner Households	4.6%	4.7%	4.5%
Male-female	4.1%	4.3%	4.19
Same-sex	0.4%	0.4%	0.49
2010 Households by Size			
Total	2,175	12,487	27,07
1 Person Household	24.6%	20.8%	21.39
2 Person Household	28.9%	31.5%	32.39
3 Person Household	18.2%	18.1%	17.89
4 Person Household	18.9%	18.7%	17.89
5 Person Household	7.0%	7.6%	7.59
6 Person Household	1.8%	2.3%	2.49
7 + Person Household	0.6%	0.8%	0.99
2010 Households by Tenure and Mortgage Status			
Total	2,174	12,486	27,07
Owner Occupied	87.9%	86.2%	83.99
Owned with a Mortgage/Loan	69.4%	68.1%	64.59
Owned Free and Clear	18.5%	18.2%	19.49
Renter Occupied	12.1%	13.8%	16.19
2023 Affordability, Mortgage and Wealth		20.070	20.2
Housing Affordability Index	106	101	10
Percent of Income for Mortgage	22.8%	23.9%	24.09
Wealth Index	165	171	16
2010 Housing Units By Urban/ Rural Status	103	171	10
Total Housing Units	2,275	12,950	28,23
Housing Units Inside Urbanized Area	99.8%	93.4%	90.7%
Housing Units Inside Orbanized Area Housing Units Inside Urbanized Cluster	0.0%	0.0%	0.09
Rural Housing Units			
2010 Population By Urban/ Rural Status	0.2%	6.6%	9.39
	E 676	24.662	72.00
Total Population	5,676	34,662	73,99
Population Inside Urbanized Area	99.8%	93.2%	90.69
Population Inside Urbanized Cluster	0.0%	0.0%	0.09
Rural Population	0.2%	6.8%	9.4%

Data Note: Households with children include any households with people under age 18, related or not. Multigenerational households are families with 3 or more parent-child relationships. Unmarried partner households are usually classified as nonfamily households unless there is another member of the household related to the householder. Multigenerational and unmarried partner households are reported only to the tract level. Esri estimated block group data, which is used to estimate polygons or non-standard geography.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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Market Profile

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Ton 2 Ton colon Comments	1 mile	3 miles	5 miles
Top 3 Tapestry Segments 1.	Pleasantville (2B)	Savvy Suburbanites (1D)	Savvy Suburbanites (1D)
2.	Golden Years (9B)	Professional Pride (1B)	Old and Newcomers (8F)
	omfortable Empty Nesters (5A)	Old and Newcomers (8F)	Professional Pride (1B)
	officiable Empty Nesters (3A)	Old and Newcomers (or)	riolessional riide (1b)
2023 Consumer Spending Apparel & Services: Total \$	\$5,995,159	\$37,981,046	\$82,963,091
Average Spent	\$3,993,139		\$2,784.46
Spending Potential Index	\$2,721.30		\$2,764.40 127
Education: Total \$	\$5,796,233		\$76,158,677
Average Spent	\$3,790,23.		\$2,556.09
	\$2,631.00 14 ⁷		\$2,336.09 143
Spending Potential Index			
Entertainment/Recreation: Total \$	\$10,351,009		\$144,867,405
Average Spent	\$4,698.60		\$4,862.14
Spending Potential Index	124 #10.366.014		129 *252.200.200
Food at Home: Total \$	\$18,366,910		\$253,290,309
Average Spent	\$8,337.23		\$8,501.10
Spending Potential Index	123		125
Food Away from Home: Total \$	\$9,900,428		\$139,480,666
Average Spent	\$4,494.07		\$4,681.34
Spending Potential Index	12:		126
Health Care: Total \$	\$19,867,217		\$278,643,644
Average Spent	\$9,018.26		\$9,352.03
Spending Potential Index	123		127
HH Furnishings & Equipment: Total \$	\$8,222,609		\$114,273,782
Average Spent	\$3,732.46		\$3,835.33
Spending Potential Index	126		130
Personal Care Products & Services: Total \$	\$2,640,414		\$36,860,911
Average Spent	\$1,198.5		\$1,237.15
Spending Potential Index	12!		129
Shelter: Total \$	\$69,047,794		\$950,559,436
Average Spent	\$31,342.62		\$31,903.32
Spending Potential Index	127		129
Support Payments/Cash Contributions/Gifts in Kind: To			\$126,627,299
Average Spent	\$4,046.67	\$4,329.56	\$4,249.95
Spending Potential Index	129	9 138	136
Travel: Total \$	\$6,332,764		\$89,173,846
Average Spent	\$2,874.63	1 \$3,048.78	\$2,992.91
Spending Potential Index	128	3 136	133
Vehicle Maintenance & Repairs: Total \$	\$3,353,593	\$22,239,064	\$48,322,008
Average Spent	\$1,522.29	\$1,662.61	\$1,621.82
Spending Potential Index	116	5 127	124

Data Note: Consumer spending shows the amount spent on a variety of goods and services by households that reside in the area. Expenditures are shown by broad budget categories that are not mutually exclusive. Consumer spending does not equal business revenue. Total and Average Amount Spent Per Household represent annual figures. The Spending Potential Index represents the amount spent in the area relative to a national average of 100.

Source: Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics. Esri.

Source: Esri forecasts for 2023 and 2028. U.S. Census Bureau 2000 and 2010 decennial Census data converted by Esri into 2020 geography.

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				Longitude: -/6.3
Top Tapestry Segments	Percent	Demographic Summary	2023	20
Pleasantville (2B)	34.1%	Population	5,589	5,
Golden Years (9B)	22.0%	Households	2,203	2,
Comfortable Empty Nesters (5A)	20.5%	Families	1,534	1,
Savvy Suburbanites (1D)	14.2%	Median Age	42.2	4
Workday Drive (4A)	9.1%	Median Household Income	\$108,111	\$115,
, , ,		Spending Potential	Average Amount	· '
		Index	Spent	To
Apparel and Services		124	\$2,721.36	\$5,995,
Men's		123	\$502.01	\$1,105,
Women's		125	\$930.05	\$2,048,
Children's		115	\$382.79	\$843,
Footwear		124	\$615.64	\$1,356,
Watches & Jewelry		138	\$232.74	\$512,
Apparel Products and Services (1)		131	\$58.13	\$128,
		131	\$36.13	\$120,
Computer		100	+244 20	+605
Computers and Hardware for Home	Use	122	\$311.30	\$685,
Portable Memory		120	\$5.54	\$12,
Computer Software		123	\$17.71	\$39,
Computer Accessories		124	\$30.98	\$68,
Entertainment & Recreation		124	\$4,698.60	\$10,351,
Fees and Admissions		140	\$993.83	\$2,189,
Membership Fees for Clubs (2)		138	\$384.17	\$846,
Fees for Participant Sports, excl. 7	Trips	139	\$166.46	\$366,
Tickets to Theatre/Operas/Concer	ts	144	\$78.36	\$172,
Tickets to Movies		117	\$32.41	\$71,
Tickets to Parks or Museums		116	\$32.35	\$71,
Admission to Sporting Events, exc	cl. Trips	146	\$85.51	\$188,
Fees for Recreational Lessons		147	\$213.33	\$469,
Dating Services		116	\$1.24	\$2,
TV/Video/Audio		119	\$1,613.58	\$3,554,
Cable and Satellite Television Serv	vices	122	\$1,054.42	\$2,322,
Televisions		113	\$165.16	\$363,
Satellite Dishes		94	\$1.60	\$3,
VCRs, Video Cameras, and DVD P	lavers	109	\$5.24	\$11,
Miscellaneous Video Equipment	layers	131	\$16.55	\$36,
Video Cassettes and DVDs		111	\$7.27	\$16,
Video Cassettes and DVDs Video Game Hardware/Accessorie)C	104	\$41.71	\$10, \$91,
Video Game Software	:5	103		
	.		\$19.94	\$43,
Rental/Streaming/Downloaded Vi	deo	107	\$132.12	\$291,
Installation of Televisions		132	\$2.13	\$4,
Audio (3)		122	\$164.72	\$362,
Rental and Repair of TV/Radio/So	und Equipment	98	\$2.71	\$5,
Pets		122	\$1,121.49	\$2,470
Toys/Games/Crafts/Hobbies (4)		116	\$183.28	\$403,
Recreational Vehicles and Fees (5)		134	\$201.25	\$443,
Sports/Recreation/Exercise Equipme	ent (6)	115	\$322.69	\$710,
Photo Equipment and Supplies (7)		125	\$58.62	\$129,
Reading (8)		132	\$167.20	\$368
Catered Affairs (9)		121	\$36.66	\$80,
Food		122	\$12,831.29	\$28,267
Food at Home		123	\$8,337.23	\$18,366,
Bakery and Cereal Products		124	\$1,094.24	\$2,410
Meats, Poultry, Fish, and Eggs		123	\$1,802.98	\$3,971
Dairy Products		124	\$815.75	\$1,797
Fruits and Vegetables		125	\$1,678.08	\$3,696
Truits and vegetables				
Snacks and Other Food at Home	(10)	120		
Snacks and Other Food at Home (Food Away from Home	(10)	120 121	\$2,946.17 \$4,494.07	\$6,490, \$9,900,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

October 06, 2023

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2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Ring: 1 mile radius

Prepared by Esri Latitude: 39.57335 Longitude: -76.38613

		Spending Potential	Average Amount	T-1-
Value of Stocks/Bonds/Mutual Funds 158 \$62,352.81 \$137,362.2 Value of Retirement Plans 149 \$210,879.31 \$464,567,1 Value of Other Financial Assets 147 \$12,624.78 \$27,812,3 Vehicle Loan Amount excluding Interest 107 \$3,883.57 \$8,555,58 Value of Credit Card Debt 128 \$4,034.15 \$8,887,28 Health \$114 \$194.36 \$428,1 Prescription Drugs 118 \$433.65 \$955,3 Eyeglasses and Contact Lenses 126 \$140.17 \$308,7 Home **** **** **** \$18,299.80 \$40,314,8 Mortgage Payment and Basics (11) 142 \$18,299.80 \$40,314,8 \$4,248.2 \$11,561,9 \$80,9 \$10,263,9 \$11,561,9 \$10,9 \$36,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 \$2,063,9 <	Financial	Index	Spent	Tota
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Vehicle Loan Amount excluding Interest 107 \$3,883.57 \$8,555.5 Value of Credit Card Debt 128 \$4,034.15 \$8,887.2 Health 118 \$43.05 \$8,887.2 Nonprescription Drugs 118 \$433.65 \$955.3 Eyeglasses and Contact Lenses 126 \$140.17 \$308.7 Home 18 \$433.65 \$955.3 Wordgage Payment and Basics (11) 142 \$18,299.80 \$40,314.4 Maintenance and Remodeling Services 138 \$5,248.29 \$11,561.9 Maintenance and Remodeling Materials (12) 119 \$693.60 \$2,063.9 Utilities, Fuel, and Public Services 119 \$6,912.20 \$15,227,5 Household Texthilangs and Equipment 123 \$150.07 \$30.6 \$10,227,5 Household Texthilangs and Equipment 119 \$981.98 \$2,163,3 \$1,403.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8 \$1,433.8				
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School Books and Supplies (19) 116 \$155.50 \$342,5 Smoking Products 98 \$425.99 \$938,4 Transportation Payments on Vehicles excluding Leases 111 \$3,366.49 \$7,416,3 Gasoline and Motor Oil 111 \$2,818.39 \$6,208,9 Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Health Insurance	123	\$6,076.61	\$13,386,76
Smoking Products 98 \$425.99 \$938,4 Transportation Payments on Vehicles excluding Leases 111 \$3,366.49 \$7,416,3 Gasoline and Motor Oil 111 \$2,818.39 \$6,208,9 Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Personal Care Products (18)	123	\$676.99	\$1,491,39
Transportation Payments on Vehicles excluding Leases 111 \$3,366.49 \$7,416,3 Gasoline and Motor Oil 111 \$2,818.39 \$6,208,9 Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	School Books and Supplies (19)	116	\$155.50	\$342,56
Payments on Vehicles excluding Leases 111 \$3,366.49 \$7,416,3 Gasoline and Motor Oil 111 \$2,818.39 \$6,208,9 Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Smoking Products	98	\$425.99	\$938,46
Gasoline and Motor Oil 111 \$2,818.39 \$6,208,9 Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Transportation			
Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Payments on Vehicles excluding Leases	111	\$3,366.49	\$7,416,38
Vehicle Maintenance and Repairs 116 \$1,522.29 \$3,353,5 Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Gasoline and Motor Oil	111		\$6,208,91
Travel Airline Fares 130 \$605.62 \$1,334,1 Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Vehicle Maintenance and Repairs			\$3,353,59
Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0	Travel		. ,	,
Lodging on Trips 130 \$940.13 \$2,071,1 Auto/Truck Rental on Trips 127 \$100.32 \$221,0		130	\$605.62	\$1,334,18
Auto/Truck Rental on Trips 127 \$100.32 \$221,0			· ·	\$2,071,11
·				\$221,00
	Food and Drink on Trips	126	\$707.04	\$1,557,60

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

October 06, 2023

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2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Ring: 3 mile radius

Latitude: 39.57335 Longitude: -76.38613

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2023	2
Savvy Suburbanites (1D)	21.0%	Population	36,084	36,
Professional Pride (1B)	17.4%	Households	13,376	13,
Old and Newcomers (8F)	12.5%	Families	9,811	9,
Workday Drive (4A)	11.7%	Median Age	41.9	4
Golden Years (9B)	8.2%	Median Household Income	\$107,173	\$116,
		Spending Potential	Average Amount	T/
		Index	Spent	т
Apparel and Services		129	\$2,839.49	\$37,981 _,
Men's		129	\$529.55	\$7,083,
Women's		130	\$966.62	\$12,929
Children's		128	\$424.25	\$5,674
Footwear		127	\$634.09	\$8,481
		135	\$227.55	
Watches & Jewelry			•	\$3,043
Apparel Products and Services (1)		129	\$57.44	\$768
Computer				
Computers and Hardware for Home	Use	128	\$328.14	\$4,389
Portable Memory		129	\$5.93	\$79,
Computer Software		123	\$17.84	\$238,
Computer Accessories		130	\$32.44	\$433,
Entertainment & Recreation		131	\$4,960.40	\$66,350,
Fees and Admissions		144	\$1,027.16	\$13,739,
Membership Fees for Clubs (2)		143	\$398.71	\$5,333
Fees for Participant Sports, excl.	Trips	146	\$174.13	\$2,329
Tickets to Theatre/Operas/Conce	rts	142	\$77.46	\$1,036
Tickets to Movies		130	\$36.03	\$481
Tickets to Parks or Museums		135	\$37.45	\$500
Admission to Sporting Events, ex	cl. Trips	150	\$87.52	\$1,170,
Fees for Recreational Lessons		148	\$214.67	\$2,871
Dating Services		112	\$1.20	\$16
TV/Video/Audio		126	\$1,704.13	\$22,794
Cable and Satellite Television Se	vices	126	\$1,081.31	\$14,463
Televisions	VICCS	124	\$180.65	\$2,416
Satellite Dishes		117	\$2.00	\$26
VCRs, Video Cameras, and DVD	Dlavore	122	\$5.89	\$78
	riayeis	136	\$17.15	
Miscellaneous Video Equipment Video Cassettes and DVDs		127	\$8.31	\$229,
Video Cassettes and DVDs Video Game Hardware/Accessori	20	118	\$47.40	\$111,
•	25		·	\$634,
Video Game Software	·	116	\$22.56	\$301,
Rental/Streaming/Downloaded V	ideo	125	\$154.67	\$2,068,
Installation of Televisions		137	\$2.20	\$29
Audio (3)		132	\$179.06	\$2,395
Rental and Repair of TV/Radio/So	ound Equipment	105	\$2.93	\$39,
Pets		127	\$1,167.66	\$15,618,
Toys/Games/Crafts/Hobbies (4)		128	\$202.01	\$2,702
Recreational Vehicles and Fees (5)		139	\$209.23	\$2,798,
Sports/Recreation/Exercise Equipm	ent (6)	136	\$381.50	\$5,102,
Photo Equipment and Supplies (7)		132	\$61.84	\$827,
Reading (8)		132	\$167.30	\$2,237
Catered Affairs (9)		130	\$39.57	\$529,
Food		128	\$13,427.07	\$179,600
Food at Home		127	\$8,640.39	\$115,573
Bakery and Cereal Products		128	\$1,123.90	\$15,033
Meats, Poultry, Fish, and Eggs		126	\$1,855.54	\$24,819
Dairy Products		128	\$839.95	\$11,235
Fruits and Vegetables		128	\$1,712.14	\$22,901
Snacks and Other Food at Home	(10)	127	\$3,108.87	\$41,584
Food Away from Home	()	129	\$4,786.68	\$64,026
1 Jour Away Holli Hollic		123	Ψ+, / 00.00	φυ+,υ20,

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2023 and 2028; Consumer Spending data are derived from the 2019 and 2020 Consumer Expenditure Surveys, Bureau of Labor Statistics.

October 06, 2023

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2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Ring: 3 mile radius

Prepared by Esri Latitude: 39.57335 Longitude: -76.38613

	Spending Potential Index	Average Amount Spent	Tota
Financial		•	
Value of Stocks/Bonds/Mutual Funds	148	\$58,284.96	\$779,619,650
Value of Retirement Plans	149	\$211,445.83	\$2,828,299,37
Value of Other Financial Assets	136	\$11,674.10	\$156,152,72
Vehicle Loan Amount excluding Interest	126	\$4,599.56	\$61,523,70
Value of Credit Card Debt	131	\$4,151.26	\$55,527,25
Health			
Nonprescription Drugs	126	\$214.91	\$2,874,63
Prescription Drugs	126	\$465.37	\$6,224,76
Eyeglasses and Contact Lenses	131	\$145.91	\$1,951,72
Home		1	1 / /
Mortgage Payment and Basics (11)	145	\$18,690.24	\$250,000,71
Maintenance and Remodeling Services	145	\$5,496.12	\$73,516,15
Maintenance and Remodeling Materials (12)	134	\$1,054.36	\$14,103,10
Utilities, Fuel, and Public Services	126	\$7,302.24	\$97,674,78
Household Furnishings and Equipment		, ,	1- /- /-
Household Textiles (13)	129	\$157.78	\$2,110,42
Furniture	130	\$1,071.29	\$14,329,51
Rugs	138	\$57.32	\$766,67
Major Appliances (14)	132	\$696.92	\$9,321,96
Housewares (15)	132	\$142.48	\$1,905,81
Small Appliances	122	\$88.64	\$1,185,62
Luggage	130	\$18.65	\$249,50
Telephones and Accessories	128	\$137.14	\$1,834,38
Household Operations	220	410/11	Ψ2/00 ./00
Child Care	139	\$720.80	\$9,641,42
Lawn and Garden (16)	137	\$920.17	\$12,308,19
Moving/Storage/Freight Express	124	\$111.16	\$1,486,81
Housekeeping Supplies (17)	129	\$1,203.04	\$16,091,83
Insurance		¥1/200.0 .	420,032,00
Owners and Renters Insurance	134	\$1,049.56	\$14,038,87
Vehicle Insurance	124	\$2,684.26	\$35,904,72
Life/Other Insurance	139	\$964.78	\$12,904,84
Health Insurance	130	\$6,417.09	\$85,834,95
Personal Care Products (18)	129	\$709.91	\$9,495,79
School Books and Supplies (19)	128	\$170.92	\$2,286,17
Smoking Products	109	\$473.95	\$6,339,58
Transportation		¥ 5.55	40,000,00
Payments on Vehicles excluding Leases	127	\$3,845.14	\$51,432,62
Gasoline and Motor Oil	122	\$3,086.28	\$41,282,11
Vehicle Maintenance and Repairs	127	\$1,662.61	\$22,239,06
Travel	127	Ψ1,002.01	Ψ22,233,00
Airline Fares	136	\$633.60	\$8,475,00
Lodging on Trips	138	\$993.33	\$13,286,76
Auto/Truck Rental on Trips	136	\$108.01	\$1,444,70
Food and Drink on Trips	134	\$749.36	\$10,023,40
rood dild Dillik oli lilps	134	\$/ 4 5.30	\$10,023,40

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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October 06, 2023

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2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Ring: 5 mile radius

Latitude: 39.57335 Longitude: -76.38613

Prepared by Esri

Top Tapestry Segments	Percent	Demographic Summary	2023	2
Savvy Suburbanites (1D)	24.6%	Population	79,410	80,
Old and Newcomers (8F)	12.2%	Households	29,795	30,
Professional Pride (1B)	11.0%	Families	21,708	22,
Golden Years (9B)	9.5%	Median Age	43.3	
Pleasantville (2B)	8.0%	Median Household Income	\$105,183	\$114,
,		Spending Potential	Average Amount	' '
		Index	Spent	T
Apparel and Services		127	\$2,784.46	\$82,963,
Men's		127	\$519.25	\$15,471,
Women's		127	\$951.23	\$28,341,
Children's		123	\$408.02	\$12,156,
Footwear		125	\$622.79	\$18,555,
		134	\$225.99	
Watches & Jewelry				\$6,733,
Apparel Products and Services (1)		128	\$57.18	\$1,703,
Computer				
Computers and Hardware for Home	Use	126	\$323.28	\$9,632,
Portable Memory		127	\$5.83	\$173,
Computer Software		124	\$17.87	\$532,
Computer Accessories		128	\$31.95	\$951,
Entertainment & Recreation		129	\$4,862.14	\$144,867
Fees and Admissions		142	\$1,010.07	\$30,095,
Membership Fees for Clubs (2)		141	\$392.22	\$11,686,
Fees for Participant Sports, excl. T	rips	143	\$171.16	\$5,099,
Tickets to Theatre/Operas/Concer	ts	141	\$76.99	\$2,294
Tickets to Movies		127	\$35.10	\$1,045,
Tickets to Parks or Museums		128	\$35.74	\$1,064
Admission to Sporting Events, exc	d. Trips	147	\$86.08	\$2,564,
Fees for Recreational Lessons		146	\$211.57	\$6,303,
Dating Services		112	\$1.20	\$35,
TV/Video/Audio		123	\$1,670.90	\$49,784,
Cable and Satellite Television Serv	vices	124	\$1,064.22	\$31,708,
Televisions	11000	121	\$176.25	\$5,251,
Satellite Dishes		111	\$1.90	\$56,
VCRs, Video Cameras, and DVD P	lavors	120	\$5.76	\$171,
Miscellaneous Video Equipment	iayeis	136	\$17.14	\$510,
Video Cassettes and DVDs		124	\$8.09	\$241
Video Cassettes and DVDs Video Game Hardware/Accessories	c	114	\$45.89	\$1,367
Video Game Software	5	114	\$43.69 \$22.00	
	4		·	\$655,
Rental/Streaming/Downloaded Vic	ieo	121	\$149.41	\$4,451,
Installation of Televisions		137	\$2.20	\$65,
Audio (3)		130	\$175.14	\$5,218,
Rental and Repair of TV/Radio/Sou	und Equipment	104	\$2.90	\$86,
Pets		125	\$1,148.39	\$34,216,
Toys/Games/Crafts/Hobbies (4)		124	\$196.14	\$5,843,
Recreational Vehicles and Fees (5)		136	\$204.04	\$6,079,
Sports/Recreation/Exercise Equipme	nt (6)	130	\$365.49	\$10,889,
Photo Equipment and Supplies (7)		130	\$60.77	\$1,810,
Reading (8)		132	\$167.20	\$4,981
Catered Affairs (9)		129	\$39.13	\$1,165,
Food		125	\$13,182.45	\$392,770
Food at Home		125	\$8,501.10	\$253,290
Bakery and Cereal Products		126	\$1,106.65	\$32,972
Meats, Poultry, Fish, and Eggs		124	\$1,827.31	\$54,444
Dairy Products		126	\$827.82	\$24,664
Fruits and Vegetables		126	\$1,691.39	\$50,395
Snacks and Other Food at Home (10)	124	\$3,047.93	\$90,813
Food Away from Home	,	126	\$4,681.34	\$139,480,
. July month floring		133	\$899.90	\$26,812,

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October 06, 2023

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2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Ring: 5 mile radius

Prepared by Esri Latitude: 39.57335 Longitude: -76.38613

	Spending Potential Index	Average Amount Spent	Tota
Financial		•	
Value of Stocks/Bonds/Mutual Funds	150	\$59,111.32	\$1,761,221,67
Value of Retirement Plans	148	\$210,039.19	\$6,258,117,56
Value of Other Financial Assets	139	\$11,910.91	\$354,885,70
Vehicle Loan Amount excluding Interest	121	\$4,387.84	\$130,735,75
Value of Credit Card Debt	129	\$4,087.63	\$121,790,82
Health			
Nonprescription Drugs	122	\$208.55	\$6,213,86
Prescription Drugs	123	\$454.06	\$13,528,77
Eyeglasses and Contact Lenses	129	\$143.53	\$4,276,39
Home		·	, , ,
Mortgage Payment and Basics (11)	142	\$18,310.33	\$545,556,19
Maintenance and Remodeling Services	141	\$5,372.72	\$160,080,26
Maintenance and Remodeling Materials (12)	128	\$1,008.51	\$30,048,43
Utilities, Fuel, and Public Services	123	\$7,141.06	\$212,767,97
Household Furnishings and Equipment			, , ,
Household Textiles (13)	127	\$155.15	\$4,622,61
Furniture	127	\$1,044.43	\$31,118,89
Rugs	136	\$56.72	\$1,689,93
Major Appliances (14)	128	\$678.07	\$20,203,04
Housewares (15)	130	\$139.70	\$4,162,45
Small Appliances	120	\$87.26	\$2,600,00
Luggage	127	\$18.27	\$544,36
Telephones and Accessories	127	\$136.07	\$4,054,15
Household Operations	 -	4-5-5-5	7 .//
Child Care	136	\$700.55	\$20,872,87
Lawn and Garden (16)	135	\$904.93	\$26,962,41
Moving/Storage/Freight Express	123	\$110.05	\$3,279,03
Housekeeping Supplies (17)	126	\$1,178.43	\$35,111,40
Insurance		41,1765	Ψοσ/111/
Owners and Renters Insurance	130	\$1,018.41	\$30,343,38
Vehicle Insurance	120	\$2,609.35	\$77,745,70
Life/Other Insurance	136	\$944.54	\$28,142,55
Health Insurance	127	\$6,281.72	\$187,163,76
Personal Care Products (18)	126	\$697.56	\$20,783,82
School Books and Supplies (19)	124	\$166.14	\$4,950,27
Smoking Products	107	\$461.78	\$13,758,71
Transportation	-0,	Ţ.02.,, C	Ψ20/.00/.2
Payments on Vehicles excluding Leases	122	\$3,692.99	\$110,032,69
Gasoline and Motor Oil	118	\$2,998.79	\$89,348,96
Vehicle Maintenance and Repairs	124	\$1,621.82	\$48,322,00
Travel	127	Ψ1,021.02	ψ τ υ, <i>3</i> 22,00
Airline Fares	134	\$625.29	\$18,630,59
Lodging on Trips	135	\$974.64	\$29,039,38
Auto/Truck Rental on Trips	133	\$105.71	\$3,149,70
Food and Drink on Trips	132	\$736.20	\$21,935,00
ו טטע מווע טווווג טוו וווףט	132	\$/30.20	φ Ζ1,9 33,00

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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October 06, 2023

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2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Ring: 5 mile radius

Latitude: 39.57335 Longitude: -76.38613

Prepared by Esri

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and health clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

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Business Summary

2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Rings: 1, 3, 5 mile radii

Latitude: 39.57335 Longitude: -76.38613

Prepared by Esri

Data for all businesses in area 1 mile 3 miles 5 miles Total Businesses: 356 1,065 2,864 Total Employees: 3,112 9,422 30,604 5,589 36,084 79,410 Total Residential Population:

iotal Residential Population.	3,369			30,064				79,410				
Employee/Residential Population Ratio (per 100 Residents)	56			26				39				
	Businesses		Employees		Businesses		Employees		Busin	esses	Emplo	oyees
by SIC Codes	Number	Percent	Number	Percent	Number	Percent	Number		Number		Number	
Agriculture & Mining	11	3.1%	49	1.6%	39	3.7%	252	2.7%	77	2.7%	507	1.79
Construction	34	9.6%	270	8.7%	117	11.0%	767	8.1%	264	9.2%	1,702	5.6%
Manufacturing	15	4.2%	150	4.8%	29	2.7%	255	2.7%	48	1.7%	366	1.29
Transportation	10	2.8%	43	1.4%	25	2.3%	121	1.3%	49	1.7%	261	0.9%
Communication	1	0.3%	2	0.1%	3	0.3%	56	0.6%	14	0.5%	104	0.3%
Utility	2	0.6%	9	0.3%	2	0.2%	12	0.1%	4	0.1%	17	0.19
Wholesale Trade	7	2.0%	38	1.2%	23	2.2%	154	1.6%	47	1.6%	414	1.49
Retail Trade Summary	54	15.2%	801	25.7%	170	16.0%	2,315	24.6%	503	17.6%	7,854	25.7%
Home Improvement	3	0.8%	20	0.6%	8	0.8%	61	0.6%	29	1.0%	515	1.79
General Merchandise Stores	2	0.6%	115	3.7%	11	1.0%	229	2.4%	24	0.8%	899	2.99
Food Stores	8	2.2%	161	5.2%	21	2.0%	629	6.7%	55	1.9%	1,290	4.29
Auto Dealers & Gas Stations	5	1.4%	39	1.3%	12	1.1%	84	0.9%	42	1.5%	837	2.79
Apparel & Accessory Stores	0	0.0%	0	0.0%	6	0.6%	34	0.4%	32	1.1%	177	0.60
Furniture & Home Furnishings	6	1.7%	40	1.3%	16	1.5%	137	1.5%	45	1.6%	356	1.20
Eating & Drinking Places	16	4.5%	352	11.3%	53	5.0%	897	9.5%	140	4.9%	2,687	8.8
Miscellaneous Retail	14	3.9%	74	2.4%	43	4.0%	245	2.6%	136	4.7%	1,092	3.69
Finance, Insurance, Real Estate Summary	36	10.1%	287	9.2%	102	9.6%	750	8.0%	319	11.1%	2,472	8.10
Banks, Savings & Lending Institutions	10	2.8%	162	5.2%	25	2.3%	346	3.7%	69	2.4%	781	2.69
Securities Brokers	4	1.1%	26	0.8%	12	1.1%	64	0.7%	50	1.7%	264	0.99
Insurance Carriers & Agents	7	2.0%	29	0.9%	18	1.7%	129	1.4%	63	2.2%	407	1.39
Real Estate, Holding, Other Investment Offices	15	4.2%	70	2.2%	46	4.3%	212	2.3%	137	4.8%	1,020	3.30
Services Summary	151	42.4%	1,407	45.2%	439	41.2%	4,391	46.6%	1,186	41.4%	14,298	46.79
Hotels & Lodging	1	0.3%	2	0.1%	2	0.2%	7	0.1%	3	0.1%	10	0.09
Automotive Services	10	2.8%	37	1.2%	31	2.9%	160	1.7%	80	2.8%	405	1.30
Movies & Amusements	14	3.9%	104	3.3%	34	3.2%	345	3.7%	80	2.8%	888	2.99
Health Services	26	7.3%	307	9.9%	76	7.1%	875	9.3%	225	7.9%	4,185	13.79
Legal Services	3	0.8%	9	0.3%	17	1.6%	68	0.7%	85	3.0%	403	1.39
Education Institutions & Libraries	4	1.1%	95	3.1%	16	1.5%	877	9.3%	56	2.0%	3,327	10.99
Other Services	94	26.4%	853	27.4%	263	24.7%	2,059	21.9%	656	22.9%	5,081	16.6
Government	4	1.1%	43	1.4%	16	1.5%	251	2.7%	97	3.4%	2,144	7.09
Unclassified Establishments	31	8.7%	13	0.4%	100	9.4%	98	1.0%	256	8.9%	464	1.5
Totals	356	100.0%	3,112	100.0%	1,065	100.0%	9,422	100.0%	2,864	100.0%	30,604	100.0%

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Business Summary

2018 Rock Spring Rd, Forest Hill, Maryland, 21050 Rings: 1, 3, 5 mile radii

Latitude: 39.57335 Longitude: -76.38613

by NAICS Codes	Businesses		Employees		Businesses		Employees		Businesses		Employees	
	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent	Number	Percent
Agriculture, Forestry, Fishing & Hunting	3	0.8%	12	0.4%	7	0.7%	29	0.3%	13	0.5%	55	0.2%
Mining	0	0.0%	0	0.0%	1	0.1%	8	0.1%	3	0.1%	24	0.1%
Utilities	0	0.0%	0	0.0%	0	0.0%	0	0.0%	1	0.0%	4	0.0%
Construction	38	10.7%	289	9.3%	125	11.7%	799	8.5%	281	9.8%	1,791	5.9%
Manufacturing	14	3.9%	149	4.8%	28	2.6%	257	2.7%	53	1.9%	404	1.3%
Wholesale Trade	7	2.0%	38	1.2%	23	2.2%	154	1.6%	46	1.6%	410	1.3%
Retail Trade	35	9.8%	421	13.5%	110	10.3%	1,359	14.4%	348	12.2%	5,019	16.4%
Motor Vehicle & Parts Dealers	4	1.1%	31	1.0%	8	0.8%	65	0.7%	34	1.2%	799	2.6%
Furniture & Home Furnishings Stores	5	1.4%	31	1.0%	9	0.8%	55	0.6%	26	0.9%	134	0.4%
Electronics & Appliance Stores	1	0.3%	10	0.3%	4	0.4%	75	0.8%	13	0.5%	208	0.7%
Building Material & Garden Equipment & Supplies Dealers	3	0.8%	20	0.6%	8	0.8%	61	0.6%	29	1.0%	514	1.7%
Food & Beverage Stores	6	1.7%	145	4.7%	17	1.6%	612	6.5%	47	1.6%	1,213	4.0%
Health & Personal Care Stores	4	1.1%	19	0.6%	13	1.2%	59	0.6%	43	1.5%	317	1.0%
Gasoline Stations & Fuel Dealers	2	0.6%	19	0.6%	5	0.5%	34	0.4%	10	0.3%	58	0.2%
Clothing, Clothing Accessories, Shoe and Jewelry Stores	0	0.0%	0	0.0%	7	0.7%	35	0.4%	42	1.5%	253	0.8%
Sporting Goods, Hobby, Book, & Music Stores	4	1.1%	25	0.8%	21	2.0%	112	1.2%	59	2.1%	551	1.8%
General Merchandise Stores	6	1.7%	123	4.0%	19	1.8%	253	2.7%	43	1.5%	971	3.2%
Transportation & Warehousing	8	2.2%	35	1.1%	19	1.8%	94	1.0%	32	1.1%	164	0.5%
Information	5	1.4%	45	1.4%	13	1.2%	152	1.6%	32	1.1%	315	1.0%
Finance & Insurance	20	5.6%	217	7.0%	56	5.3%	539	5.7%	181	6.3%	1,446	4.7%
Central Bank/Credit Intermediation & Related Activities	10	2.8%	162	5.2%	25	2.3%	346	3.7%	67	2.3%	774	2.5%
Securities & Commodity Contracts	4	1.1%	26	0.8%	12	1.1%	64	0.7%	51	1.8%	265	0.9%
Funds, Trusts & Other Financial Vehicles	7	2.0%	29	0.9%	18	1.7%	129	1.4%	63	2.2%	407	1.3%
Real Estate, Rental & Leasing	17	4.8%	76	2.4%	49	4.6%	217	2.3%	139	4.9%	1,012	3.3%
Professional, Scientific & Tech Services	36	10.1%	301	9.7%	117	11.0%	946	10.0%	323	11.3%	2,307	7.5%
Legal Services	3	0.8%	9	0.3%	18	1.7%	70	0.7%	93	3.2%	430	1.4%
Management of Companies & Enterprises	1	0.3%	5	0.2%	3	0.3%	18	0.2%	6	0.2%	39	0.1%
Administrative, Support & Waste Management Services	20	5.6%	148	4.8%	53	5.0%	339	3.6%	120	4.2%	710	2.3%
Educational Services	8	2.2%	129	4.1%	24	2.3%	930	9.9%	77	2.7%	3,395	11.1%
Health Care & Social Assistance	36	10.1%	504	16.2%	106	10.0%	1,293	13.7%	299	10.4%	5,261	17.2%
Arts, Entertainment & Recreation	9	2.5%	66	2.1%	25	2.3%	289	3.1%	66	2.3%	800	2.6%
Accommodation & Food Services	20	5.6%	381	12.2%	61	5.7%	960	10.2%	154	5.4%	2,811	9.2%
Accommodation	1	0.3%	2	0.1%	2	0.2%	7	0.1%	3	0.1%	10	0.0%
Food Services & Drinking Places	19	5.3%	379	12.2%	59	5.5%	953	10.1%	151	5.3%	2,801	9.2%
Other Services (except Public Administration)	42	11.8%	237	7.6%	128	12.0%	690	7.3%	336	11.7%	2,005	6.6%
Automotive Repair & Maintenance	10	2.8%	37	1.2%	27	2.5%	141	1.5%	63	2.2%	312	1.0%
Public Administration	4	1.1%	43	1.4%	16	1.5%	251	2.7%	97	3.4%	2,168	7.1%
Unclassified Establishments	31	8.7%	13	0.4%	100	9.4%	98	1.0%	256	8.9%	464	1.5%
Total	356	100.0%	3,112	100.0%	1,065	100.0%	9,422	100.0%	2,864	100.0%	30,604	100.0%

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